



DIGITAL SUSTAINABILITY



Move towards of being the leader in information technology, offering solutions, and providing professional and comprehensive services in the ASEAN Economic Community.



We are a professional in presenting our nationwide IT products and services, taking into account maximum cost-effectiveness, transparency and ethics in work, confidence and good returns for investors.



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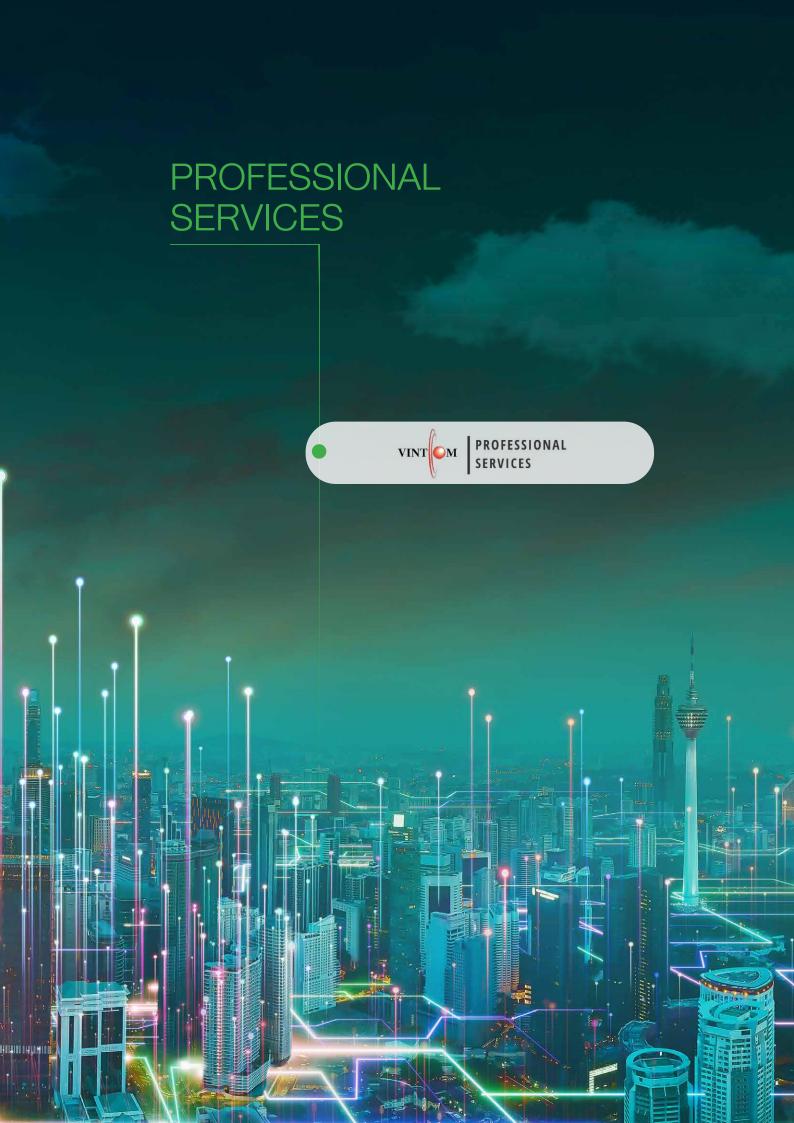
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# Summary of Financial Statements

# Statement of financial position of the Company and its subsidiaries as at 31 December 2020–2022

	Consolidated financial statements						
Description	202	2	202	1	202	0	
Description	in thousand THB	%	in thousand THB	%	in thousand THB	%	
Assets							
Current assets			-		-		
Cash and cash equivalents	214,617	14.84	170,028	13.23	284,986	19.51	
Trade and other receivables	680,601	47.06	584,687	45.49	737,698	50.49	
Inventories	21,376	1.48	18,028	1.40	7,230	0.50	
Total current assets	916,594	63.38	772,743	60.12	1,029,914	70.50	
Non-current assets							
Restricted deposits with financial institutions	19,002	1.31	30,501	2.37	27,002	1.85	
Trade and other receivables	132,862	9.19	117,226	9.12	32,327	2.21	
Investments in associate	32,113	2.22	33,489	2.61	17,267	1.18	
Leasehold improvements and equipment	20,918	1.45	22,047	1.71	27,060	1.85	
Right-of-use assets	30,625	2.12	29,694	2.31	39,600	2.71	
Goodwill	210,007	14.52	210,007	16.34	210,007	14.37	
Other intangible assets	8,759	0.61	7,297	0.57	7,245	0.50	
Deferred tax assets	11,162	0.77	11,930	0.93	21,420	1.47	
Refundable corporate income tax and withholding tax	57,267	3.96	43,378	3.37	41,703	2.85	
Other non-current assets	6,810	0.47	7,014	0.55	7,411	0.51	
Total non-current assets	529,525	36.62	512,583	39.88	431,042	29.50	
Total assets	1,446,119	100.00	1,285,326	100.00	1,460,956	100.00	

## Statement of financial position of the Company and its subsidiaries as at 31 December 2020-2022 (cont.)

,	Consolidated financial statements						
B	202	 2	202	 1	202		
Description	in thousand THB	%	in thousand THB	%	in thousand THB	%	
Liabilities and equity					·		
Current liabilities							
Short-term borrowings from financial institutions	82,641	5.72	53,507	4.16	220,000	15.06	
Trade and other payables	554,974	38.38	471,267	36.67	560,133	38.34	
Business acquisition payable	_	0.00	_	0.00	101,050	6.92	
Current portion of long-term borrowings	-	0.00	-	0.00	620	0.04	
Current portion of lease liabilities	14,373	0.99	13,943	1.09	13,775	0.94	
Current income tax payable	12,202	0.84	11,090	0.86	8,500	0.58	
Total current liabilities	664,190	45.93	549,807	42.78	904,078	61.88	
Non-current liabilities							
Trade and other payables	96,616	6.68	76,418	5.94	_	0.00	
Lease liabilities	17,222	1.19	17,483	1.36	27,219	1.86	
Business acquisition payable	-	0.00		0.00	-	0.00	
Non-current provisions for employee benefits	29,943	2.07	28,575	2.22	24,843	1.70	
Other non-current provisions	200	0.02	100	0.01	100	0.01	
Total non-current liabilities	143,981	9.96	122,576	9.53	52,162	3.57	
Total liabilities	808,171	55.89	672,383	52.31	956,240	65.45	
Equity							
Authorised share capital	153,503		153,503		150,000		
Issued and paid-up share capital	153,503	10.61	153,503	11.94	150,000	10.27	
Share premium on ordinary shares	218,346	15.10	218,346	16.99	182,453	12.49	
Retained earnings					-		
Appropriated: Legal reserve	15,350	1.06	15,350	1.20	15,000	1.03	
Unappropriated	194,230	13.43	171,349	13.33	105,382	7.21	
Other component of equity	4,036	0.28	2,559	0.20	(1,864)	(0.13)	
Equity attributable to owners of the parent	585,465	40.48	561,107	43.66	450,971	30.87	
Non-controlling interests	52,483	3.63	51,836	4.03	53,745	3.68	
Total equity	637,948	44.11	612,943	47.69	504,716	34.55	
Total liabilities and equity	1,446,119	100.00	1,285,326	100.00	1,460,956	100.00	

# Statement of comprehensive income of the Company and its subsidiaries for the year ended 31 December 2020–2022

		Con	solidated finar	ncial state	ments	
	202	2	202	1	202	0
	in thousand THB	%	in thousand THB	%	in thousand THB	%
Revenue from sale and services	2,011,796	98.51	1,857,102	98.91	2,283,380	99.55
Other income	30,374	1.49	20,511	1.09	10,325	0.45
Total revenue	2,042,170	100.00	1,877,613	100.00	2,293,705	100.00
Cost of sale and services	(1,607,074)	(78.69)	(1,454,918)	(77.49)	(1,868,470)	(81.46)
Distribution costs	(59,885)	(2.93)	(53,497)	(2.85)	(56,966)	(2.48)
Administrative expenses	(199,990)	(9.79)	(191,757)	(10.21)	(237,997)	(10.39)
Total expenses	(1,866,949)	(91.41)	(1,700,172)	(90.55)	(2,163,433)	(94.33)
Profit from operating activities	175,221	8.59	177,441	9.45	130,272	5.67
Finance costs	(9,119)	(0.45)	(7,717)	(0.41)	(5,033)	(0.22)
Share of profit (loss) of associate	(1,376)	(0.07)	16,222	0.86	(333)	(0.01)
Profit before tax expense	164,726	8.07	185,946	9.90	124,906	5.44
Tax expense	(27,670)	(1.36)	(38,257)	(2.03)	(18,861)	(0.82)
Profit for the year	137,056	6.71	147,689	7.87	106,045	4.62
Other comprehensive income:			•		•	
Items that will not be reclassified subsequently to profit or loss					•	
Gain (loss) on remeasurements of defined benefit plans			2,457	0.13	153	0.01
Income tax relating to items that will not be reclassified			(545)	(0.03)	-	0.00
	-		1,912	0.10	153	0.01
Items that will be reclassified subsequently to profit or loss					•	
Exchange differences on translating financial statements	1,478	0.07	4,423	0.23	(910)	(0.04)
Other comprehensive income for the year, net of tax	1,478	0.07	6,335	0.33	(757)	(0.03)
Total comprehensive income for the year	138,534	6.78	154,024	8.20	105,288	4.59
Profit attributable to:						
Owners of the parent	111,909	5.48	126,540	6.74	89,722	3.91
Non-controlling interests	25,147	1.23	21,149	1.13	16,323	0.71

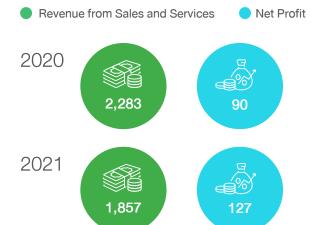
## Statement of cash flows of the Company and its subsidiaries for the year ended 31 December 2020-2022

	Consolidated financial statements			
	2022	2021	2020	
	in thousand THB	in thousand THB	in thousand THB	
Statement of cash flows				
Profit for the year	137,056	147,689	106,045	
Adjustments to reconcile profit to cash receipts (payments)				
Tax expense	27,671	38,257	18,861	
Finance costs	9,119	7,717	5,033	
Depreciation	23,157	25,601	20,608	
Amortisation	(1,850)	1,978	1,354	
Share of (profit) loss of associate accounted for using equity method	1,376	(16,222)	333	
Unrealised (gain) loss on foreign exchange	(1,163)	(13)	381	
(Reversal of) Expected credit loss	(2,010)	(809)	11,140	
(Reversal of) Losses on inventories devaluation	14	162	110	
(Gain) loss on disposals equipment	_	_	(422)	
(Gain) loss on disposals and written-off equipment	94	22	22	
Difference from lease liabilities	(100)	(2,378)	90	
Written-off withholding tax deducted at source	1,553	-	-	
Interest income	(9,192)	(6,405)	(3,000)	
Fair value adjustment of business acquisition payable	-	_	21,053	
Employee benefits expenses	4,348	6,189	5,194	
Trade and other receivables	(108,135)	73,372	(238,336)	
Inventories	(3,363)	(10,959)	15,788	
Other non-current assets	204	396	9	
Trade and other payables	104,899	(12,397)	98,724	
Employee benefit paid	(2,980)	-	-	
Taxes received	4,935	18,720	9,304	
Taxes paid	(46,167)	(47,115)	(30,210)	
Net cash from (used in) operating activities	143,165	223,805	42,081	

# Statement of cash flows of the Company and its subsidiaries for the year ended 31 December 2020–2022 (cont.)

	Consolida	ated financial s	tatements
ประเภทรายได้	2022	2021	2020
03-11 II 13 10IVI	in thousand THB	in thousand THB	in thousand THB
Cash flows from investing activities			
Proceeds from sale of equipment	55	-	1,317
Acquisition of equipment	(6,559)	(5,221)	(6,681)
Acquisition of intangible assets	(3,381)	(2,031)	(3,656)
(Increase) decrease in restricted deposits with financial institutions	11,500	(3,500)	(9,528)
Interest received	9,191	6,403	3,030
Acquisition of associate	-	_	(17,600)
Payment for business acquisition payable	-	(61,570)	(84,282)
Payment for ordinary shares issuance fee	-	(604)	_
Net cash from (used in) investing activities	10,806	(66,523)	(117,400)
Cash flows from financing activities			•
Proceeds from short-term borrowings from financial institutions	349,348	502,632	780,000
Repayment of short-term borrowings from financial institutions	(320,214)	(669,125)	(560,000)
Proceeds from loans from financial institution	-	_	620
Repayment of loans from financial institution	_	(620)	(3,141)
Payment of lease liabilities	(17,575)	(14,615)	(8,633)
Dividends paid to owners of the Company	(80,029)	(60,693)	(77,999)
Dividends of subsidiary paid to non-controlling interests	(24,500)	(24,500)	(29,400)
Interest paid	(7,473)	(5,465)	(1,761)
Net cash used in financing activities	(109,443)	(272,386)	99,686
Net increase (decrease) in cash and cash equivalents	44,528	(115,104)	24,367
Cash and cash equivalents at 1 January	170,028	284,986	260,737
Effect of exchange rate changes on cash and cash equivalents	61	146	(118)
Cash and cash equivalents at 31 December	214,617	170,028	284,986

### Revenue from Sales and Services VS Net Profit (Million Baht)



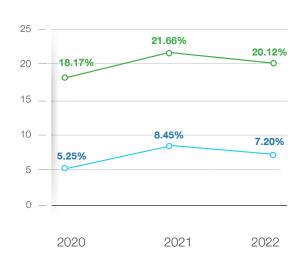


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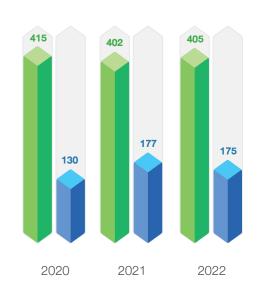
#### -O- Gross Profit Margin -O- Operating Profit Margin

Gross Profit Margin VS **Operating Profit Margin** 



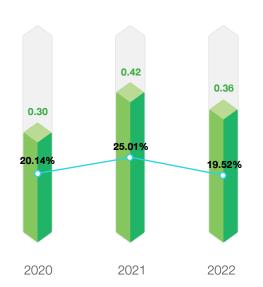
#### Gross Profit VS Operating Profit (Million Baht)





#### EPS (Baht) VS ROE







### Message from the Chairman

On behalf of our board of directors, I would like to thank all stakeholders for their continuing support to and confidence in VCOM."

2022 was another challenging year - COVID19, Russia-Ukraine war, chip shortage and supply chain disruption affected most businesses globally. Our 2022 net profits is Baht 112 million (2021: 126 million). However, the net profits declined by 1.6 million baht if the gain on dilution of investment in M Intelligences realized in 2021 was excluded from the comparison.

Our 2022 revenue from cybersecurity increased to 36% of total revenue (2021: 28%). During the year, we have been appointed value-added distributors by many leading global IT vendors namely KnowBe4 (cybersecurity awareness training), Cloudera (big data platform), and Stellar Cyber (XDR platform for security operations centers). This has enhanced our capability to provide our customers with digital enabling solutions especially in the areas of cyber-security and big data analytics.

Thailand and CLM countries economy should resume their pre-COVID growth in 2023. Situation in Myanmar is expected to be improved as a result of the country's general election in the third quarter. The increase in investment from G8 countries in Thailand, Cambodia and Lao is anticipated following global geo-politics tension, and as part of supply chain diversification. Furthermore, tourism is likely to stimulate economic growth for Thailand. The improvement in business sentiment should continue to spur corporates' demand for digital transformation.

We are committed to expand our IT solutions portfolio, enhance our profitability, and maintain our dividend. We will focus on cybersecurity and big data, and continue to expand in CLM countries. ESG will be our fundamentals for growth.

Finally, on behalf of our board of directors, I would like to thank all stakeholders for their continuing support to and confidence in VCOM.

#### **Board of Directors**



Mr. Narong Intanate
Chairman of the Board of Directors,
Executive Director, Member of the
Nomination and Remuneration Committee
(Authorized Director)



Mr. Sopon Punyaratabandhu

Executive Director

(Authorized Director)



Mrs. Songsri Srirungroungjit

Managing Director, Executive Director,

Member of the Risk Management Committee

(Authorized Director)



Mr. Sanpat Sopon
Independent Director, Chairman of
the Audit Committee, Chairman of
the Corporate Governance and
Sustainability Committee



Mr. Thanachart Numnonda
Independent Director, Audit Committee,
Chairman of the Risk Management Committee,
Member of the Nomination and Remuneration
Committee, Member of the Corporate
Governance and Sustainability Committee



Mr.Kriengkrai Boonlert-u-thai
Independent Director, Audit Committee,
Member of the Risk Management Committee,
Member of the Corporate Governance and
Sustainability Committee



Mr. Punn Kasemsup
Independent Director,
Chairman of the Nomination and
Remuneration Committee



## Management and Company Secretary



Mr. Sai Woon Ti Sales Director (As of March 1, 2023)



Mr. Tanusit Skunnawat Operation Director, Member of the Risk Management Committee



Mr. Sooksun Tachawatcharaporn Technical Director



Mr. Poj Weerasuttakorn Finance and Accounting Director



Mr. Thanapol Narasetsataporn Company Secretary





### **Business Structure and Operation**

#### 1.1 Business's Policies and Overview

The Company is an IT distributor of internationally recognized products that are specifically designed for enterprises. A comprehensive range of IT solutions, Digital Transformation and services offered by the Company include servers, storage units, engineered systems, or converged infrastructure solutions, Cloud Computing (laaS and PaaS), cybers security, database, operating systems, virtualization systems, middleware, software development tools, and database management software for data integration, big data management, cloud data management, and data quality and security. In addition to the foregoing services, the Company also offers professional services, maintenance services and installation services for all products under its distributorship.





### 1.1.1 Vision, Mission, **Business Goal**

#### **Vision**

Move towards of being the leader in information technology, offering solutions, and providing professional and comprehensive services in the ASEAN Economic Community.

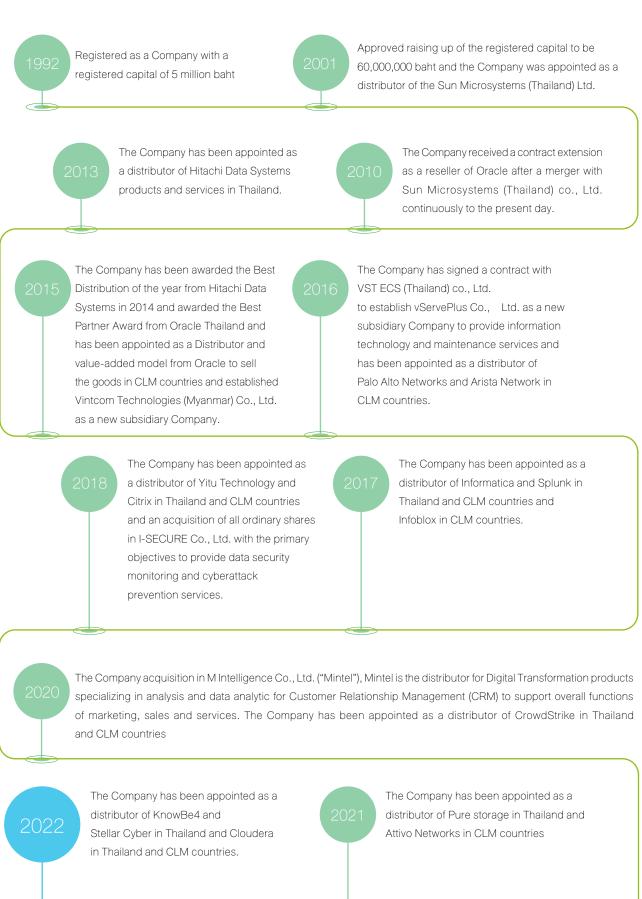
#### **Mission**

We are a professional in presenting our nationwide IT products and services, taking into account maximum cost-effectiveness, transparency and ethics in work, confidence and good returns for investors.

#### **Business goals of the Company**

The Business goals for the next five years is to become a fully integrated information technology leader. The Company plans to expand additional customer both in the country and CLM countries including selection of products with latest technology in line with the current business and cover a full range of information technology services.

#### 1.1.2 Background, Important Changes and Development



#### 1.1.3 Use of fund from Public Offering of Equity or Bond

-None-

#### 1.1.4 Commitments provided in the Registration Statement and/or the approval conditions

-None-

#### 1.1.5 Corporate Information

Vintcom Technology Public Company Limited Company Name

VCOM Symbol

**Business Type** Authorized IT distributor

Registration Number 0107559000176 Registered Capital THB 153,502,600 Paid-up Capital THB 153,502,600

Type and amount of Share 307,005,200 ordinary shares

THB 0.50 per share Par value per share

Head Office 159/21 Sermmit Tower, 14<sup>th</sup> Floor, Unit 1401, Sukhumvit 21 Road (Asoke),

Khlong Toei Nuea Subdistrict, Watthana District, Bangkok 10110

02-661-7979 Phone Number 02-661-7969 Fax Number

Website www.vintcom.co.th

#### 1.2 Nature of Business

#### 1.2.1 Income Structure

During 2020 - 2022 as of 31 December 2022, the company and its subsidiaries' revenue structure in the following table:

	Financial statements for the year ended						
Revenue Structure	2022		2021		2020		
	Mil. Baht	%	Mil. Baht	%	Mil. Baht	%	
Revenue from sale	1,229.64	60.21	1,222.18	65.09	1,687.78	73.58	
Revenue from rendering services	782.16	38.20	634.92	32.82	595.60	25.97	
Other income	30.37	1.49	20.51	1.09	10.33	0.45	
Total revenue	2,042.17	100.00	1,877.61	100.00	2,293.71	100.00	

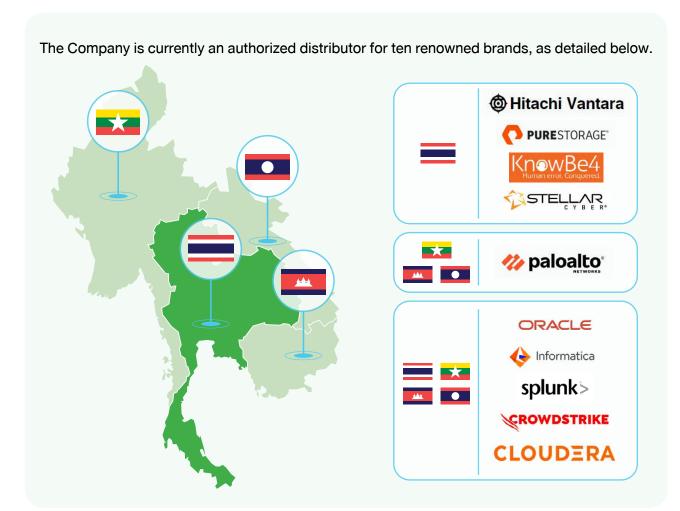
#### 1.2.2 Information regarding Products

#### (1) Business Operations of Each Product Line

As an IT distributor, the Company offers various products and a wide array of IT services and solutions for all products under its distributorship. The Company's products and services can be divided into two main categories:

- 1) IT Distributor The Company is a distributor of IT products for multiple renowned brands (vendors). While the main products distributed by the Company are Oracle products, the Company also acts as the authorized distributor for other seven brands, namely Hitachi Vantara, Palo Alto Networks, Informatica, Splunk, CrowdStrike, Pure Storage, KnowBe4, Cloudera and Stellar Cyber all of which are internationally recognized providers of IT systems and solutions. The products distributed by the Company are primarily hardware and software products specifically designed to support enterprises, which include servers, storage units, engineered systems or converged solutions, cloud computing (IaaS and PaaS), network security, databases, database systems, operating systems, virtualization systems, middleware, software development tools, and data management software such as data integration systems, big data management systems, cloud data management systems, data quality management systems, and data security systems.
- 2) **IT Services** The Company offers IT services for all products under its distributorship, which can be classified into three main types:
  - 2.1) Maintenance services consist of preventive maintenance, which is essentially the maintenance and inspection of IT systems carried out according to predetermined schedule, and corrective maintenance, which is performed at the installation site or the user's location to rectify problems and restore the systems.
  - 2.2) Installation services are carried out by the Company's system engineers who have completed relevant training and have been certified by the vendor. This ensures that the design and installation of IT systems are conducted in an efficient manner, according to the standards of each vendor.
  - 2.3) Professional services range from consultation and planning to preparation and implementation. The types of professional services offered by the Company include database system improvement, database migration, performance tuning, system migration, and other services relating to computer systems.





			Location		
Brand	Trademark	Product	Thailand	CLM Countries	
1. Oracle	ORACLE	ICT Infrastructure, Cloud, AI	8	<b>Ø</b>	
2. Hitachi Var	ntara <b>@ Hitachi Vantara</b>	Storage, IoT & Data Analytics Solutions	8	-	
3. Palo Alto Ne	etworks /// paloalto	Best-in-Breed Cybersecurity solutionsNext	_	8	
4. Informatica	Informatica	Al-Powered Intelligent Data Platform	8	8	
5. Splunk	splunk>	The Data-To-Everything Platform	8	8	
6. CrowdStrik	e <b>CROWDSTRIKE</b>	Cloud-Delivered Protection Platfom	8	8	
7. Pure Storag	ge PURESTORAGE	The Modern Data Experience Platform	<b>Ø</b>	-	
8. KnowBe4	KnowBe4 Human error. Conquered	Security Awareness Training and Simulated Phishing platform	<b>⊗</b>		
9. Cloudera	CLOUDERA	A hybrid data platform	8	8	
10. Stellar Cyb	er STELLAR	Open XDR security operations platform	<b>Ø</b>	-	

#### **Subsidiary Business Operations**

**Subsidiary Company** 

#### 1) Vintcom Technology (Myanmar) Company Limited ("Vintcom Myanmar")

was incorporated in the Republic of the Union of Myanmar on July 6, 2015, with the primary objectives to provide installation services, consultation, and maintenance services with respect to computer systems. At present, Vintcom Myanmar has a registered and paid-up capital of USD 500,000. The Company currently holds 100% of the paid-up share capital.

Head Office Room Number (02/11), 11 Floor, Building F, Pearl Condominium Housing, Sayasan Road Bahan Township, Yangon, Myanmar. 11201

#### 2) Vintcom Technology (SG) Company Limited ("Vintcom SG")

was incorporated in the Republic of Singapore on May 16, 2018, with the objective to act as an IT distributor in Singapore. Vintcom SG has a registered capital of SGD 100,000, of which SGD 21,000 have been fully paid. The Company currently holds 100% of the paid-up share capital.

Head Office 140 Paya Lebar Road #09-24, AZ @ Paya Lebar, Singapore 409015

#### 3) vServePlus Company Limited ("vServePlus")

was incorporated on August 17, 2016, with a registered and paid-up capital of THB 40 million. Its primary business objective is to provide IT services, which consist of three main categories as follows:

- **3.1 Installed-Base Renewal Services** are provided to customers who have entered into the service agreement with a vendor. The renewal services cover maintenance agreement, both hardware and software products, and software subscription.
- **3.2 Professional Services** consist of hardware and software installation, system implementation, consultation, cloud services, installation of system security systems and network security systems, and turnkey project services.
- 3.3 Nationwide Services and Project Management include maintenance and repair services provided by the service center, warranty services, onsite and offsite installation and maintenance of computer equipment, technical support, general maintenance, and other related after-sales services. The services offered by vServePlus are rendered in five service centers across sThailand, in Bangkok, namely Rom Klao Branch (Head Office), and the remaining are in four other provinces: Chiang Mai, Khon Kaen, Nakhon Ratchasima and Hat Yai. Additionally, vServePlus has been officially authorized to operate Xiaomi Service Center at Fortune Town IT Mall, 2nd floor, and Lenovo Service Center at Fortune Town IT Mall, 3rd and 4th floor. The services rendered in these authorized service centers are similar to those being offered in vServePlus service centers, which include warranty service for new products, consulting service for IT-related problems, and repair service for both warranty and out-of-warranty products.

The Company currently holds 51% of the paid-up share capital, and the remaining thereof is held by VST ECS (Thailand) Company Limited ("VST ECS").

#### **Head Office**

Building A, S.V. Logistics Center 2, 88/1 Phatthana Chonnabot 3 Road, Khlong Song Ton Nun Subdistrict, Lat Krabang District, Bangkok 10520

Tel: 02-666-9600 Fax: 02-138-9867

At present, vServePlus is an authorized distributor for ten global brands, as listed below.

Brand	Trademark	Main Product
1. Lenovo	Lenovo.	Computer server, PC, notebook and tablet
2. ASUS	/ISUS	Computer PC, notebook and tablet
3. Fujitsu	FUĴITSU	Scanner, Computer notebook
4. HPI	Ø	Printer, Computer notebook
5. Hikvision	<b>HIK</b> VISION	CCTV
6. HPE	Hewlett Packard Enterprise	Spare part business
7. Huawei	HUAWEI	Network system, computer server and storage unit
8. Intermec	Intermec by Honeywell	Scanner
9. Xiaomi*	וח	Mobile phone and accessories
10. Brother	<b>brother</b> at your side	Printer

Remark: \* Only in Xiaomi Exclusive Service Center (Fortune Town)

#### I-Secure Company Limited ("I-Secure")

was incorporated on May 26, 2006, with a registered and paid-up capital of THB 40 million. Its core business lies on the provision of computer and network security monitoring services, hence serving as a managed security service provider (MSSP). The primary function of an MSSP is to provide outsourced management and monitoring of network security to protect the digital infrastructures of enterprises. An MSSP also plays an important role in alleviating the pressure faced by enterprises, be it the cost associated with hardware, software and human resources or the lack of in-house security specialists.

In addition to establishing its own security operations center (SOC), I-Secure has developed a software package that is purposefully designed to monitor and manage cyber threats. As an outsourced service provider, I-Secure undertakes a broad range of activities, including monitoring and managing cyber threats, detecting malicious activities and attacks, implementing proactive mechanisms for responding to cyberattacks, and collecting data to accurately identify the vulnerabilities or loopholes exploited by cybercriminals.

On top of the provision of integrated consulting services in the area of data and network security, I-Secure also distributes and offers rental services for computer parts, programs and related equipment, as well as a comprehensive range of cyber security training solutions. The primary customers of I-Secure are government agencies, leading corporations in the financial services sector such as banks, securities companies, asset management companies and insurance companies, and other dominant companies in the real estate industry, manufacturing industry and retail industry. These customers have outsourced their managed security services to I-Secure in efforts to minimize investments in IT infrastructure and overcome their challenges concerning the lack of in-house security specialists. The Company currently holds 100% of the paid-up share capital.

Head Office 55 Soi Pradiphat 17, Pradiphat Road, Sam Sen Nai Subdistrict, Phaya Thai District,

Bangkok 10400 Tel : 02-615-7005-7

I-Secure is specialized in providing managed security and installation services for a broad range of products under fourteen brands, as follows:

Brand	Trademark	Main Product
1. Splunk	splunk>	Platform for Security Information and Event Management
2. Palo Alto Networks	paloalto*	<ul> <li>Next Generation Firewall</li> <li>Endpoint Protection Platform (EPP, EDR)</li> <li>Security Operation and Automation Platform</li> </ul>
3. Fortinet	F#RTINET.	<ul><li>Next Generation Firewall</li><li>SD-WAN</li></ul>
4. Imperva	imperva	<ul><li>Web Application Protection</li><li>Data Protection</li><li>DDoS Protection</li></ul>
5. Crowdstrike	<b>CROWDSTRIKE</b>	Endpoint Protection Platform (EPP, EDR)
6. Attivo Networks	Attivo NETWORKS.	ThreatDefend Deception and Response Platform
7. Rapid7Attivo Networks	RAPID	<ul><li>Vulnerability Management</li><li>Penetration Testing Tools</li><li>Dynamic Application Security Testing</li></ul>
8. CyberArk	© CYBERARK	Privilege Access Management (Core PAS)
9. BeyondTrust	BeyondTrust	Privilege Access Management (Password Safe)
10. Cortex	( CORTEX	<ul> <li>Application accurately detects threats with behavioral analytics</li> <li>Endpoint Protection Solution</li> </ul>
11. Menlosecurity	MENLO SECURITY	<ul><li>Secure Web Gateway</li><li>Email Isolation</li></ul>
12. Proofpoint	proofpoint.	Security and compliance solutions that mitigate their most critical risks across email, the cloud, social media and the web
13. Cloudflare	CLOUDFLARE	Cloud platform
14. ArcSight	<u>ArcSight</u> ★	Enterprise Security Manager (ESM)

**Associated Company** 

#### M Intelligence Co., Ltd ("Mintel")

Mintel was incorporated on August 18, 2017, with a registered and paid-up capital of THB 7,196,670, comprising 719,667 ordinary shares with a par value of THB 10 per share. Mintel is the distributor for Digital Transformation products specializing in analysis and data analytic for Customer Relationship Management (CRM) to support overall functions of marketing, sales and services from trusted global manufacturers Salesforce, AWS, LINE Business Connect. Mintel is also the distributor for its own software developed (Connect X) to enhance communication and transfer customer experiences, as well as providing maintenance services for the software Including training. The Company holds 18.34% of the paid-up capital.

**Head Office** 

2 K.C.C. Building, Soi Si Lom 9 (Soi Sueksa Witthaya), Si Lom Road, Si Lom Sub-district, Bang Rak District, Bangkok. 10500

#### **Primary Target Market and Distribution Channel**

The Company's primary target market consists of system integrators (SI) that specialize in consolidating multiple systems into one unified system to be sold to end users, specifically medium and large enterprises in both public and private sectors that require complex IT systems with multiple functions to manage their operations. The products offered by the Company are designed to facilitate and enhance the efficiency of data management within an organization. The Company engages in regular transactions with multiple SI clients, most of which are leading companies renowned for their system design and integration, consultation, and ICT development. Alternatively, the Company also distributes products directly to end users, although to a much lesser extent than SI clients. The majority of these end users are large corporations that either have their own IT department to perform system design and integration or are carrying out an ongoing project or developing an existing project for which they have previously purchased the Company's products through a system integrator. The Company has three main channels of distribution to distribute its products or acquire projects, as outlined below.

- (1) System integrator (SI): The majority of projects undertaken by the Company have been acquired through system integrators who have been selected by organizations or have won a tender for a project. These system integrators have to procure products from distributors according to the system design and specifications proposed to the organization.
- (2) Vendor: The Company's projects that have been acquired through vendors are often the projects of end users that are large corporations or commercial banks. These corporations will generally contact the vendor or brand owner directly to express their interest in using a particular IT system to carry out their project. The vendor will select appropriate system integrators and distributors according to the experience and expertise that are relevant to the project of each organization or end user.
- (3) Sales representatives: The Company's sales representatives are responsible for generating leads, building relationships with corporate clients, and identifying opportunities to offer the Company's products and services to customers. The sales representatives may also cooperate with system integrators to offer complete IT solutions to customers.

The primary target market of Vintcom Myanmar comprises system integrators and corporate clients in the Republic of the Union of Myanmar that have purchased the Company's products and services. Vintcom Myanmar is responsible for providing installation services, consultation, and maintenance services relating to computer systems. Major projects are acquired by the Company's international teams, wherein the Company's employees play an important role in liaising with system integrators in Myanmar to offer relevant products and services to end users.

The primary target market of Vintcom SG consists of system integrators and end users in CLM countries that have purchased the Company's products and services. Major projects are acquired by the Company's international teams, wherein the Company's employees play an important role in liaising with system integrators in CLM countries to offer relevant products and services to end users.

The primary target market of vServePlus includes:

- (1) Resellers and system integrators that have purchased services or entered into a contract directly with vServePlus after the transfer of VST ECS's business and employees to vServePlus. vServePlus has implemented a strategic plan to acquire new customers and expand its customer base by providing contract services through agreement with customers.
- (2) Customers who use the after-sales services of VST ECS. vServePlus provides after-sales services to customers who have purchased products from VST ECS, through which it will receive compensation from VST ECS at the rate specified in the service level agreement (SLA).
- (3) Customers who use maintenance and software subscription services of a vendor or brand owner. vServePlus cooperates with relevant parties and facilitates customers by acting as a representative to provide renewal services with respect to I-Secure agreements.

In addition, vServePlus has established its own service center to offer a wide range of services to customers, which include warranty services for new products, technical and customer support, and repair services for products that are under warranty and out of warranty.

The target market of I-Secure consists of public organizations and leading private organizations in multiple sectors, such as banks, securities companies, asset management companies, insurance companies, real estate companies, manufacturing businesses, and national leading retailers. Major projects are acquired by the sales teams that are responsible for generating leads, building relationships with corporate clients, and identifying opportunities to offer the Company's products and services to customers. The sales representatives may also cooperate with system integrators to offer complete IT solutions to customers.

#### (2) Marketing and Competition

#### **Industry Overview**

There were several business challenges in 2022. The conflict between Russia and Ukraine, which began at the beginning of the year and has yet to be resolved, had a wide-ranging impact on the economy, society, and geopolitics. Other disruptions included a chip shortage caused by the US-China trade war, followed by the COVID-19 pandemic, which impacted global supply chains. However, some positive effects contributed to the growth of the information and communication industry, such as an accelerated adaptation to digital transformation. As a result, infrastructure and applications have been modernised and improved. Hybrid work, which combines online and onsite work styles, has also contributed to the growth of this market, as many organisations have adopted this working style as their permanent method. As many countries adapted to managing the COVID-19 outbreak as an endemic, it resulted in more relaxed measures governing various activities, particularly tourism, which is a major source of revenue for Thailand and the ASEAN. However, organisations must continue to improve efficiency and effectiveness by implementing more automation in many workflows. It could begin with using chatbots to improve customer relationships and Robotic Process Automation to improve work processes, reduce the size of the headquarters area, and engage in intensive cost control, among other things. All of these factors combined make information technology an important foundation for work, especially in the New Normal

era. To further advance towards e-government, a new digital action plan for government agencies has been created for the years 2023–2027. At the same time, cyber threats, particularly the use of ransomware, are on the rise. One major flaw in the use of complex information technology systems is that it occasionally opens up more attack channels for organised crime modern hackers and more advanced cyber warriors. This necessitates more careful design of information technology systems and greater consideration of the increasing risks based on the "Secure by Design" concept. Gartner, the world's leading market research and consulting firm, forecasts that global IT spending will reach 4.66 trillion USD in 2023, representing a 5.1% increase over 2022. Gartner forecasts a 4% growth in overall IT spending in Thailand in 2023, with the cybersecurity market growing 11.8%, resulting in a market value increase of 16.7 billion THB in 2023.

Table. Worldwide IT Spending Forecast (Millions of U.S. Dollars)

	2021 Spending	2021 Growth (%)	2022 Spending	2022 Growth (%)	2023 Spending	2023 Growth (%)
Data Center Systems	189,506	6.1	209,190	10.4	216,262	3.4
Software	732,030	14.8	790,385	8.0	879,625	11.3
Devices	807,580	15.8	739,982	-8.4	735,394	-0.6
IT Services	1,207,966	12.8	1,258,150	4.2	1,357,914	7.9
Communications Services	1,459,483	3.8	1,435,401	-1.7	1,469,220	2.4
Overall IT	4,396,565	10.2	4,433,108	0.8	4,658,416	5.1

Source: Gartner (October 2022)

Table. Thailand IT Spending Forecast (Millions of Baht)

	2022 Spending	2022 Growth (%)	2023 Spending	2023 Growth (%)
Data Center Systems	26,023	20.68	27,461	5.5
Software	69,813	15.1	80,193	14.9
Devices	205,386	-4.1	195,687	-4.7
IT Services	98,974	9.9	109,306	10.4
Communications Services	496,761	5.0	522,239	5.1
Overall IT	896,958	4.4	934,886	4.2

Source: Gartner (January 2023)

The emerging technologies that are worth highlighting include the fifth-generation mobile network (5G) and the Internet of Things (IoTs), which will result in phenomenal changes and new business models, such as Smart City, Smart Farming, and Smart Factory. These emerging technologies will drive GDP growth and contribution in the new business sector, hence facilitating economic development in accordance with Thailand 4.0 strategic plan. Furthermore, the big data and analytics market is expected to experience significant growth as many organizations are actively attempting to become data-driven. Such growth of the IT sector will subsequently increase the demand for cybersecurity products and services, resulting in expansion of the cybersecurity market.

To accommodate business growth and digital transformation, Vintcom Technology Public Company Limited offers a comprehensive range of products and services, namely IT infrastructure, data management system, big data analytics, enterprise cybersecurity system, and system design, development and implementation that entail technical expertise from specialists. These products and services will enable organizations to gain a competitive edge in the digital era and ultimately adapt to technological change in a fast and sustainable manner.

#### Competition

The Company's major competitors in the IT distributor business segment are IT distributors that have been appointed by each vendor. The Company's competitors can be divided into two groups:

- 1) Authorized distributors of Oracle, Hitachi Vantara and Splunk: This group of distributors has been appointed by Oracle, Hitachi Vantara and Splunk, as detailed below.
  - Oracle: Oracle is the vendor of both software and hardware products. It currently has four value-added distributors (VAD) in Thailand, namely Vintcom Public Company Limited, First Logic Company Limited, VST ECS (Thailand) Company Limited, and A-HOST Company Limited.
  - **Hitachi Vantara (HDS):** HDS currently has three distributors in Thailand, namely Vintcom Public Company Limited, Ingram Micro (Thailand) Company Limited, and Acer Computer Company Limited.
  - Splunk: In addition to the company Another distributor, Westcon Group, is also available

Regarding competitors in the IT distributor business segment that have been appointed by other vendors, the number of competitors is somewhat low. For instance, Palo Alto Networks currently has two distributors in CLM countries, namely Vintcom Public Company Limited and three distributors in Thailand, namely Ingram Micro (Thailand) Company Limited, Transition Systems and Networks (Thailand) Company Limited, and Enforce Secure Company Limited. The number of distributors in each country depends on the policy of each vendor.

2) Distributors that do not sell products of Oracle, Hitachi Vantara and Splunk: This group of distributors has been appointed by other vendors such as Cisco, Dell EMC, Fujitsu, Hewlett Packard Enterprise (HPE), IBM, and Lenovo, but has no right to sell the products of Oracle and/or Hitachi Vantara. These distributors are considered indirect competitors of the Company because they can offer various products and services to enterprise users. Likewise, some of their products can serve as alternatives to Oracle and Hitachi Vantara products, such as servers, storage units, and software. Examples of these distributors include SIS Distribution (Thailand) Public Company Limited and Synnex (Thailand) Public Company Limited.

#### (3) Procurement of products

The majority of IT products and services offered by the Company and its subsidiaries are products and services of the vendors for which the Company is the authorized distributor. Alternatively, the Company also procures products and services from other vendors, which are often components of the system required to complete a project according to the end user's requirements.

With regard to the business of vServePlus, the company predominantly provides after-sales services to customers. Featuring a team of well-trained and experienced staff who have been certified by each vendor, the company is fully equipped to deliver products and services to customers in an accurate and timely manner according to the standards of each vendor. Moreover, the company has appointed its own service provider known as "vServePlus Authorized Service Provider" or "VASP" to provide on-site repair and spare parts replacement services, which offer convenience to customers as they do not have to travel to vServePlus service center.

The services and consultation relating to I-Secure security systems are mostly rendered by the Company and may be provided in conjunction with the products in which I-Secure is specialized and well-versed to provide installation and IT management services to customers.

#### (4) Assets for Business Operations

As of December 31, 2022, the Group recorded THB 20.9 million in net value of core business assets (after deduction of accumulated depreciation), THB 30.6 million in right-of-use assets, and THB 8.8 million in other intangible assets. Details of these assets are shown in Attachment 4: Core Business Assets and List of Asset Appraisals.

#### Policy on Investment in Subsidiaries and Associates

The Company has established the policy to invest in related businesses or businesses that are deemed beneficial to the Company's core business and demonstrate high growth potential with good returns on investment. In efforts to safeguard the Company's investment in a continuous and sustainable manner as well as to create long-term value and gain stakeholders' confidence, the Company has implemented the policy to supervise and monitor the management and operations of its subsidiaries and associates by defining their management structure. In addition, the Company will nominate a qualified representative to serve as the director and executive in each subsidiary, in accordance with the shareholding ratio or agreement. Alternatively, the nomination of the Company's representative for the position of director in an associate company will be considered on a case-by-case basis, depending on the agreement made with each company.

The directors and executives in the subsidiaries and associates are responsible for monitoring operating performance, performing the assigned duties, and casting votes at the Board meetings of the subsidiaries and associates on matters relating to the general operations of the companies or as the directors and executives of the subsidiaries and associates deem appropriate, for the best interest of the subsidiaries, associates, and Company, except voting on the following matters which must be approved by the Company's Board meeting and/or general meeting of shareholders on a case-by-case basis:

- Sale or transfer of the whole or any substantial part of a subsidiary's business to any person
- Purchase or acceptance of the transfer of business by a subsidiary
- Dissolution of a subsidiary
- Transfer or waiver of any rights or claims that significantly impact or cause damage to a subsidiary
- Borrowing, lending, provision of guarantee, incurrence of any encumbrance, or provision of any financial assistance to other companies that significantly impacts the financial position of a subsidiary
- Amendment to the articles of association of a subsidiary
- Capital increase, issuance of new shares, reduction of registered capital of a subsidiary, and any action that causes the Company's direct or indirect shareholding in a subsidiary to be diluted by more than 10% or decreased to less than 50% of the subsidiary's paid-up capital

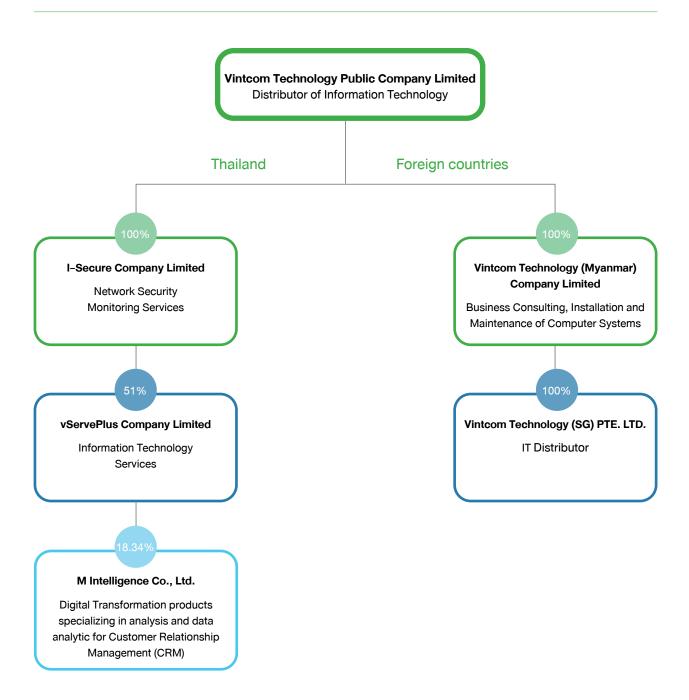
Environmental impacts - None -

Undelivered projects - None -

#### 1.3 The shareholding structure

#### 1.3.1 The shareholding structure

#### THE SHAREHOLDING STRUCTURE



1.3.2 Person who may have conflict of interest holding more than 10% of shares of the Company's subsidiary or associate company

-None-

#### 1.3.3 Relations with Major Shareholders' Business Group

-None-

# 1.3.4 Shareholders

#### (1) Major Shareholders

The top 10 shareholders as of December 31, 2022 are as follows

Number	Names of Shareholders	Number of Shares	% Shareholding
1.	Vnet Capital Co., Ltd. 1	190,499,800	62.05
2.	Thai Automotive VCF Co., Ltd. 11	29,500,000	9.61
3.	UBS AG LONDON BRANCH	6,244,900	2.03
4.	Mr.Wirat Thanupran	3,617,500	1.18
5.	WPS Co., Ltd.	3,572,700	1.16
6.	DBS BANK LTD. AC DBS NOMINEES-PB CLIENTS	3,450,000	1.12
7.	Toa Group Holding Co., Ltd. by SCB Securities Company Limited	3,339,600	1.09
8.	Mr.Pongsak Jaikrajang	2,363,200	0.77
9.	Ms.Natiya Wiwattananusorn	2,278,800	0.74
10.	Mrs. Busatree Wanglee by SCB Securities Company Limited	1,445,900	0.47
11.	Other	60,692,800	19.78
	Total	307,005,200	100.00

#### Note

#### (2) Subsidaries of the Holding Company (in case of Holding Company only)

-None-

#### (3) Shareholders' agreement

The Group has entered into agreements with major shareholders governing matters that may significantly affect the Company's business operations and management, as outlined below.

#### 3.1 Memorandum of Agreement on Non-Competition

Contract Name	Memorandum of Agreement on Non-Competition				
Contract Parties	1. VNET				
	2. Company				
Effective Date	October 20, 2018				
Essence of Contract	VNET warrants that it will strictly observe and comply with the policy on investment				
	in IT businesses and will not invest in any company that is in competition with the				
	Company's business, as follows:				
	1) In the event that VNET receives an offer to invest in an IT business, VNET shall				
	propose such offer to the Company for consideration and grant the Company				
	the right of first refusal in accordance with the following criteria:				
	(1) If the investment offer has the value of less than 3% of net tangible				
	assets of the Company and its subsidiaries, VNET shall propose such				
	offer to the Company's Board for approval.				
	(2) If the investment offer has the value of equal to or more than 3% of				
	net tangible assets of the Company and its subsidiaries, VNET shall				
	propose such offer to the Company's meeting of shareholders for				
	approval.				

 $<sup>^{\</sup>prime1}$  Mr.Narong Intanate the Chairman of the Board of Directors Indirectly held through Vnet Capital Co., Ltd. and Thai Automotive VCF Co., Ltd.

Contract Name	Memorandum of Agreement on Non-Competition
Essence of Contract	<ul> <li>2) VNET shall not hold shares representing more than 10% of the paid-up capital of any company, whether as a shareholder or partner, or engage or participate in any business that is in conflict with the Company's interests or in competition with the Company's business, unless acting with prior writtent consent of the Company. VNET agrees to strictly and fully comply with the following terms and conditions: <ol> <li>(1) If the purchase of shares of any company has the value of less than 3% of net tangible assets of the Company and its subsidiaries, VNET shall propose such purchase to the Company's Board for approval.</li> <li>(2) If the purchase of shares of any company has the value of equal to or more than 3% of net tangible assets of the Company and its subsidiaries, VNET shall propose such purchase to the Company's meeting of shareholders for approval.</li> </ol> </li> <li>This provision shall not apply to shareholding, investment, or engagement in any business of Netband Consulting Company Limited ("Netband") and NTN Solution Company Limited ("NTN"). During the period in which VNET's shareholding in NTN represents more than 50% of NTN's paid-up capital or it has controlling interest in NTN, VNET warrants that NTN will not conduct or engage in any business that is in conflict with the Company's interests or may be in competition with the business of the Company and its subsidiaries.</li> </ul>
Term of Contract	This Agreement shall remain in effect until termination.
Termination of Contract	This Agreement shall be immediately terminated in the event that VNET's shareholding in the Company is less than 10% of the Company's outstanding shares.
Remark : The Company h	nas also entered into the Memorandum of Agreement on Non-Competition with Mr. Narong Intanate,

: The Company has also entered into the Memorandum of Agreement on Non-Competition with Mr. Narong Intanate, which has been in effect since October 20, 2018. The essence, term and termination of the agreement are identical to those contained in the Memorandum of Agreement on Non-Competition made with VNET.

#### 3.2 Memorandum of Agreement on Warranty Against Damages from Legal Disputes

3.2 Memorandum of Agreement on Warranty Against Damages from Legal Disputes					
Contract Name	Memorandum of Agreement on Warranty Against Damages from Legal Disputes				
Contract Parties	1. VNET				
	2. Company				
Effective Date	• October 20, 2018				
	VNET warrants to the Company as follows:				
	• With respect to Pending Criminal Case No. Aor.4184/2555, Telematics Company				
	Limited ("Telematics") filed a lawsuit against the Company for violation of				
	Computer-Related Crime Act B.E. 2550 and Offences of State Officials Act B.E.				
	2502. In addition, Telematics filed a lawsuit against the Company on charges of				
	infringement, claiming that the Company had enabled TOT Public Company Limited				
	("TOT") to exploit benefits as a lessee without having to pay additional rental fee				
	to Telematics, as detailed in Pending Civil Case No. 207/2554. As a result, Telematics				
	demanded compensation from the Company in the amount of THB 120.12 million				
	("Compensatory Damage").				
	• During the period in which the foregoing cases have not been settled, VNET agrees				
	that it shall not sell, transfer, or engage in any activity that encumbers the Company's				
	shares it owns. The value of these restricted shares, calculated based on the IPO				
	price ("Securities"), shall be sufficient for the Compensatory Damage. In the event				
	that the court has convicted the Company of criminal and civil offences and orders				
	the Company to pay compensation to Telematics, VNET agrees to sell the Securities				

Contract Name	Memorandum of Agreement on Warranty Against Damages from Legal Disputes
Essence of Contract	and use the proceeds to pay compensation to the Company while holding the
	Company harmless from any claims, liabilities, or damages.
Term of Contract	This Agreement shall remain in effect until termination.
Termination of	This Agreement shall be immediately terminated in the event that the court has
Contract	rendered a verdict of acquittal and annulled all allegations against the Company or
	decided that the Company does not have to pay any compensation to Telematics.

#### 1.4 Registered & Paid-Up Capital

Vintcom Technology Public Company Limited (VCOM) is listed on the Market for Alternative Investment (MAI). Total registered capital Baht 153,502,600, equivalent to 307,005,200 common shares Par value at Baht 0.50

#### 1.5 Other securities issued

-None-

#### 1.6 Dividend Policy

The Company has a policy to pay dividend of no less than 50% of net profit after taxes and any reserves legally required, based on separate financial states. Determination of dividend amount takes into the Company's cash flows, adequacy of working capital, future investment plans, loan repayment, agreements' terms and conditions, legal restrictions, and future business requirements. Once the Board of Directors has passed a resolution to approve dividend payment, it shall obtain approval from the shareholders' meeting. An exception shall apply to interim dividend payment, which may be approved by the Board of Directors provided that there is sufficient profit to do so. In such case, the Board of Directors shall report the payment to the next shareholders' meeting.

On September 5, 20221, the Company paid interim dividends from the Company's profit for the six-month period ending June 30, 2022 to the Company's shareholders. The interim dividends were paid at the rate of THB 0.12 per share, totalling THB 36,831,192, in accordance with the resolution of the Board of Directors Meeting No. 3/2022 held on August 8, 2022...

According to the resolution of the Board of Directors Meeting No. 1/2023, dated February 24, 2023, it was resolved to pay dividends from 2022 operating results to shareholders at the rate of THB 0.18 per share, accounting for the total amount of THB 55,260,936. As the Company had already allocated its legal reserve, having reached 10% of the registered capital of THB 153,502,600, it was not required to allocate more in this instance. However, dividend payment and legal reserve allocation must first be approved by the general meeting of shareholders.

Below table shows the Company's dividend payment in the past.

	2022	2021	2020	2019
Net profit in the separate financial statements (Baht)	111,909,185	126,540,440	89,722,094	66,778,204
Number of shares	307,005,200	307,005,200	300,000,000	300,000,000
Annual dividend (Baht/share)	0.30	0.27	0.20	0.16
Total amount of dividends paid (Baht)	92,092,128	82,884,064	60,000,000	48,000,000
Dividend payout ratio (%)	82.29	65.50	66.87	71.88

Subsidiary companies' dividend policy is similar to that of the Company i.e., dividend payout not be less than 50% of net profit after income tax and all types of reserves as required by law.

#### Risk Factor Management

#### 2.1 Risk Management Policy

The Company places great value on risk management and thereby instituted the risk management policy with emphasis on developing a comprehensive risk management system that conforms to the principles of good corporate governance. The Company has also established the Risk Management Committee to be responsible for assessing and determining the significance of risks, as well as formulating appropriate risk management plans; however, in the past risk management was conducted by the Risk Management Working Group. Which has classified the types of risk as follows:

- 1) Strategic Risk
- Business Interruption from external (Operational Risk)
- 3) Employee Risks (Operational Risk)
- 4) Information Risk
- 5) Compliance Risk
- 6) Financial Risk

The Risk Management Working Group has performed its duties in a systematic and continuous manner; it consists of executives from each department who are responsible for overseeing and ensuring that risk management practices are in line with the objectives and conform to the acceptable level of risk.



#### 2.2 Risk Factors

Risks are inevitable in businesses and may pose significant impacts to enterprises, whether in the aspect of revenue, profit, assets, liquidity, sources of funds, operating performance, or financial position. Amid unforeseen circumstances such as changes in relevant laws and government policies, risks may affect the Company's opportunities in respect of forward-looking statements, future projects, business performance predictions, and business expansion plans. Investment in the Company calls for investors' consideration of key risk factors arising from its business conduct, as summarized below

# **2.2.1 Current Risks for business operations** and Emerging Risks

#### (1) Strategic Risk

The Company was initially the enterprise distributor for Sun Microsystems and later became the distributor of Oracle products and services after Oracle completed its acquisition of Sun Microsystems in 2010. The Company has been continuously prioritizing organic growth by offering new products and services, most of which are Oracle software products such as database systems and middleware. As a result, the sales of Oracle products and services account for a large proportion of the Company's total revenue, which exposes the Company to significant risks. More specifically, if Oracle establishes a new business policy to increase or decrease the number of distributors, the Company's business performance and revenue could be significantly affected by such change.

Although Oracle products have continuously and increasingly generated sales for the Company, the Company recognizes the potential consequences of reliance on Oracle products and thus strives to increase the variety of products and services in

response to customer needs. The Company has been appointed as the partner and distributor for other leading brands such as Hitachi Vantara, Palo Alto Networks, Informatica, Splunk, CrowdStrike, Attivo Networks, and most recently Pure Storage and most recently KnowBe4, Stellar Cyber for cybersecurity solutions, and Cloudera for big data analytics solutions all of which assume the Leader position in Gartner Magic Quadrant. In addition, the Company has implemented the business expansion plan to offer new IT solutions that would bring synergy to the Company's business, as well as placing more emphasis on medium enterprises to generate more consistent quarterly revenue. The Company has also planned to penetrate into the megaproject market in Thailand, Cambodia, and Laos, which would fully utilize the skills and expertise of employees. The Company further aims to closely monitor and support its customer base in the Republic of the Union of Myanmar until the situation subsides.

In 2016, the Company partnered with VST ECS (Thailand) Company Limited ("VST ECS") to establish vServePlus Company Limited ("vServePlus"), an IT service provider. In 2018, the Company acquired I-Secure Company Limited ("I-Secure"), which is a managed security service provider (MSSP) that provides outsourced IT security management services to organizations or end users. An MSSP helps organizations reduce costs in multiple areas, including hardware costs, software costs, and employee costs, as well as eliminating the needs to hire and train IT security professionals. I-Secure features a team of experienced professionals and has gained recognition among leading organizations in the financial services sector such as banks, securities companies, asset management companies, and insurance companies, as well as other renowned companies in the real estate industry, manufacturing industry, and retail industry. All of these strategic activities have enabled the Group to successfully expand its product line and obtain distributorship for other renowned vendors,

which subsequently allow the Company to diversify the risk of reliance on Oracle products.

#### (2) Operational Risk

#### 2.1 Risk of Business Disruptions Caused By External **Events**

External factors that may affect the Company's performance and business operations include natural disasters such as floods and earthquakes, man-made disasters such as fires and demonstrations, IT system failures due to system malfunctions or cyberattacks, and outbreak of a pandemic disease such as the COVID-19. In efforts to effectively overcome the risk of business disruptions arising from these external events, the Company has developed a long-term business continuity plan (BCP) and BCP for the pandemic. These plans have already been tested and implemented during several past events, including the major flood in Thailand, the demonstration at Asoke intersection, and the COVID-19 lockdown in 2020. Both plans are reviewed and revised on an annual basis to ensure business continuity during an unplanned disaster and minimize impact on the Company's delivery of products and services.

#### 2.2 Risk of Reliance on Professional Staff

The products distributed by the Company are enterprise-class IT products that are sophisticated in terms of functionality and performance and require the knowledge, expertise, and experience of employees throughout the customer journey, from sales to after-sales service processes. The Company's nature of business also requires employees who have completed relevant training and have been certified by the vendors. Therefore, the Company's business operations may be significantly affected if it is unable to recruit an adequate number of professionals, making it become exposed to risk of reliance on professional staff.

Recognizing the importance of employees, the Company has put in place various measures and plans to mitigate risk of employee shortages. More specifically, the Company has developed a strategic HR plan to ensure that the number of employees is sufficient and corresponds to the workload and growth of the Company. Moreover, the Company places emphasis on employee development and training to improve their competencies, skills, creativity, and service delivery to customers. In addition to cultivating employee engagement and fostering a positive work environment, the Company strives to create a culture of teamwork, improve employee relations, and empower employees to make decisions and solve problems. The Company also provides employees with competitive monetary compensation and benefits that are comparable to other companies in the same industry so as to motivate and retain employees and maintain a high level of job satisfaction.

#### (3) Information Risk

Today, information is regarded as the heart of business processes. It is therefore crucial to prevent leakage of confidential information while ensuring that the information is accurate and accessible by authorized personnel, according to the CIA triad of information security principles (confidentiality, integrity, and availability). The Company has implemented measures to ensure systematic data management and has developed the data management plan in preparation for the enforcement of Personal Data Protection Act B.E. 2562, which will come into effect in 2022. The Company attaches great importance to cybersecurity by establishing the Outsourced Security Operation Center, installing advanced security systems, implementing strict IT measures and policies, and providing security awareness training to employees on a regular basis to minimize risk of cybersecurity threats in three domains: people, process, and technology.

#### (4) Compliance Risk

# 4.1 Risk of Non-Compliance with Laws and Distributor Agreements

Owing to the fact that all of the products and services offered by the Company are imported from the United States, each distributor agreement contains various obligations, provisions, and export control laws and regulations that must be strictly observed and complied by employees. To ensure compliance with the agreements and applicable laws, the Company has included all important provisions and requirements in orientation training and additionally provides comprehensive details of these laws and obligations to relevant employees such as sales representatives and sales support staff. The Company also reiterates the importance of compliance with laws and agreements at every town hall meeting, which is held at least once a year.

#### 4.2 Risk of Bribery and Corruption

In addition to the Company's obligation to comply with Foreign Corruption Practices Act (FCPA), which is prescribed in every distributor agreement, the Company has established the anti-corruption and bribery policy and regularly emphasizes to employees at all levels the importance of conforming to such policy and performing their duties with integrity. The policy extends to all of the Company's business activities and transactions, including purchasing and procurement, donation, hospitality, and gift giving. Details of the policy are included in orientation training and reiterated at every town hall meeting

#### (5) Credit Risk

The Company has established a credit policy that entails a sound credit granting process and careful examination of the financial statements and other supplementary information of each customer. In addition, the Company has established an allowance for bad debt and write-off policy, which

requires the Company and its subsidiaries to create an allowance for doubtful accounts by estimating the amount of receivables that may ultimately be uncollectible, based on the collection of past due accounts receivable and accounts receivable days.

The Group recorded the allowance for doubtful accounts in accordance with Thai Financial Reporting Standards 9 on Financial Instruments, which has been in effect since January 1, 2021. In 2022, the Company recognized THB 2.01 million in net profit after reversal of impairment losses. As of December 31, 2022, the Company recorded THB 9.03 million in expected credit losses, which are predominantly the doubtful debts owed to the Company by a large corporate client that is currently under the rehabilitation program pursuant to the Central Bankruptcy Court's order.

#### (6) Foreign Exchange Risk

The Company purchases its products and services in foreign currencies and also receives income in foreign currencies from sales of products and services in CLM countries, making it exposed to foreign exchange risk. More specifically, exchange rate fluctuations can significantly impact the Company's net income. To mitigate foreign exchange risk, the Company has implemented multiple measures, including entering into a forward contract, setting product prices by taking into consideration the foreign exchange risk, and closely monitoring global news to ensure timely decision making. Moreover, the Company's executives are responsible for overseeing and managing foreign

exchange risk to mitigate and minimize risk to an acceptable level that is appropriate to the Company's business conditions.

# 2.2.2 Risks which might impact to the investment of shareholders

The Company's free-float shares represent only 28.24 % of outstanding shares, which is considered low. Therefore, shareholders are at risk of being unable to sell their shares at the desired price. In addition, shareholders are exposed to risks of uncertainty in the event that the Company is unable to or decides not to pay dividends. The Company's ability to pay dividends depends on its future financial performance, which is further tied to the results of business plan implementation, factors relating to finance, competition, and laws, technical factors, and other uncontrollable factors, including economic conditions. Likewise, the Company's Board may propose to reduce or suspend dividend payment at any time in response to the Company's business expansion plan, the needs for capital investment and working capital, and other factors, as it deems appropriate. In this regard, the Company cannot guarantee that it will be profitable in the future or that the Board will approve dividend payment even if the Company is profitable.

# 2.2.3 Risks from investment in securities in the other country (only for foreign company)

The Company currently has no investment in foreign securities and therefore has no risk from foreign investment.



# Driving Business for Sustainability

# 3.1 Sustainability Goals and Management Policy

Vintcom Technology Public Company Limited conducts business responsibly and with good corporate governance, taking into account all stakeholders throughout the value chain. The Company intends to drive our business through the "Sustainable Development Policy" which corresponds to 8 Sustainable Development Goals (SDGs) of the United Nations which cover 3 dimensions of development – prosperity, planet, and people. We believe that conducting business based on sustainability without leaving anyone behind is an important foundation for the Company to expand consistently and strongly in the long run.

Dimension	Symbol	Sustaina	ble Development Goals (SDGs)	Sustainability Management
Prosperity	10 anorus  afouch  16 anorus na:  16 anorus na:  **Example of the control of the		Reduced inequalities  Peace, justice, and strong institutions promote a peaceful society according to the rule of law and human rights	<ul> <li>Good Corporate Governance</li> <li>Ethical business operations</li> <li>Anti-Corruption Policy and whistleblowing channels</li> <li>Succession Policy</li> <li>Risk Management Policy</li> <li>Human Rights Policy</li> <li>Increasing the diversity in partnering with the world's leading products</li> <li>Prioritizing data security and secure information systems</li> <li>Switching to the Cloud to meet the needs of modern business operations</li> </ul>
Planet	12 การผลิกลละ บริโภคที่รับนิครอบ	Goal 12:	Responsible consumption and production	environmental awareness in the organization
	13 climate Change	Goal 13:	Climate action	Cooperation for sustainable environmental development
	17 říudousířo	Goal 17:	Partnerships for the goals	

Dimension	Symbol	Sustainable Development Goals (SDGs)	Sustainability Management
People	To residence of the second of	Goal 3: Good health and well-being Goal 4: Quality education Goal 5: Gender equality Goal 17: Partnerships for the goals	<ul> <li>Appropriate management during the COVID-19 pandemic</li> <li>Changing working style to Hybrid Working.</li> <li>Emphasis on employee health care.</li> <li>Efficient human resource management and respect for human rights.</li> <li>Promoting community education</li> <li>Cooperation and participation with the Thai Private Sector Collective Action Against Corruption (CAC).</li> <li>Dissemination of innovations to customers and partners to promote business and social development</li> </ul>

# 3.2 Management of impact on stakeholders in the value chain



#### 3.2.1 Value chain

As an IT distributor for products and services designed especially for enterprise usage, the Company places importance on its IT infrastructure, cybersecurity needs, and IT personnel, which are essential to the business. The Company also strives to offer a wide range of solutions and services and is ready to drive other businesses towards the adoption of digital technology which should help create more business opportunities.

#### 3.2.2 Stakeholder analysis in the value chain

To meet the expectations of all stakeholders, the Company has categorized them into different groups, which are shareholders and investors, employees, clients, trading partners, communities and society. The Company's process in the identification of stakeholders begins with identifying materiality, and then assessing whether those in each group are direct and indirect stakeholders, from either inside or outside of the Company. This is an important process that helps build trust and stability for the Company and its stakeholders.



# Stakeholder Group: Shareholders and Investors

Participation Method	<ul> <li>Annual General Meeting of Shareholders</li> <li>Quarterly earnings announcements (Opportunity Days)</li> <li>Annual report</li> <li>Other communication channels such as websites, e-mail, telephone, etc</li> </ul>
Expectation	<ul> <li>Regular dividend payment</li> <li>Steady performance that generates profits for shareholders</li> <li>The Company's growth, both present and future performance</li> <li>Disclosure of accurate and timely information via an easily accessible channel</li> </ul>
Execution	<ul> <li>Execute dividend payments according to the policy</li> <li>Comply with the guidelines and rules of the Stock Exchange of Thailand. and the Securities and Exchange Commission</li> <li>Conduct business with transparency and social responsibility</li> <li>Provide an easy-to-access channel for information disclosure and communication with shareholders and investors</li> <li>Hold Annual General Meeting of Shareholders and Opportunity Days</li> </ul>



# Stakeholder Group : Employees

Participation Method	<ul> <li>Communication of needs and priorities to employees at all levels through annual Town Hall meetings and weekly department meetings.</li> <li>Dissemination of the Company's Code of Conduct, Good Corporate Governance Policy, and other relevant human resources policies through various channels</li> </ul>
Expectation	<ul> <li>Fair employment and advance in career</li> <li>Appropriate earning and welfare</li> <li>Potential development suitable for the career path and position</li> <li>Workplace safety and hygiene</li> </ul>
Execution	<ul> <li>The Company has a standard practice in providing employees with non-discriminatory advancement and has a fair performance appraisal.</li> <li>The Company support employees to get training and seminars that are in accordance with the standards of the product manufacturers. As such, all engineering personnel are trained and tested.</li> <li>The Company creates awareness of the organization on cyber security on 22 June 2022 and 28 September 2022.</li> <li>Training of the system awareness of KnowBe4 and applied with the company's employees.</li> <li>Management and provision of assistance during the COVID-19 outbreak.</li> </ul>





# Stakeholder Group: Employees

#### Execution

- The Company provides ATK test kits for employees to get tested when having to service customers.
- Prepares 'care box' sets, which include basic essential medicines and home remedies, to deliver to infected employees with mild symptoms (green patients) who are required to enter home isolation treatment.
- Hybrid working



#### Stakeholder Group: Clients and Partners

#### Participation Method

- Customer relationship activities are held various times throughout the year, including monthly, quarterly, and annual activities such as exhibitions, goods and services, etc.
- Information and customer complaints center
- Annual 'Supplier Relationship Management' seminars

#### Expectation

- Obtaining products and services that meet the client's needs and that are able to solve their business problems at reasonable costs.
- Continuing service in the situation of COVID- 19 pandemic.
- Receiving updated information, news, and knowledge about the Company's products regularly.
- There are security measures for the protection of the client's personal information and no misuse of the c client's personal information.
- Good after-sale service with quick and accurate problem-solving.
- Complying strictly with the requirements of the product vendors that the Company is an authorized distributor for, and providing equity and equality under the contract.
- Cooperation on environmental issues in accordance with the requirements of trading partners.

#### Execution

- Providing training and a seminars for clients and partners continuously throughout the year.
- The Company operates strictly under both Thai and American regulations, as well as in accordance with the requirements from the product vendors that the Company is an authorized distributor.
- The Company competes fairly with equity and equality under the contract without seeking information from competitors via a dishonest or inappropriate approach.
- Cooperating on environmental issues in accordance with the requirements of trading partners, avoiding ecological impacts and minimizing social costs.
- Strictly comply ing with the organization's policies regarding the protection of personal information.
- The Company has a system of checks and balances, as well as an efficient internal control system to ensure no conflicts of interest, accepting of gifts, or bribery in all cases.



# Stakeholder Group: Community and Society

Participation Method	Joining partnerships or networks whose goal is to promote economic and social development
Expectation	<ul> <li>Social support includes potential development for communities and social enterprises, as well as support for health and education.</li> </ul>
Execution	<ul> <li>The Company submitted documents for the Thai Private Sector Collective Action against Corruption (CAC) to apply for official membership in November 2022.</li> <li>The Company has financially supported the organizing of activities under the project "Let's Read, Little Readers" in 13 schools in 13 provinces. The project is an extension of My Fairytale World Project in collaboration with Vnet Capital Co., Ltd.</li> <li>The Company supports education by providing paid internship opportunities for IT students. This is to help create IT personnel to meet quality standards.</li> <li>The Company jointly supported the project "Care the Wild: Plant &amp; Protect" with the Stock Exchange of Thailand by sponsoring reforestation for the area of 1 Rai in Ban Oi Community Forest and Ban Boon Rueng, Rong Kwang District, Phrae Province on 11 June 2022.</li> </ul>



## 3.2 Sustainability Management for Prosperity





The Company is committed to transparently conducting business in accordance with good corporate governance. We believe that effective, ethical, and verifiable management from the top down will contribute to the Company's value and competitive advantages. It will increase the confidence and satisfaction of all stakeholders, allowing the Company to grow financially steadily, and sustainably.

#### **Good Corporate Governance**

The Company has stipulated a "Good Corporate Governance Policy" to improve the current operations, establish a clearer and more standardized system, and ensure good practices among all levels of the Company's employees. This is to truly foster a culture of good corporate governance. The policy is divided into the following sections;

Section 1 Rights of Shareholders

Section 2 Equitable Treatment of Shareholders

Section 3 Roles of Stakeholders

Section 4 Disclosure and Transparency

Section 5 Responsibilities of the Board of Directors

Relevant stakeholders can easily access and study the details of each section which are published on the Company's website.

#### **Code of Conduct**

Directors, executives, and employees at all levels of the Company must understand the criteria for business ethics and strictly follow the Company's Code of Conduct. This includes;

Having basic good behavior - showing respect to other people, having integrity, and treating people with fairness and equality

- Compliance with the law, rules, and regulations - having sufficient knowledge of the legal requirements relevant to their duties, being aware of possible negative consequences, and knowing when to seek advice from supervisors or other appropriate parties.
- Upholding confidentiality of the Company and its stakeholders - Employees are required to maintain the confidentiality of information received from the Company, corporate clients, and partners both inside and outside the workplace, and must continue to maintain confidentiality even after the employment has ended.

# **Anti-Corruption and Whistleblowing Channels**

The Company has published our anti-corruption policy and manual, reviewed and approved by the Board of Directors on 10 November 2022, via various channels including the Company's website. The Company uses them to proactively train our employees and expects all employees to strictly adhere to this policy and manual in their operations. To keep watch on corruption, we have established whistleblowing channels to receive complaints or reports about corruption and any illegal acts. Informants are required to provide their name and contact information as well as creditable information with sufficient details to the following secure channels;

#### By post

Chairman of the Audit Committee Vintcom Technology Public Company Limited 159/21 Sermmit Tower, 14th Floor, Unit 1401, Sukhumvit 21 Road (Asoke), Khlong Toei Nuea Subdistrict, Watthana District, Bangkok 10110

· By email acchairman@vintcom.co.th The Company will keep complaints confidential and will not reveal the name of the whistleblower. Whistleblowers are given protection and the Company will not punish or take legal action against whistleblowers who provide information in good faith. Even later, the investigation found that there was no offence or violation according to the whistleblowing.

#### **Succession Policy**

The Company has a succession policy to prevent a shortage of personnel in key positions and critical positions to create continuity in management, ensure seamless operations, build trust among stakeholders, and support the growth of the Company sustainably. Successors are selected based on knowledge, competency, leadership, strategic planning abilities, and teamwork. The Company prepares knowledge development plans and organizes training for required skills and competencies to that personnel and periodically assesses the results of the development to ensure that we will have the best successors for each role.

#### Risk Management Policy

The Company understands the importance of risk management and has therefore stipulated a Risk Management Policy and Risk Management Committee to supervise and manage risks in various areas to be at an appropriate level for stable business operations.

The Company has analyzed, reviewed, and put in place the necessary measures to manage significant risks. Risk factors and their possible impacts on the Company are regularly monitored to ensure that the existing risk management plans will be able to respond efficiently and effectively to the changing situations.

#### Respect for Human Rights Policy

The Company understands and places s great importance on human rights, the fundamental rights of every human being. As such, we have policies to s support and respect the protection of human rights, as well as to ensure that the Company's business

is never involved in human rights violations, for instance, we do not support forced and child labor. We respect and treat all stakeholders with fairness and dignity, without discrimination ing based on birthplace, nationality, gender, age, ethnicity, religion, physical condition, status, or family background. We promote surveillance of compliance with human rights within the Company and encourage subsidiaries, trading partners, and all stakeholders to comply with international human rights s. We also protect the rights of stakeholders in the case of violations caused by the Company's business operations, for which they will be compensated not lower than the rate prescribed by law.

The Company operates its business and encourages its personnel to perform their duties under intellectual property laws and regulations. These include trademarks, patents, copyrights, trade secrets, and other intellectual properties such as copyrighted computer software as required by law. All types of computer software must be verified and installed only by the IT Department as clearly stated in the IT Policy and the New Employee Handbook.

# Diversifying partnerships with the world's leading products

The Company prioritises the addition of new information technology products to enhance our competitive edge in accordance with the Company's vision and mission. Although our initial strength was primarily as a distributor for world-class brands such as Oracle, we have partnered with and been appointed distributor for many more products and services in recent years, including Informatica, Splunk, and Pure storage. This broadens our horizon to include a wider and more comprehensive range of products and services, resulting in a more diversified revenue structure and less reliance on income from a single product sale.

Furthermore, the brands we have chosen for our collaboration are leading international technology-led companies that are already conscious of the importance of sustainable business practices. As a result, it has evolved into a collaboration between

business partners whose operations are aligned with the current global society.

In 2022, the Company has partnered with Cloudera to provide services across all business sectors. This improves data security, provides organizational data governance such as universal data distribution, reduces time spent searching for data values, and provides more options for innovation and effective decision-making.

With this partnership, we are in a stronger position to support businesses in Thailand, Myanmar, and Cambodia by making better use of corporate data and applying it to various cases from fraud detection to improving customer experience.



# Prioritizing data security and secure information systems

Advanced information technology that allows for easier, faster, and more convenient access to information is critical for business. Simultaneously, data theft via electric channels has emerged as a serious cyber threat. The Company considers the security of stakeholder information and thus prevents access to data that could cause business damage by utilising surveillance services from i-secure Co., Ltd. Palo Alto Networks firewall and VPN protection, as well as CrowdStrike's Endpoint Protection, are also used by the Company.

To comply with both the Cyber Security Act and the Personal Data Protection Act, the Company also collaborated with i-secure Co., Ltd. to organize awareness training for employees and other

personnel about cyber threats on 22 June and 28 September 2022. We are also testing KnowBe4's Awareness training system on nearly all of our employees, including those in Myanmar and Cambodia.

# Switching to the Cloud to meet the needs of modern business operations

Computer systems are now an essential component of many organizations' operations. They could be used to store critical information such as trading and customer information, or they could be used to process and analyze data to aid decision-making in providing an excellent customer experience with products and services. If a system becomes unstable and there is no cybersecurity system in place, it becomes vulnerable to data loss and insecurity, potentially costing the company business and credibility.

To mitigate such risks, the Company has decided to transition from on-premise IT systems to Cloud services, which provide greater system stability, beginning in 2017. This helps to reduce costs in a variety of areas, including electricity, cooling systems and backup systems maintenance, as well as the number of man-hours required by IT staff to repair or maintain various equipment. Furthermore, the use of Cloud services makes data available not only within the office but also accessible to workers from anywhere in the world, which is in line with the modern working style in this digital era.

# 3.3 Sustainability Management for the Planet







Although the nature of the Company's business does not have a direct negative impact on the environment, we are aware that some of the office activities or some of the Company's operations may have an indirect impact on the planet.

As a result, we strive to be a part of society in reducing that impact, beginning with public relations and environmental awareness training for employees. We encourage responsible energy and resource consumption, as well as good environmental management, to achieve the most positive environmental impact possible. The following are the Company's ongoing environmental protection practices:

#### Waste management

The Company campaigns for employees to sort waste before discarding it. We organised waste bins in the office by waste type color and posted educational posters to teach people how to properly segregate different types of waste. As a result, our employees are bringing this practice back into their daily lives and separating waste at home.





#### "Electronic waste" must be properly disposed

vServePlus Co., Ltd., a subsidiary of Vintcom, operates a computer, mobile phone, and IT equipment maintenance business that generates electronic waste (e-waste) such as batteries, hard discs, etc. This type of waste, in addition to not decomposing naturally, when not properly disposed of, can result in the contamination of toxic chemicals in the environment, causing harmful effects on the health of people in society. The Company understands and values proper waste management, and employs services from companies certified in e-waste management, such as Professional Waste Technology (1999) Public Company Limited or "PROWASTE" and Bluefish Solutions Company Limited.





(Certificates that the Company received from using e-waste disposal service in 2022)

# Paper usage reduction

- The Company encourages electronic data storage by scanning data into electronic file formats rather than storing paper documents, which reduces the use of paper resources as well as the storage space required for documents.
- We promote responsible paper usage by utilizing both sides of the paper when printing documents, whenever feasible. Any singlesided printed paper is recycled and reused for future printing needs.



#### Computer system management

The Company chooses to purchase computer equipment that is certified with ISO 14000, which is an international standard for efficient organizational environmental management and chooses to use office equipment with the Energy Star symbol to save energy. In addition, computer server virtualization is also used to alleviate and reduce the burden of one machine and to save energy.

#### Electrical and lighting system management

The Company advocates encourages and has measures in place to save electricity through various means including;

- There is a campaign to turn off lights and computer screens during lunch breaks, as well as to turn off and unplug all office equipment after work.
- Electrical switches in the office are installed in a way that separates control switches for different areas or departments. This is to reduce unnecessary lights being turned

- on from having a single switch controlling the entire floor.
- Working style is changed into Hybrid Working

The office saw a 10-20% decrease in electricity consumption after we transitioned to full Hybrid Working in October-December 2022. Furthermore, working from home has aided in changing workers' behaviour by raising awareness of the importance of using electricity wisely.



(Comparison of monthly electricity usage reductions)

Furthermore, Hybrid Working indirectly benefits the world in a variety of ways. For example, when people commute less, they use fewer fuels such as petrol and natural gas, resulting in lower carbon dioxide emissions from car exhaust. When working from home, many people prefer to cook or make their drinks using containers from home rather than purchasing from a store, which often comes with disposable packaging such as styrofoam boxes or plastic cups, etc.

The Company has yet to formally establish a Carbon Footprint for Organization (CFO) report. However, the Company is in the process of studying and collecting other information to set goals, guidelines, and new strategies to reduce emissions, all of which will be disclosed with further actions in future.

# Co-sponsoring the "Care the Wild: Plant & Protect" project

The Company jointly supported the project "Care the Wild: Plant & Protect" with the Stock Exchange of Thailand by sponsoring reforestation for the area of 1 Rai in Ban Oi Community Forest and Ban Boon Rueng, Rong Kwang District, Phrae Province on 11 June 2022. Such collaboration is consistent with the Company's intention to contribute to the resolution of environmental issues and the mitigation of climate change.







# **Sustainability Management for People**









# Appropriate management during the COVID-19 pandemic

The current COVID-19 outbreak in Thailand has lessened in severity, and many measures are in place to allow people to resume their normal lives. However, the Company is still concerned about the health of its employees and their families. We continue to take stringent measures to prevent infections, such as requiring employees to wear masks at all times in the office. Social distancing is still practised by using desk partitions and holding most meetings or training via video conferences. We are still giving away ATK test kits for employees to use before meeting with or servicing customers. The company also prepares 'care box' sets, which include basic essential medicines and home remedies, to be delivered to infected employees with mild symptoms (green patients) who are required to enter home isolation treatment. Furthermore, we continue to support Hybrid Working in the organisation, as we did last year.

# Hybrid working improves the quality of life of employees.

We believe that hybrid working not only minimises the risk of COVID-19 transmission but also improves employee quality of life in a variety of ways. For example, it minimises the risk of exposure to PM2.5 pollution and the accumulated stress caused by Bangkok's high traffic. It also benefits financial well-being by lowering travel and dining expenses and allowing employees to be more flexible by balancing work and personal life.

#### Emphasis on employee healthcare

The Company understands that its most valuable resource is its employees. Our employees will be able to work and develop the company fully and efficiently if they are in good health. As a result, we prioritize employee health care from hygiene to a suitable working environment. For instance, air purifiers are installed in numerous locations to counter PM 2.5 pollution. We also organize an annual health check-up for our employees, so that they are aware of their health and well-prepared to deal with future illnesses.





(Annual health check-up for employees in 2022)

# Efficient human resource management and respect for human rights

The Company has a management approach to show the value to employees and respect for human rights in many areas including;

Personnel recruitment and employment - We recruit and hire fairly, as well as provide equal opportunities to those with knowledge and abilities, without discriminating on the basis of gender, age, religion, ethnicity, or educational institute.

#### Wages, remuneration, and welfare benefits -

We have a payment structure that complies with the law. Employee remuneration, including various benefits, must be commensurate with the level of duty, consistent with business operations, and competitive or equivalent to the rate of remuneration of other companies in the same industry.

Career advancement - We use a standardized approach to advance our employees without regard for race or ethnicity. Every employee, regardless of gender or race, has the potential to advance in the organization if they have the necessary knowledge and skills.

Employee Potential Development - We emphasize all employees' knowledge development and skills by promoting training and seminars, as well as domestic and international visits. We are committed to empowering our employees to meet the standards of our product vendors, particularly all engineering staff, who are required to be trained and tested regularly. We also pay professional fees to certified engineer staff members in accordance with the Company's regulations as an additional incentive.

#### Promoting community education

In addition to developing the capacity of employees to enable the Company to grow sustainably, the Company is also committed to continuing giving back to society by partnering with the Vnet Capital Co., Ltd. in undertaking CSR activities under the "My Fairytale World Project". The Company focuses on organizing activities to foster reading habits among kids in schools. "Let's Read, Little Readers" has almost 5,000 members and is one of the activities aligned with the project's major goals, which are to promote reading and cultivate imagination.

"Let's Read, Little Readers" is an activity that encourages children to read a variety of books. They learn to look for details in books, remember what they read, and apply what they have learned in quizzes. Participants receive certificates and have the opportunity to win scholarships and other prizes. Furthermore, educational institution directors and teachers can use this reading activity to supplement the standard teaching and learning curriculum. Children who participate in "Let's Read, Little Readers" become more enthusiastic about reading and enjoy answering questions online, which exposes them to new experiences. Children must also learn teamwork, which will be an important aspect of living together in society as they grow older.

130 students won prizes from "Let's Read, Little Readers" in 2022. The students can from 13 schools in 13 provinces – Wat Bang Krasob School (Samutprakarn Province), Klaison Suksa School (Nonthaburi Province), Wat Bang Toei Nok School (Pathum Thani Province), Ban Plai Khlong Noi School (Samut Sakhon Province), Wat Prachanat School (Nakhon Pathom Province), Wat Khok Chang School (Phra Nakhon Si Ayutthaya Province), Wat Yai Pho Hak School (Ratchaburi Province), Talat Bang Bo School (Chachoengsao Province), Wat Amarawadee School (Samut Songkhram Province), Ban Nong Pru







School (Nakhon Ratchasima Province), Ban Bang Kong School (Saraburi Province), Ban Thum School (Khon Kaen Province) and Wat Thep Chumnum School (Songkhla Province).

"My Fairytale World Project" was founded in 2006 by Mr. Narong Inthanate, the president and founder of Vnet Capital Co., Ltd. (Vnet Group) as he wanted to encourage Thai children to have the habit of reading, have a broad imagination, and know how to spend their free time usefully. The project is based on the concept that reading skills should be encouraged from an early age and that storybooks are the most suitable medium. Therefore, the project began building the "My Fairytale World" libraries containing storybooks and children's literature for kindergarten or primary schools under the Office of Primary Educational Service Area, 1 school per 1 province per year.















# Declaration of intention to join the Thai Private Sector Collective Action against Corruption (CAC)

Cooperation and alliance with the Thai Private Sector Collective Action against Corruption (CAC)

Vintcom has declared its intention to join the Thai Private Sector Collective Action Against Corruption in 2020. (CAC). To demonstrate our commitment and achieve CAC certification, the Company has improved our operations and distributed our anti-corruption policy and measures manual to executives and employees. We also encourage our subsidiaries, such as vServe Plus Co., Ltd. and i-secure Co., Ltd., to follow suit. The Company submitted documents to apply for official membership in the Thai Private Sector Collective Action against Corruption (CAC) in November 2022.

Furthermore, on 15 June 2022, the Company held the seminar "Sustainable Anti-Corruption in the Organization" to proactively communicate the anti-corruption policy and measures. At the event, executives were invited to provide advice on the risk of corruption, explain the Company's expectations, and inform of noncompliance penalties, as well as whistleblowing channels and whistleblower protection policies.



# Dissemination of innovations to customers and partners to promote business and social development

Vintcom Technology Public Company Limited, as a full-service distributor of information technology and provider of network and cybersecurity, understands the importance of technology in promoting business development in all aspects. The Company offers solutions that promote business and social development while benefiting all stakeholders.

In the previous year, the Company organized the following seminars for our customers and partners;

The webinar "Simplify, Automate, and Optimize your Oracle Data Warehouse with Pure Storage," held on 25April 2022, introduced Pure Storage solutions that can help optimise the integration with Oracle technologies. Previous success stories were shared as examples for future presentations to potential customers. It was discovered that the main cause of slow start-ups for organisations that use Oracle Database and Oracle Analytics was usually the current system being a bottleneck as a result of using a Hard Disk Drive (HDD) or Hybrid technology for data storage, which may not have enough capacity to process large data including files and databases. As a result, All-Flash Array was introduced to help speed up access to those data, as it has been currently regarded as a popular alternative solution.

The seminar "AI-Powered - Easy Techniques for the Personal Data Protection Act (PDPA) management," held on 18 May 2022, featured experts with extensive experience working with a variety of organizations. The seminar began with how to deal with the legal aspect of PDPA by defining the scope of work into an 8-step working process based on the priority of the PDPA. The purpose of this was to ensure adherence to various laws or requirements. Then AI-powered solutions were shared to help organizations rapidly adopt privacy policies and practices. These technologies

are to be used to fully support the personal information management process in areas such as data collection, access requests, and reporting on potential risks to personal data.



"Cyber Security: Crowdstrike Falcon Platform for Modern Enterprise," which took place only 25 May 2022, was a webinar on security using the Crowdstrike Falcon Platform that aimed to provide a better understanding of cybersecurity. Its purpose was to enable better development and implementation of the most comprehensive security strategy available today and in the future.

"What Next in Cybersecurity: Preparing for the Challenges of 2023 and Beyond Cyber Thailand" was held on 1 December 2022. The F2F seminar was organized to prevent current threats and to be prepared to prevent potential threats. This is to help organizations understand the importance of data protection, which includes not only having a good backup plan but also having solutions on hand for dealing with the worst-case scenario in which corporate data is compromised. This is to ensure that business can resume as soon as possible and to prevent corporate data from being used as a tool for ransom and business disruption.



(Picture of "What Next in Cybersecurity" held on 1 December 2022)

In addition, we organized customer seminars in collaboration with partners in Cambodia and Myanmar, as shown below.

#### Cambodia





Palo Alto Networks: Next-Gen Cybersecurity for today's Challenges, held on 26 August, 2022



Palo Alto Networks: Reinforce Your Cybersecurity with Zero Trust Approach, held on 7 October 2022



 Palo Alto Networks: Simplify Security with Our Best of Breed Platform, held on 9-10 December 2022

# Myanmar





 Palo Alto Networks: Reinforce Your Cybersecurity with Zero Trust Approach, held on 30 August 2022





 Palo Alto Networks Endpoints and Cloud Security Solutions Refresh and Awareness Event, co-hosted ATG Systems Co., Ltd on 9 December 2022





 Golden Shield for Native Cloud Technologies (Prisma Cloud), organized in collaboration with ARK Premium Solutions Ltd. on 16 December 2022

# Management Discussion and Analysis: MD&A

# Significant financial information from Consolidated Financial Statement

Total Revenue from sales and services         MB         2,042.2         1,877.6         2,293.7           Revenue from sales and services         MB         40.47         40.22         414.9           Profit attributable to Owners of the parent         MB         111.9         126.6         89.7           Total Sasets         MB         1,446.1         1,285.3         1,460.9           Total Uabilities         MB         808.2         672.4         956.2           Equity attributable to owners of the parent         MB         585.4         561.1         451.0           Authorised share capital         MB         153.5         153.5         150.0           Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Current Ratio <t< th=""><th>Description</th><th></th><th>2022</th><th>2021</th><th>2020</th></t<>	Description		2022	2021	2020
Gross profit         MB         404,7         402,2         414,9           Profit attributable to Owners of the parent         MB         111.9         126,6         89,7           Total assets         MB         1,446,1         1,285,3         1,460,9           Total tabilities         MB         808,2         672,4         956,2           Equity attributable to owners of the parent         MB         585,4         561,1         451,0           Authorised share capital         MB         153,5         153,5         150,0           Issued and paid-up share capital         MB         153,5         153,5         150,0           Issued and paid-up share capital         MB         153,5         153,5         150,0           Issued and paid-up share capital         MB         153,5         153,5         150,0           Issued and paid-up share capital         MB         153,5         153,5         150,0           Issued and paid-up share capital         MB         153,5         153,0         150,0           Issued and paid-up share capital         MB         153,5         150,0         300,0           Basic Earnings per Share         Baht         1,9         1,8         1,15         11,8         1,1	Total Revenue	MB	2,042.2	1,877.6	2,293.7
Profit attributable to Owners of the parent         MB         111.9         126.6         89.7           Total assets         MB         1,446.1         1,285.3         1,460.9           Total liabilities         MB         808.2         672.4         956.2           Equity attributable to owners of the parent         MB         585.4         561.1         451.0           Authorised share capital         MB         153.5         153.5         150.0           Issued and paid-up share capital         MB         153.5         153.5         150.0           Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Basic Earnings per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Basic Earnings per Share         Baht         0.36         0.42         0.30           Basic Earnings per Share         Baht         0.36         0.42         0.30           Equival Earnings per Share         Bah	Revenue from sales and services	MB	2,011.8	1,857.1	2,283.4
Total assets         MB         1,446.1         1,285.3         1,460.9           Total liabilities         MB         808.2         672.4         956.2           Equity attributable to owners of the parent         MB         585.4         561.1         451.0           Authorised share capital         MB         153.5         153.5         150.0           Issued and paid-up share capital         MB         153.5         150.0           Number of Listed shares         Million         307.0         307.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         1.93         0.42         0.30           Basic Earnings per Share         Baht         1.93         0.31         0.31	Gross profit	MB	404.7	402.2	414.9
Total liabilities         MB         808.2         672.4         956.2           Equity attributable to owners of the parent         MB         585.4         561.1         451.0           Authorised share capital         MB         153.5         153.5         150.0           Issued and paid-up share capital         MB         153.5         150.0           Number of Listed shares         Million         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         1.93         0.42         0.30           Basic Earnings per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         1.93         0.42         0.30           Basic Earnings per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         1.93         0.42         0.30           Basic Earnings per Share         Baht         1.93         0.42         0.30           Univertical Earnings per Share         Baht         1.91         1.14         1.14           Univertical Earnings         1.92         0.93	Profit attributable to Owners of the parent	MB	111.9	126.6	89.7
Equity attributable to owners of the parent         MB         585.4         561.1         451.0           Authorised share capital         MB         153.5         153.5         150.0           Issued and paid-up share capital         MB         153.5         153.5         150.0           Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00 </td <td>Total assets</td> <td>MB</td> <td>1,446.1</td> <td>1,285.3</td> <td>1,460.9</td>	Total assets	MB	1,446.1	1,285.3	1,460.9
Authorised share capital         MB         153.5         150.0           Issued and paid-up share capital         MB         153.5         150.0           Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Avera	Total liabilities	MB	808.2	672.4	956.2
Issued and paid-up share capital         MB         153.5         153.0         300.0           Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Ouick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         10.18         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         11	Equity attributable to owners of the parent	MB	585.4	561.1	451.0
Number of Listed shares         Million         307.0         307.0         300.0           Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52	Authorised share capital	MB	153.5	153.5	150.0
Book value per Share         Baht         1.91         1.87         1.50           Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profit Margin         %         20.12         21.66         18.17	Issued and paid-up share capital	MB	153.5	153.5	150.0
Basic Earnings per Share         Baht         0.36         0.42         0.30           Financial Ratio           Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20 </td <td>Number of Listed shares</td> <td>Million</td> <td>307.0</td> <td>307.0</td> <td>300.0</td>	Number of Listed shares	Million	307.0	307.0	300.0
Financial Ratio           Liquidity Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         10.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         20.12         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cas	Book value per Share	Baht	1.91	1.87	1.50
Liquidity Ratio           Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Tumover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory tumover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Tumover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit	Basic Earnings per Share	Baht	0.36	0.42	0.30
Current Ratio         Times         1.38         1.41         1.14           Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84	Financial Ratio				
Quick Ratio         Times         1.35         1.37         1.13           Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Liquidity Ratio				
Cash Flow Ratio         Times         0.24         0.31         0.06           Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Current Ratio	Times	1.38	1.41	1.14
Account Receivable Turnover         Times         3.59         2.96         3.57           Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Quick Ratio	Times	1.35	1.37	1.13
Average Collection Period         Day         101.81         123.46         102.13           Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Cash Flow Ratio	Times	0.24	0.31	0.06
Inventory turnover         Times         81.57         115.21         123.10           Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Account Receivable Turnover	Times	3.59	2.96	3.57
Average Sales Period         Day         4.47         3.17         2.97           Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Average Collection Period	Day	101.81	123.46	102.13
Account Payable Turnover         Times         4.55         3.00         3.10           Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Inventory turnover	Times	81.57	115.21	123.10
Average Payment Period         Day         80.20         121.56         117.61           Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Average Sales Period	Day	4.47	3.17	2.97
Cash Cycle         Day         26.08         5.07         -12.52           Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Account Payable Turnover	Times	4.55	3.00	3.10
Profitability Ratio           Gross Profit Margin         %         20.12         21.66         18.17           Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Average Payment Period	Day	80.20	121.56	117.61
Gross Profit Margin       %       20.12       21.66       18.17         Operating Profit Margin       %       7.20       8.45       5.25         Other Profit Margin       %       1.49       1.09       0.45         Cash Profit Margin       %       98.84       142.61       35.08         Net Profit Margin       %       5.48       6.74       3.91	Cash Cycle	Day	26.08	5.07	-12.52
Operating Profit Margin         %         7.20         8.45         5.25           Other Profit Margin         %         1.49         1.09         0.45           Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Profitability Ratio				
Other Profit Margin       %       1.49       1.09       0.45         Cash Profit Margin       %       98.84       142.61       35.08         Net Profit Margin       %       5.48       6.74       3.91	Gross Profit Margin	%	20.12	21.66	18.17
Cash Profit Margin         %         98.84         142.61         35.08           Net Profit Margin         %         5.48         6.74         3.91	Operating Profit Margin	%	7.20	8.45	5.25
Net Profit Margin         %         5.48         6.74         3.91	Other Profit Margin	%	1.49	1.09	0.45
	Cash Profit Margin	%	98.84	142.61	35.08
Return on Equity % 19.52 25.01 20.14	Net Profit Margin	%	5.48	6.74	3.91
	Return on Equity	%	19.52	25.01	20.14

Description		2022	2021	2020
Efficiency Ratio				
Return on Asset	%	12.73	14.10	9.91
Return on Fixed Asset	%	745.78	705.77	401.28
Total Asset Turnover	Times	1.50	1.37	1.75
Financial Policy Ratio				
Debt to Equity Ratio	Times	1.27	1.10	1.89
Interest Coverage Ratio	Times	21.76	36.11	15.36
Debt Services Coverage Ratio	Times	1.27	2.45	0.39
Dividend payout Ratio	%	82.29*	65.49	66.87

<sup>\*</sup> Remark: The Board of Directors' Meeting No.1/2023 held on 24 February 2023 passed a resolution to propose the shareholder's meeting to consider and approve the dividend payment from the 2022 net profit at the rate pay dividends for the year 2022 operation results to shareholders at a rate of Baht 0.18 per share, totaling 55.26 MB. The proposal is to be presented at the Annual General Meeting of the Shareholders for further approval.

In 2022, the surging of COVID19 virus outbreak, Russia-Ukraine war, chip shortage and supply chain disruption affected most businesses globally. The economic situation was improving, resulting in the recovery of the Thai economy, but the business sector still have the risk in finance cost and fluctuation in exchange rate affecting from Reserves' (FED) decision to increase the interest rate for several times in the year 2022. However, The Company's revenue continues to grow steadily, revenue from sales and services was increased 8.3%. The contribution of revenue from cyber security to total revenue was increased from 28% to 36% in this year. While 15 MB decrease, or 11.6%, in net profit resulted from increase in administrative expenses. Our 2022 net profits would have decreased by 1.6 MB if the exceptional 13 MB gain on dilution of investment in M Intelligences, realized in 2021, was excluded from comparison. The Company committed to expand our IT solutions portfolio, enhance our profitability during the year, we have been appointed value-added distributors by three leading global IT vendors namely KnowBe4 (cybersecurity awareness training), Cloudera (big data platform), and Stellar Cyber (XDR platform for security operations centers). This has enhanced our capability to provide our customers with digital enabling solutions especially in the areas of cyber-security and big data analytics.

**Performance**Statement of comprehensive income for the year ended 31 December 2020-2022

	2022		20:	2021		Increased (Decrease)		20
	МВ	%	MB	%	МВ	%	МВ	%
Revenue from sale and services	2,011.8	98.5	1,857.1	98.9	154.7	8.3	2,283.4	99.6
Cost of sale and services	(1,607.1)	(78.7)	(1,454.9)	(77.5)	152.2	10.5	(1,868.5)	(81.5)
Gross profit	404.7	19.8	402.2	21.4	2.5	0.6	414.9	18.1
Other income	30.4	1.5	20.5	1.1	9.9	48.3	10.3	0.4
Distribution costs	(59.9)	(2.9)	(53.5)	(2.9)	6.4	12.0	(57.0)	(2.5)
Administrative expenses	(200.0)	(9.8)	(191.8)	(10.2)	8.2	4.3	(238.0)	(10.4)
Profit from operating activities	175.2	8.6	177.4	9.4	(2.2)	(1.2)	130.2	5.6



	202	22	202	1	Increased (	[Decrease)	2020	
	МВ	%	МВ	%	МВ	%	МВ	%
Finance costs	(9.1)	(0.5)	(7.7)	(0.4)	(1.4)	18.2	(5.0)	(0.2)
Share of profit (loss) of associate	(1.4)	(0.0)	16.2	0.9	(17.6)	(108.6)	(0.3)	(0.0)
Profit before tax expense	164.7	8.1	185.9	9.9	(21.2)	(10.2)	124.9	5.4
Tax expense	(27.7)	(1.4)	(38.2)	(2.0)	(10.5)	(27.5)	(18.9)	(8.0)
Profit for the year	137.0	6.7	147.7	7.9	(10.7)	(7.2)	106.0	4.6
Other comprehensive income:						•		
Items that will not be reclassified subsequently to profit or loss								
Gain (loss) on remeasurements of defined benefit plans	-	-	2.5	0.1	(2.5)	(100.0)	0.2	0.0
Income tax relating to items that will not be reclassified	-	-	(0.6)	(0.0)	0.6	100.0	-	-
	-	-	1.9	0.1	(1.9)	(100.0)	0.2	0.0
Items that will be reclassified subsequently to profit or loss Exchange differences on translating financial statements	1.5	0.1	4.4	0.2	(2.9)	(65.9)	(0.9)	(0.0)
Other comprehensive income for the year, net of tax	1.5	0.1	6.3	0.3	(4.8)	(76.2)	(0.7)	(0.0)
Total comprehensive income for the year	138.5	6.8	154.0	8.2	(15.5)	(10.1)	105.3	4.6
Profit attributable to:			-				•	
Owners of the parent	111.9	5.5	126.6	6.7	(14.7)	(11.6)	89.7	3.9
Non-controlling interests	25.1	1.2	21.1	1.1	4.0	19.0	16.3	0.7

#### Revenue from sales and services

For the year 2022, the Company and its subsidiaries earned revenue from sales and services amounting to 2,012 MB, the increasing 155 MB or 8.3% from 2021 resulted from domestic major projects, and the recovery of Thailand and CLM countries' economy. The proportion of revenue from sales and services to total revenue can be shown as follows:

	2022		202	2021		Increased (Decrease)		2020	
	МВ	%	МВ	%	МВ	%	МВ	%	
Revenue from sales	1,229.6	60.2	1,222.2	65.1	7.5	0.6	1,687.8	73.6	
Revenue from services	782.2	38.3	634.9	33.8	147.2	23.2	595.6	26.0	
Other income	30.4	1.5	20.5	1.1	9.9	48.1	10.3	0.4	
Total revenue	2,042.2	100.0	1,877.6	100.0	164.6	8.8	2,293.7	100.0	

In addition, the economy in CLM countries began to recover. Causing to begin to invest more in IT systems, revenue from Cambodia and Myanmar increased by 32% from last year.

Revenue by geographical	2022		2021		Increased (Decrease)		2020	
segment	МВ	%	МВ	%	МВ	%	МВ	%
Thailand	1,580.9	78.6	1,471.3	79.2	109.6	7.4	1,606.5	70.4
Cambodia	277.0	13.7	209.1	11.3	67.9	32.5	460.1	20.1
Myanmar	118.3	5.9	89.5	4.8	28.8	32.2	189.5	8.3
Malaysia	3.7	0.2	60.3	3.2	(56.6)	(93.9)	-	-
Other	31.9	1.6	26.9	1.5	5.0	18.6	27.3	1.2
Total revenue	2,011.8	100.0	1,857.1	100.0	154.7	8.3	2,283.4	100.0

#### Other income

Other income consisted of interest income, rent income and income from event arrangement. The other income 30 MB in 2022 representing 1.5% of total revenue, increased by 9.9 MB, or 18.6%, mainly due to in 2022 there was other income THB 6.9 million from the lawsuit that the company sued for damages from the cancellation of orders by a customer, which the Company has won the case and the customer made an agreement to pay the debt already.

#### **Gross profit**

For the year 2022, the Company and its subsidiaries gross profit was 405 MB (2021: THB 402 Million). Gross profit margin was 20.1% (2021: 21.7%), slightly lower than last year. The contribution of revenue from services to the total revenue increased from 34% to 39% with slight decrease in gross profit margin when compared to last year due to the price competition in the cybersecurity business.

#### Share of profit (loss) from investment in associates

Share of loss from M Intelligence Co., Ltd. 1.4 MB in 2020 because M Intelligence's core business is in expansion, therefore, it is necessary to invest more in personnel. As a result, there was loss in 2022, mainly came from staff expenses. For 2021, the share of profit includes the 13 MB gain on dilution of investment in M Intelligences as well.

#### **Distribution costs**

In 2022, distribution costs was THB 60 million (2021: THB 53 Million). The 11.9% increase from last year resulted from increasing in staff expenses, commission, and marketing expenses, to generate more revenue. Distribution costs was 2.9% of revenue (2021: 2.9%).

#### **Administrative expenses**

Administrative expenses of 2022 was THB 202 million, 4.9% increase from 2021 mainly due to the increase in staff expenses and loss from foreign exchange rates. Administrative expenses composed of staff expenses, rental and office-facility service expenses, depreciation and amortization. The expenses was 9.9% of total revenue (2021: 10.3%).

#### **Net profit and Net profit margin**

For the year 2022, the Company and its subsidiaries' net profit was THB 112 million, THB 15 million decrease, or 11.5% from 2021. Total proportion of net profit to total revenue was 5.5% (2021: 6.7%).

#### **Financial Position**

#### **Assets**

	20:	22	20:	21	Increased	(Decrease)	20	20
	MB	%	МВ	%	МВ	%	МВ	%
Assets								
Current assets								
Cash and cash equivalents	214.6	14.8	170.0	13.2	44.6	26.2	285.0	19.5
Trade and other receivables	680.6	47.1	584.7	45.5	95.9	16.4	737.7	50.5
Inventories	21.4	1.5	18.0	1.4	3.4	18.9	7.2	0.5
Total current assets	916.6	63.4	772.7	60.1	143.9	18.6	1,029.9	70.5
Non-current assets								
Restricted deposits with financial institutions	19.0	1.3	30.5	2.4	(11.5)	(37.7)	27.0	1.8
Trade and other receivables	132.9	9.2	117.2	9.1	15.7	13.4	32.3	2.2
Investments in associate	32.1	2.2	33.5	2.6	(1.4)	(4.2)	17.3	1.2
Leasehold improvements and equipment	20.9	1.4	22.1	1.7	(1.2)	(5.4)	27.1	1.8
Right-of-use assets	30.6	2.1	29.7	2.3	0.9	3.0	39.6	2.7
Goodwill	210.0	14.5	210.0	16.3	-	-	210.0	14.4
Other intangible assets	8.7	0.6	7.3	0.6	1.4	19.2	7.2	0.5
Deferred tax assets	11.2	0.8	11.9	0.9	(0.7)	(5.9)	21.4	1.5
Refundable corporate income tax and withholding tax	57.3	4.0	43.4	3.4	13.9	32.0	41.7	2.9
Other non-current assets	6.8	0.5	7.0	0.6	(0.2)	(2.9)	7.4	0.5
Total non-current assets	529.5	36.6	512.6	39.9	16.9	3.3	431.0	29.5
Total assets	1,446.1	100.0	1,285.3	100.0	160.8	12.5	1,460.9	100.00

Majority of the Company and its subsidiaries' total assets comprised of account receivables and other receivables, cash and cash equivalent, and goodwill. Total assets as of December 31, 2022 was THB 1,446 million. In sum, THB 161 million, 12.5%, increase in total assets was mainly due to the goods delivery close to the end of the year, and account receivables from major projects.

Cash and cash equivalent as of December 31, 2022 and 2021 were THB 215 million and THB 170 million, respectively. Account receivables and other current receivables as of December 31, 2022 and 2021 were THB 678 million and THB 552 million, respectively, which increased by THB 126 million from 2021.

Investment in associates as of December 31, 2022 and 2021 were THB 32 million and THB 33 million, respectively. This was investment in 18% equity interest in M Intelligence. The decrease resulted from share of loss recognized in accordance with the equity method.

Goodwill amounting to THB 210 million derived from the acquisition of 100% shares of I-Secure.

#### Liabilities

	2022		2021		Increased (Decrease)		2020	
	MB	%	МВ	%	МВ	%	МВ	%
Liabilities and equity								
Current liabilities								
Short-term borrowings from financial institutions	82.6	5.7	53.5	4.1	29.1	54.4	220.0	15.1
Trade and other payables	555.0	38.4	471.3	36.7	83.7	17.8	560.1	38.3
Business acquisition payable	_	_	_	-	_	_	101.1	6.9
Current portion of long-term borrowings	-	-	-	-	-	-	0.6	0.0
Current portion of lease liabilities	14.4	1.0	13.9	1.1	0.5	3.6	13.8	0.9
Current income tax payable	12.2	0.8	11.1	0.9	1.1	9.9	8.5	0.6
Total current liabilities	664.2	45.9	549.8	42.8	114.4	20.8	904.1	61.8
Non-current liabilities								
Trade and other payables	96.6	6.7	76.4	5.9	20.2	26.4	-	-
Lease liabilities	17.2	1.2	17.5	1.4	(0.3)	(1.7)	27.2	1.9
Non-current provisions for employee benefits	30.0	2.1	28.6	2.2	1.4	4.9	24.8	1.7
Other non-current provisions	0.2	0.0	0.1	0.0	0.1	100.0	0.1	0.0
Total non-current liabilities	144.0	10.0	122.6	9.5	21.4	17.5	52.1	3.6
Total liabilities	808.2	55.9	672.4	52.3	135.8	20.2	956.2	65.4

Majority, or 82% of the Group's total liabilities was current, consisting of trade and other current payables, contract liabilities, and short-term borrowings from financial institutions. The significant amount of non-current liabilities comprised trade and other current payables, and employee benefit liabilities. Total liabilities as of December 31, 2022 was THB 808 million. In sum, THB 136 million increase in total liabilities, or 20.2% mainly came from THB 29 million increase in short-term borrowings from financial institutions, and THB 111 increase in trade payables.

#### **Shareholders' Equity**

	2022		2021		Increased (Decrease)		2020	
	МВ	%	МВ	%	MB	%	МВ	%
Equity								
Authorised share capital	153.5		153.5				150.0	
Issued and paid-up share capital	153.5	10.6	153.5	12.0	_	-	150.0	10.3
Share premium on ordinary shares	218.3	15.1	218.3	17.0	-	-	182.5	12.5

	2022		2021		Increased (Decrease)		2020	
	МВ	%	МВ	%	МВ	%	МВ	%
Retained earnings								
Appropriated: Legal reserve	15.4	1.1	15.4	1.2	-	-	15.0	1.0
Unappropriated	194.2	13.4	171.3	13.3	22.9	13.4	105.4	7.2
Other component of equity	4.0	0.3	2.6	0.2	1.4	53.8	(1.9)	(0.1)
Equity attributable to owners of the parent	585.4	40.5	561.1	43.7	24.3	4.3	451.0	30.9
Non-controlling interests	52.5	3.6	51.8	4.0	0.7	1.4	53.7	3.7
Total equity	637.9	44.1	612.9	47.7	25.0	4.1	504.7	34.6
Total liabilities and equity	1,446.1	100.0	1,285.3	100.00	160.8	12.5	1,460.9	100.0

Total shareholders' equities of the Company as of December 31, 2022 and 2021 were THB 585 million and THB 561 million, respectively. THB 24 million increase was due to net profit amounting to THB 112 million and dividend paid amounting to THB 89 million.

# **Cash Flow Analysis**

Cook Flour	2022	2021	2020
Cash Flow	МВ	МВ	MB
Statement of cash flows			
Profit for the year	137.1	147.7	106.0
Adjustments to reconcile profit to cash receipts (payments)			
Tax expense	27.7	38.2	18.9
Finance costs	9.1	7.7	5.0
Depreciation	23.2	25.6	20.6
Amortisation	1.9	2.0	1.4
Share of (profit) loss of associate accounted for using equity method	1.4	(16.2)	0.3
Unrealised (gain) loss on foreign exchange	(1.2)	(0.0)	0.4
(Reversal of) Expected credit loss	(2.0)	(8.0)	11.1
(Reversal of) Losses on inventories devaluation	0.0	0.2	0.1
(Gain) loss on disposals equipment	-	-	(0.4)
(Gain) loss on disposals and written-off equipment	0.1	0.0	0.0
Difference from lease liabilities	(0.1)	(2.4)	0.1
Written-off withholding tax deducted at source	1.6	0.0	0.0
Interest income	(9.2)	(6.4)	(3.0)
Fair value adjustment of business acquisition payable	-	-	21.1
Employee benefits expenses	4.3	6.2	5.2
Trade and other receivables	(108.1)	73.4	(238.3)

0.15	2022	2021	2020
Cash Flow	MB	МВ	MB
Inventories	(3.4)	(11.0)	15.8
Other non-current assets	0.2	0.4	0.0
Trade and other payables	104.9	(12.4)	98.7
Employee benefit paid	(3.0)	_	_
Taxes received	4.9	18.7	9.3
Taxes paid	(46.2)	(47.1)	(30.2)
Net cash from (used in) operating activities	143.2	223.8	42.1
Cash flows from investing activities			
Proceeds from sale of equipment	0.1	-	1.3
Acquisition of equipment	(6.6)	(5.2)	(6.7)
Acquisition of intangible assets	(3.4)	(2.0)	(3.6)
(Increase) decrease in restricted deposits with financial institutions	11.5	(3.5)	(9.5)
Interest received	9.2	6.4	3.0
Acquisition of associate	-	-	(17.6)
Payment for business acquisition payable	_	(61.6)	(84.3)
Payment for ordinary shares issuance fee	_	(0.6)	_
Net cash from (used in) investing activities	10.8	(66.5)	(117.4)
Cash flows from financing activities	•		
Proceeds from short-term borrowings from financial institutions	349.3	502.6	780.0
Repayment of short-term borrowings from financial institutions	(320.2)	(669.1)	(560.0)
Proceeds from loans from financial institution	_	_	0.6
Repayment of loans from financial institution	-	(0.6)	(3.1)
Payment of lease liabilities	(17.6)	(14.6)	(8.8)
Dividends paid to owners of the Company	(89.0)	(60.7)	(78.0)
Dividends of subsidiary paid to non-controlling interests	(24.5)	(24.5)	(29.4)
Interest paid	(7.5)	(5.5)	(1.6)
Net cash used in financing activities	(109.5)	(272.4)	99.7
Net increase (decrease) in cash and cash equivalents	44.5	(115.1)	24.4
Cash and cash equivalents at 1 January	170.0	285.0	260.7
Effect of exchange rate changes on cash and cash equivalents	0.1	0.1	(0.1)
Cash and cash equivalents at 31 December	214.6	170.0	285.0

In 2022, the Company had net cash flow from Operating Activities 143 MB, increased from earnings before tax (EBT) 165 MB and changing in trade accounts receivable and accounts payable as working capital 3 MB and paying income tax during the year 46 MB.

In 2022, the Group's net cash from investing activities 11 MB came from the decrease in restricted deposits with financial institutions 12 MB, while in 2021 and 2020 the Group's net cash used in investing activities 67 MB and 117 MB respectively. The significant cash used for payment for business acquisition payable 62

MB in 2021 and 84 MB in 2020. Moreover, in 2020 the Company has purchased 18.3% in equity interest in M Intelligence for investment in associates in the amount of 18 MB.

In 2022, The Group's net cash used in financing activities 109 MB from the important transactions incurred during 2021, such as dividend payment 89 MB, dividends of subsidiary paid to non-controlling interests 89 MB and payments for the lease liabilities 18 MB. The net cash generated from short-term loans from financial institutions 29 MB.

#### **Important Financial Ratio**

#### **Liquidity Ratio**

The Company's liquidity ratio for the year 2022 have the liquidity ratio of 1.38 and quick ratio of 1.35, which slightly decrease from 2021 due to many projects were recognized of revenues and costs around the end of the year. As a result, there were many accrued transactions on accounts receivable and accounts payable. The Group has a fairly good liquidity ratio and sufficient liquidity for normal business operations.

#### **Ratio of Capital Structure**

The Group's debt to equity ratio as of 31st December 2022 was 1.27:1 (2021 was 1.10:1). The debt to equity ratio at the end of 2022 was higher due to the increase of short-term loans from financial institutions and the account payable at the end of the year. This was because the handover of large-scale projects during the end of the year. The company also maintains its ability to maintain prudent and concise liquidity management, by focusing on efficient financial structure management and flexibility to capital market conditions fluctuation. In addition, the financial cost will be maintained at a level suitable for future business operations.ต

#### **Profitability and Return on Investment**

Although the Group's gross margin and net profit margin in year 2022 have decreased slightly compared to year 2021, however, in 2021 the Company continued to achieve another successful year as a result of adapting to the impact of the COVID-19 pandemic and the tensions of the war between Russia and Ukraine and formulating a business strategy that can be properly implemented in accordance with the ever-changing market conditions and severe price competition, resulting in a slightly decrease in the Group's gross margins. The return on equity in the year 2022 was 19.5%, decrease from 25.0% in the year 2021.

#### **Dividend Payment of the Company**

The Company has a policy to pay dividends of not less than 50% of net profit, which in the past has always been able to do so according to the policy. The Performance of the year 2022 according to the separate financial statements, the Company has net profit of 111.9 MB. The Board of Directors' Meeting No.1/2023 held on 24 February 2023 passed a resolution to propose the shareholder's meeting, which will be held on 26 April 2023, to consider and approve the dividend payment from the 2022 net profit at the rate pay dividends for the year 2022 operation results to shareholders at a rate of Baht 0.18 per share, totaling 55.3 MB.

## Factors that May Affect the Financial Status or Performance in the Future

- None -

# General Information and Other Significant Information

#### 5.1 General Information

Company Name Vintcom Technology Public Company Limited

Head Office 159/21 Sermmit Tower, 14th Floor, Unit 1401, Sukhumvit 21 Road (Asoke),

Khlong Toei Nuea Subdistrict, Watthana District, Bangkok 10110

Phone Numbe 02-661-7979 Fax Number 02-661-7969

Website www.vintcom.co.th

Share Registrar Thailand Securities Depository Company Limited

93 Ratchadapisek Road, Dindaeng, Bangkok 10400

Tel: 02-009-9000 Fax: 02-009-9991

Auditor KPMG Phoomchai Audit Limited

Empire Tower, 48th–51st Floor, 1 South Sathorn Road, Yannawa Subdistrict,

Sathorn District, Bangkok 10120 Tel: 02-677-2000 Fax: 02-677-2222

# 5.2 Other significant information

-None-

#### 5.3 Legal Disputes

As of December 31, 2022, the Company had legal disputes resulted from its normal course of business operation and could have a negative impact on its assets in the amount higher than 5% of its shareholders' equity under the financial statements for the accounting period ended December 31, 2022. They include the legal disputes between the Company and Telematics Co., Ltd. ("Telematics"), Including Civil cases, Black Case No. 207/2554 and Red Case No. 1281/2555 of the Civil Court of Southern Bangkok and Criminal Case, Black Case No. Or.4184/2555 and Red Case No. Or.954/2559 of the Criminal Court, the courts in both cases have been finalized by judgments of dismissing the lawsuit against the Company.

The Company, as the plaintiff, filed a counter-suit against Telematics, as the defendant, and others, altogether 3, with the Criminal Court in the Black Case No. Or.2181/2556 on charge of false filing, thereby demanding a damage claim of Baht 150 million. However, the case is under consideration of the court.

Currently, all lawsuits that Telematics has filed against the Company as defendant have been finalized by judgments of dismissing the lawsuit.

#### 5.4 Secondary Market

-None-

#### 5.5 Regular Financial Institutes (in case the Company issued bonds)

-None-





# Corporate Governance Policy

#### 6.1 Overview of the Corporate Governance Policy and Guideline

The Company values a management system that embraces efficiency and transparency in the belief that good management that adheres to ethical standards and relevant laws is instrumental in fortifying the confidence of all stakeholders and achieving sustainable growth. With that respect, the Company has prescribed a good corporate governance policy to enhance its existing operations while maintaining clear standards of practice to be complied by employees at all levels, hence promoting a culture of corporate governance.

#### Section 1: Rights of Shareholders

The Company recognizes and values all fundamental rights of shareholders, both as investors and owners of the Company. These include the right to trade and transfer their own securities, the right to receive dividends from the Company, the right to access adequate information of the Company, the right to attend shareholders' meetings, the right to express opinions, and the right to make decisions on important affairs of the Company such as dividend allocation, capital reduction or capital increase, appointment or removal of directors, appointment of auditors, approval of significant transactions that influence the Company's direction, and amendment to the Company's Memorandum of Association and Articles of Association.

In addition to the foregoing fundamental rights, the Company has made additional efforts to promote and facilitate the exercise of rights of shareholders as follows:

#### (1) Shareholders' Meetings

- 1.1 The Company has a policy to encourage or promote all shareholders, including instructional shareholders, to attend the meeting.
- 1.2 The Company will prepare the meeting notice, which contains information such as the venue, date, time, agenda, and matters to be proposed to the meeting; whereby the clarifications and reasons or opinions of the Board of Directors will be included in each agenda item or resolution proposed in the meeting notice, or in other supplementary documents. The Company will circulate the meeting notice, along with all other supporting information, to the shareholders in advance according to the period prescribed by the law. The meeting notice will be advertised in a newspaper at least three days prior to the meeting date and for three consecutive days. Additionally, the Company will post the meeting notice and supporting documents on its website so as to ensure that shareholders have sufficient time to study all necessary information prior to attending the meeting.
- 1.3 The Company will fully facilitate the shareholders' exercise of rights to attend and vote at the meeting and will not engage in any act that discourages shareholders from attending the meeting, such as by ensuring that the meeting procedures are not complicated or costly and the meeting venue is easily accessible by shareholders.
- 1.4 The Company will provide opportunities for shareholders to submit questions prior to the meeting, whereby the criteria for submitting questions will be determined by the Company and will be thereafter posted on the Company's website.
- 1.5 To facilitate shareholders who cannot attend the meeting in person, the Company will provide an opportunity for the shareholders to appoint an independent director or any person to act as

a proxy, using one of the proxy forms attached to the meeting notice. In addition, the Company will propose at least one independent director to serve as a proxy of the shareholders.

#### (2) Procedures on the Meeting Date

- 2.1 To ensure that each shareholders' meeting is proceeded in an accurate and timely manner, the Company promotes the use of technology in all shareholders' meetings, including in the registration of shareholders, the counting of votes, and the display of voting results.
- 2.2 The Company encourages the Board of Directors, executives, and related parties, including auditors, to attend the meeting in unison.
- 2.3 At each meeting, the Company will offer an equal opportunity to all shareholders. Prior to the commencement of the meeting, the Chairman will elaborate on the exercise of the voting rights and the vote counting procedures for each agenda item. Likewise, all shareholders will be provided an opportunity to freely express their opinions and propose suggestions and inquiries, ensuring that there is adequate time before casting votes on each agenda item. Additionally, the Chairman will ensure that the meeting is proceeded by the order of the agenda and attended by the directors and executives to answer any and all questions raised by the shareholders. All significant questions and suggestions will be recorded in the minutes of meeting so that they can be examined by the shareholders.
- 2.4 With respect to the agenda on the appointment of directors, the Company provides an opportunity for shareholders to vote for individual directors, whereby the shareholders have the right to nominate a candidate who is qualified to serve as a director in their interest. This will ensure diversity and true representation of shareholders.
- 2.5 The Company promotes for the assignment of independent representatives to examine the counting of votes at the meeting, which will be disclosed to the meeting and recorded in the minutes.
- 2.6 To ensure transparency and accountability in the event of disputes, the Company arranges for the use of voting cards for significant agenda items, such as related-party transactions and acquisition or disposal of assets.

#### (3) Preparation of the Minutes of Meeting and Disclosure of the Meeting's Resolutions

- 3.1 After each meeting, the Company will prepare the minutes of meeting, which contain complete and accurate information, including the questions and answers presented at the meeting, the voting results of each agenda item categorized by approved, disapproved, and abstained votes, and the list of directors who are present and absent at the meeting.
- 3.2 The Company will disclose on the Company's website the voting results of each agenda item on the business day following the date of the meeting and will thereafter publish the minutes of meeting on the Company's website so that they can be examined by the shareholders.

#### Section 2: Equitable Treatment of Shareholders

The Company has implemented a policy to treat all shareholders equally and fairly, including major or minor shareholders and executive or non-executive shareholders. The Company provides opportunities for minor shareholders to nominate director candidates in advance and to propose additional agenda items prior to the meeting. In addition, the Company offers an opportunity for shareholders who cannot attend the meeting in person to exercise their voting rights by proxy.

The Company has prescribed preventive measures to impede the misuse of inside information by directors and executives in a way that benefits themselves or others, such as trading securities by using inside information and disclosing inside information to persons associated with directors or executives which are considered as the exploitation of inside information or may cause damage to shareholders as a whole.

The Company requires all directors and executives to disclose their interests, including those of their related parties, to enable the Board of Directors to identify transactions that may have a conflict of interest and thereby make appropriate decisions in the interest of the Company. Directors and executives who have a vested interest in any of the Company's transactions are prohibited from making decisions on such transactions.

The Company has established guidelines for equitable treatment of shareholders as follows:

#### (1) Provision of Information Prior to the Shareholders' Meeting

- 1.1 The Company will notify the Stock Exchange of Thailand of the meeting schedule and agenda, which will be published on the Company's website at least 28 days prior to the meeting date.
- 1.2 Prior to each meeting, the Chairman will inform the shareholders of the meeting rules and regulations, voting procedures, voting rights, and vote counting procedures for each agenda item.

#### (2) Protection of Minor Shareholders' Rights

2.1 The Company has prescribed guidelines for minor shareholders to propose matters to be included in the agenda prior to the date of the meeting in order to emphasize fairness and transparency in the consideration of the inclusion or exclusion of the matters proposed by minor shareholders.

The qualifications of shareholders who are entitled to propose matters to be included in the meeting agenda shall be in accordance with Section 89/28 of the Securities and Exchange Act, which prescribes that a shareholder or shareholders who is/are entitled to submit to the Board of Directors a written proposal for inclusion of additional matters in the meeting agenda shall: 1) have the voting rights collectively amounting to at least five percent of the total voting rights of the Company; and 2) have held shares for at least 12 consecutive months commencing from the shareholding date until the date of proposal. In proposing each matter to be included in the meeting agenda, the shareholders shall specify the objectives and details of the proposed matter, along with any other information that are beneficial for consideration.

The Company reserves the right to not include the proposed matter in the meeting agenda under the following circumstances:

- 1) The proposed matter is relevant to the Company's ordinary business operations and the facts given by the shareholders do not have sufficient grounds to suspect the irregularity of such matter.
- 2) The proposed matter is not within the Company's control.
- 3) The proposed matter is ordinarily required by law to be considered at a shareholders' meeting and is essentially included in the agenda of each meeting.
- 4) The proposed matter is not conducive to the Company's operations.
- 5) The proposed matter is in conflict with the laws, notifications, regulations, and rules of government agencies or supervisory authorities.
- 6) The proposed matter is in conflict with the Company's objectives, regulations, meeting resolutions, and corporate governance principles.
- 7) The information provided by the shareholders is incomplete or inaccurate, or the Company is unable to contact the shareholders to obtain additional information.
- 8) The matter has been proposed to the shareholders' meeting within the preceding 12 months and received a resolution with the vote of less than 10 percent of the total voting rights of

the Company, whereby the facts provided by the shareholders are not significantly different from those proposed at the previous shareholders' meeting.

- The proposed matter has already been acted upon by the Company.
- 10) Other matters, such as duplicate matters that have already been proposed.

In the event that the shareholders fail to comply with the specified guidelines, the Company will inform the shareholders at the meeting by specifying the reason for refusal of the inclusion of such matter in the meeting agenda.

The Company Secretary will examine the proposal and thereafter propose to the Board of Directors to consider including the proposed matter in the meeting agenda, whereby the Board of Directors' decision shall be deemed absolute and final.

2.2 The Company has established procedures for minor shareholders to nominate director candidates by submitting the name of the candidate to the Company Secretary at least three months prior to the shareholders' meeting, along with supporting information with respect to the candidate's qualifications and consent.

The qualifications of shareholders who are entitled to nominate director candidates shall be in accordance with Section 89/28 of the Securities and Exchange Act, which prescribes that a shareholder or shareholders who is/are entitled to nominate a director candidate shall: 1) have the voting rights collectively amounting to at least five percent of the total voting rights of the Company; and 2) have held shares for at least 12 consecutive months commencing from the shareholding date until the date of proposal.

The candidates who are to be nominated for the director position shall satisfy the qualification requirements prescribed in the Public Limited Companies Act, the Securities and Exchange Act, the regulations of the Securities and Exchange Commission, the regulations of the Stock Exchange of Thailand, and the Company's Articles of Association. In addition, the said candidates shall have other qualifications as specified by the Company, such as having knowledge, skills, and experience that are conducive and appropriate to the nature of business of the Company, having a satisfactory work record, having independence, adhering to the principles of integrity, morality, and ethics while performing duties as a director, and being able to attend the Board of Directors' meeting on a regular basis.

The independent directors will examine the director candidates and thereafter propose to the Board of Directors to consider whether or not to propose such candidates to the shareholders' meeting; whereby the Board of Directors' decision shall be deemed absolute and final.

- 2.3 The Company provides an opportunity for shareholders to exercise the right to appoint individual directors.
- 2.4 The Company has no policy to add agenda items at the meeting without notifying shareholders in advance, unless otherwise deemed necessary; whereby the foregoing particularly applies to significant agenda items that require a considerable amount of time to study the information before making decisions, in which case an advance notice is necessary to provide shareholders the opportunity to study any and all supporting information prior to decision making. Additionally, the Company does not limit the right of shareholders to attend the meeting in the event of late attendance.

#### (3) Prevention on the Misuse of Inside Information

The Company refined the internal regulations to supervise the use of inside information at the Board of Directors' Meeting No. 6/2020 with the aim to prevent the exploitation thereof for the benefit of oneself or others and to ensure fairness for all stakeholders. The Company has prescribed written guidelines to be complied by all employees with respect to the handling of inside information and prevention on the use of inside information for personal advantage. In addition, directors, executives, management personnel in the Accounting or Finance Department or equivalent, and employees who have access to inside information that could have a significant impact on the Company's share price are prohibited from using inside information prior to the public disclosure thereof. Likewise, the Company prohibits any persons in connection with inside information, including their spouses and minor children, from trading the Company's securities, whether directly or indirectly (such as through a nominee or private fund), before one month of disclosure to the Stock Exchange of Thailand of the Company's quarterly and annual financial reports and at least one business day after the disclosure thereof.

In 2022, the Company Secretary will notify the relevant person by e-mail of the Blackout Period in advance and no directors, executives or relevant employees trading securities during the period specified by the Company.

The Company has imposed disciplinary actions on those who exploited or disclosed the Company's inside information in such a way that may damage the Company; whereby such disciplinary actions will be considered on a case-by-case basis, which include verbal warning, written warning, probation, and termination of employment by means of discharge or dismissal, as the case may be.

Furthermore, the Company has provided information to its directors and executives concerning the obligations to report their ownership of the Company's securities, as well as the penalties pertaining thereto, in accordance with the Securities and Exchange Act B.E. 2535 and the requirements of the Stock Exchange of Thailand. All directors and executives are responsible for reporting their ownership of the Company's securities to the Office of the Securities and Exchange Commission within 30 days from the date of their appointment to the director or executive position. In addition, any changes in their holding of the Company's securities must be notified to the Company and reported to the Office of the Securities and Exchange Commission within three business days from the date of trading or transfer so as to comply with Section 59 of the Securities and Exchange Act B.E. 2535 and to be thereafter disclosed to the public.

#### (4) Directors' Interests

- 4.1 The Company adheres to the principles of equitable treatment of shareholders and has established management guidelines on the transparency of directors' interests, specifically in the case of related-party transactions where directors are required to promptly report such transactions to the Company, as well as to the Board of Directors' meeting prior to the consideration of that agenda item, whereafter such transactions must be recorded in the minutes of the meeting.
- 4.2 The Company has prescribed guidelines to prevent directors or executives with a vested interest in any of the Company's transactions from participating in the consideration or approval of such transactions. Likewise, directors with a vested interest in any agenda item of the Board of Directors' meeting are not entitled to cast votes on that agenda item.

#### Section 3: Roles of Stakeholders

#### (1) Treatment of Shareholders

The Company is committed to developing sustainable businesses, which means doing business with responsibilities to all stakeholders and attaches great importance to the rights of all stakeholders, including

internal stakeholders such as shareholders, executives, and employees of the Company and external stakeholders such as customers, suppliers, creditors, competitors, public sector, society, community and environment. The Company realizes that the support and suggestions provided by all stakeholders are instrumental in its operations and business development. Accordingly, the Company strives to comply with applicable laws and regulations to ensure good and fair treatment towards all stakeholders. Furthermore, the Company is committed to operating its business by contemplating the rights of all stakeholders in accordance with the following policies:

#### **Shareholders**

- 1) The Company is responsible for encouraging shareholders to exercise their rights, whereby the fundamental rights of shareholders include the right to trade or transfer shares, the right to receive dividends from the Company, the right to access adequate information regarding the Company's business, and the right to attend shareholders' meetings for appointment or removal of directors, appointment of auditors, dividend allocation, establishment of or amendment to the Memorandum or Articles of Association, capital increase or capital reduction, and approval of special items. Alternatively, the Company is responsible for promoting and encouraging shareholders to exercise their rights on other matters with respect to the shareholders' meeting, such as the right to propose agenda items in advance, the right to nominate director candidates in advance, the right to submit questions prior to the meeting, and the right to express opinions and raise questions at the meeting.
- 2) The Company is responsible for abstaining from any acts that violate or restrict the rights of shareholders, or deprive shareholders of the right to study information required to be disclosed by the Company and the right to attend shareholders' meetings; whereby these acts include failure to promptly distribute important or additional information to shareholders and failure to notify shareholders in advance of any additions to the meeting agenda or any important changes.
- The Company is responsible for facilitating the exercise of rights of shareholders, such as posting significant and up-to-date information on the Company's website and arranging company visits for shareholders.
- The Company is responsible for reporting its status, operating performance, financial position, and other reports on a regular basis in a complete and accurate manner.

#### **Employees**

- 1) The Company has the policy to treat all employees equally and fairly with fair returns based on their performance, the Company regularly conducts reviews to ensure fair, competitive compensation and benefits compared to our industry peers, which will be measured in a fair manner according to the Company's guidelines. The Company employees are provided with other benefits to reduce their cost of living and ease their financial concerns. Certain benefits are also provided for their families to encourage sound health, which can improve their quality of life and employee performance.
  - Financial Benefits such as financial support in case of death or the death of a spouse, or parents
  - Health and Life Insurance such as group insurance; personal accident group insurance; and annual medical check-up packages tailored for age range and gender
  - Provident funds, compensation funds, social security funds.

Short-term benefits for employees include salary, bonus, and social security fund contribution.

The Company has a policy to promote continuous development of employees' skills and expertise, such as organizing internal and external training for employees and executives.

- 3) The Company is responsible for maintaining a safe and healthy work environment that is conducive to the employees' performance.
- 4) The Company is responsible for maintaining the privacy of employees, whereby the Company will not disclose employees' personal information, such as salary and medical record, to any third party unless such disclosure is required by relevant regulations and laws.
- 5) The Company places emphasis on the rights of employees and adheres to the principles of fair treatment by respecting their personal rights and offering employees the opportunity to file complaints for unfair treatment through a variety of channels, such as suggestion box and Human Resources Department.

#### **Customers and Suppliers**

The Company is responsible for complying with various laws that prohibit the Company from conducting unfair or deceptive business practices, which include bribing or offering benefits to obtain a business advantage or breach a contract with other parties. The Company has also established a policy that requires employees to adhere to the highest standards of honesty and integrity in all contacts with customers and suppliers, as well as abstaining from offering or accepting cash or any item of value that could be interpreted as a form of bribery. In conducting business with the public sector, employees are required to comply with relevant laws and regulations and obtain a solid understanding of any special laws that are applicable.

#### **Trading partners**

The Company treat all trading partners properly, equally and fairly, establish criteria for selection of trading partners by considering expertise in business, stable financial status, no abandonment record, ability to deliver work and goods as required, quality and standard of work and goods and reasonable price.

#### Creditors

The Company is obligated to strictly comply with any and all contracts or conditions agreed upon by both parties. In the event that the Company is unable to do so, it will promptly notify the respective creditor to identify appropriate solutions thereto. The Company shall maintain good relationships and establish credibility with creditors.

#### Competitors

The Company emphasizes on fair competition and does not seek confidential information of its competitors by unethical or inappropriate means. The Company shall conduct its business under the framework of fair competition and shall not practice any mala fide methods that violate confidentiality or misappropriate trade secrets of its competitors.

#### **Public Sector**

The Company conducts its business in the interest of the country's development and advancement by complying with relevant laws, rules, and regulations and conforming to conventional business practices.

#### Society, Community and Environment

The Company and its employees shall adhere to the principles of good citizenship by means of respecting human rights, treating neighboring communities with generosity, maintaining sustainable relationships with communities, and attending to and not discriminating against those who require special assistance, such as children, women, the disabled, and the elderly.

- The Company is obligated to promote community engagement, as well as supporting and developing communities in various areas such as education, culture, public health, economy, job creation, and income generation, so as to enhance their quality of life.
- The Company is responsible for supervising and supporting activities that are beneficial to the society, as well as cooperating with the public sector and other related organizations with the willingness to sacrifice for the common good.
- The company complies with laws and regulations about the environment strictly and highlights the control of environmental impacts unceasingly. The company has the policy to support activities to enhance quality, occupational health, and the environment and to maintain the working environment to be safe to the lives and properties of the employees.

#### (2) Anti-Corruption

The Company has instituted a policy to operate its business in accordance with applicable laws and in the interest of society as a whole. The Company does not only promote employee commitment to integrity, ethical standards, and good citizenship but also transparency among its business partners. The Company pledges to ensure adequate implementation of the anti-corruption policy in concurrence with cultivation of consciousness, values and attitudes towards corruption at all levels. To achieve the foregoing, the Company has established a system of checks and balances and an effective internal control system with emphasis on prevention of conflicts of interest and abstention from acceptance of gifts and bribery; whereby all business partners have continuously undergone anti-corruption training on an annual basis.

The Company has implemented a policy to prevent directors, executives, and employees from exploiting internal data for personal benefit and to avert conflicts of interest. The Company further requires that all transactions with potential conflicts of interest are reported to the Board of Directors for acknowledgement. In addition, the Company has stipulated the anti-corruption policy as a written guideline for conducting business and achieving sustainable development. To induce confidence in the Company's stakeholders, all directors, executives and employees are prohibited from engaging in all forms of corruption, both directly and indirectly, and are required to strictly comply with the said policy. The Company calls for regular monitoring of compliance with the anti-corruption policy, along with regular review of the operating guidelines and procedures, to ensure consistency with changes in the business nature, rules, regulations, and legal provisions. To achieve the foregoing, the Company organizes training and seminars to review the guidelines for compliance with the anti-corruption policy on an annual basis. The guidelines for compliance with the foregoing policy are as follows:

#### Definition

"Fraud" refers to the misappropriation of the Company's money or other assets, falsifying financial statements, and forgery of documents to obtain personal benefits, as well as dishonest expense reimbursement

"Corruption" refers to the giving or receiving of bribes, gifts, or services, as well as the soliciting or offering of money, property, or any other illegal benefits for public servants, representatives of other governments, employees of international organisations, or any other individual conducting business with the Company. It also includes failing to perform one's duties, abusing one's power, as well as violating the law, ethics, or business etiquette. Additionally, it includes contentious behaviour that aims to gain unfair advantages, whether for the benefit of the company, individuals, their families, or their acquaintances.

#### Responsibilities

- 1) The Board of Directors undertakes its duties and responsibilities to formulate the policy and enforce an effective system for combating corruption to ensure that the Management recognizes the importance thereof and cultivates a strong corporate culture of anti-corruption.
- 2) The Audit Committee is responsible for reviewing the Company's financial and accounting reporting system, internal control system, and risk management system to ensure that they are concise, appropriate, effective, and in accordance with international standards.
- 3) The managing directors and executives undertake their duties and responsibilities to establish an effective system and ensure that the anti-corruption policy is communicated to all employees and related parties and that the anti-corruption system and relevant measures are consistent with changes in the business nature, rules, regulations, and legal provisions.
- 4) The Internal Audit Department is responsible for auditing and reviewing compliance with relevant policies, code of conduct, scope of authority, laws and regulatory requirements so as to ensure that the Company's internal control system is appropriate and adequate for preventing potential corruption risks, of which the results shall be reported to the Audit Committee.

#### **Anti-Corruption Guidelines**

- 1) All directors, executives, and employees shall strictly comply with the anti-corruption policy by abstaining from involvement in corrupt practices, whether director or indirectly, and shall not neglect to report any incident of possible or suspected corruption relating to the Company.
- 2) The Company does not engage or support any forms of bribery. The Company ensures that all donations, gift-giving activities, and other supporting activities are transparent and have no intention whatsoever to influence public officials or private entities to perform wrongful action.
- 3) The Company promotes all employees, contracting parties, and business partners to be aware of potential fraud and fight against corruption.
- 4) The Company has established appropriate and effective systems of internal control, risk management, and internal audit to prevent misconduct.
- 5) The Company has prescribed guidelines on the acceptance and giving of gifts, assets or other benefits, with the objective to prevent fraud or unfair business practices. To ensure that the procurement process is efficient and appropriate, the Company places importance on abstention from acceptance of gifts and/or anything of value from persons in relation to the Company's business affairs or any third parties.
- 6) The Company disseminates anti-corruption knowledge to directors, executives, and employees in order to promote integrity, honesty, and accountability in their performance of duties. The Company also provides training on fraud prevention and management to new employees within 90 days from the start date of their employment.
- 7) The Company requires the Management to promptly report to the Board of Directors in the event of serious fraud, violation of laws, or other irregular activities that may significantly impact the Company's reputation and financial position.
- 8) Any person who conducts or is involved in a corrupt practice shall be subjected to disciplinary action in accordance with the Company's regulations, including possible legal punishment if such practice violates the law. The Company has established channels of communication for reporting fraudulent activities; wherein employees may notify or report incidents of fraud or suspicious activities through the channels announced by the Company. Details and status of offences and corresponding punitive measures are also specified by the Company.

9) The Company provides fairness and protection to employees who refuse to engage in corrupt practices, as well as those who notify the Company of any illicit activity, so as to safeguard whistleblowers or witnesses against retaliation.

#### (3) Whistleblowing Disclosures

The Company operates its businesses in a fair manner and honesty. The Company also expects all employees or customers or third parties to comply with laws, rules, policies and regulations, including to filed through the whistleblowing channel of accounting and finance offenses. Internal control, detection of any fraud and illegal activities.

#### **Qualifying Disclosures**

- 1. Suspicious activities with respect to illegal activities, including corrupt practices and bribery
- 2. Violation of the Company's policies and regulations
- Business practices that violate the Company's internal rules and regulations or regulatory requirements, or breach contractual obligations
- Suspicious activities with respect to significant accounting or auditing matters
- Any actions that fail to comply with ethical standards or social justice

Any employee, customer, or third party (whistleblower) who encounters or detects an incident or activity that is considered to be within the scope of the foregoing criteria is required to comply with the procedures specified below.

#### Filing of Complaints and/or Whistleblowing Disclosures

Filing of complaints and/or whistleblowing disclosures means disclosure of information concerning any wrongdoing that has occurred, is occurring, or is likely to occur in the future.

#### **Procedures**

#### 1. Submission and receipt of complaints or whistleblowing disclosures

All complaints or whistleblowing disclosures shall be made in writing and shall include the name of the respective whistleblower as well as any necessary and reliable information, and shall be submitted to the Chairman of the Audit Committee via the following channels:

#### By post

Chairman of the Audit Committee Vintcom Technology Public Company Limited 159/21 Sermmit Tower, 14th Floor, Unit 1401, Sukhumvit 21 Road (Asoke), Khlong Toei Nuea Subdistrict, Watthana District, Bangkok 10110

By email

acchairman@vintcom.co.th

To ensure appropriate examination of the disclosed information and corresponding sources, the Company will not consider any complaint that does not contain the name of the whistleblower.

#### 2. Confidentiality of complaints

The Company maintains the confidentiality of all complaints and will not disclose the names of whistleblowers unless with prior approval thereof or disclosed by court order relevant regulatory bodies or orders of government agencies.

#### 3. Handling of complaints

#### 3.1 Gather facts

Complaints are sent to the Audit Committee. which will be assigned to executives or appropriate persons or sub-committee ("authorized persons") to independently investigate preliminary complaints based on principles of fairness, impartiality and honesty.

#### 3.2 Investigation process

The Audit Committee or an authorized person will conduct a detailed fact-finding investigation. The duration of the investigation process depends on the complexity surrounding the details given and the person or agency involved, as well as the sufficiency of the information. Initially, this process could take 30-45 days. However, if necessary, the investigation period may be extended for no more than 30 days. After investigating the facts and evaluating the complaint, the authorized person will recommend to the Audit Committee disciplinary action against the accused. Actions deemed appropriate by the Audit Committee will be proposed to the Executive Committee or senior management members for authorization and implementation.

#### 3.3 Reporting results

The authorized person will report to the Audit Committee with a summary report, penalties (if any), and remedial or preventive measures. The Audit Committee will then evaluate the findings of the investigation and provide a summary to the whistleblowers and related parties for their acknowledgement as necessary and appropriate.

In 2022, there was no whistleblowing or complaints made to the Company.

#### **Section 4: Disclosure and Transparency**

The Company values accurate, complete, and timely disclosure of both financial and non-financial information through channels that provide easy access to information with equality and reliability. The Company will disseminate its information, including annual registration statement (Form 56-1) and annual report, to shareholders, investors, and the general public through various channels and media of the Stock Exchange of Thailand and on the Company's website.

With respect to investor relations, the Company has not established a specific unit dedicated to such affairs due to a low volume of activities. Nonetheless, the Company has assigned the Managing Director to be responsible for communicating with investors, shareholders, analysts, and related government agencies. In 2022, the Company granted opportunities for analysts, mass media, and investors to meet with the executives to inquire about the Company's performance status, as well as providing knowledge to investors at various events such as the Opportunity Day that was held on June 2, 2022 and November 25, 2022

#### (1) Information Disclosure

- 1.1 The Company regulates and oversees the disclosure of information that affect the decisions of investors and stakeholders, ensuring that it is accurate, complete, timely, reliable, transparent, and sufficient for the decision making of investors, as well as conforming to the regulations of the Office of the Securities and Exchange Commission and the Stock Exchange of Thailand; whereby these information include financial and non-financial information and other information that significantly impact the Company's share price and thereby the decision making of investors and stakeholders.
- 1.2 The Company provides an overview of its corporate governance policy, business ethics, risk management policy, and environmental and social policy, as well as the performance thereof and any incompliance with such policies along with the corresponding reason (if any). These policies are reported through various channels, such as annual report and the Company's website.



- 1.3 The Board of Directors reports the responsibilities of directors towards financial reporting, which are presented together with the auditor's report in the annual report.
- 1.4 The Company provides clarifications and analyses of the Management to support the disclosure of its quarterly financial reports so as to provide investors with information and better understanding of the quarterly changes in the Company's financial position and operating performance in addition to the quantitative information presented in the financial statements.
- 1.5 The Company discloses the auditor's fees and other related service fees in the annual report.
- 1.6 The Company discloses in the annual report the roles and responsibilities of the Board of Directors and subcommittees, the number of meetings held, the number of meetings attended by each director in the preceding year, and the opinions of directors, including information with regard to training and professional development of the Board of Directors.
- 1.7 The Company discloses in the annual report the policy on the remuneration of directors and senior executives that reflects their obligations and responsibilities, the form or type of remuneration, and the amount of remuneration received by each director, including directors of the Company's subsidiaries (if any).

#### (2) Minimum Disclosure of Information on the Company's Website

In addition to the disclosure of information through the channels of the Stock Exchange of Thailand, the annual registration statement / Annual Report Form 56-1 One Report, and the annual report in accordance with the prescribed guidelines, the Company also provides a regular disclosure of pertinent information in both Thai and English through other channels, such as the Company's website, which consist of:

- 1) Vision and mission;
- 2) Nature of business:
- List of directors and executives;
- Financial statements and reports on the Company's financial position and operating performance in the current and previous year;
- Annual Registration Statement / Annual Report Form 56-1 One Report that can be downloaded;
- Other information or documents proposed to the analysts, fund managers, or other media;
- 7) Shareholding structure, both direct and indirect;
- Organizational structure, including subsidiaries, associate companies, joint ventures, and special purpose enterprises or vehicles (SPEs/SPVs) (if any);
- Major shareholders who directly or indirectly hold at least five percent of the total number of issued shares and have voting rights;
- 10) Direct and indirect shareholding of directors, major shareholders, and senior executives;
- 11) Notices of the annual general meeting of shareholders and the extraordinary general meeting of shareholders:
- 12) Articles of Association, Memorandum of Association, and shareholders' agreement (if any);
- 13) Corporate governance policy;
- 14) Risk management policy and procedures;
- 15) Charter or duties and responsibilities, qualifications, and term of office of the Board of Directors, including matters that require approval of the Board of Directors;
- 16) Charter or duties and responsibilities, qualifications, and term of office of the Audit Committee;
- 17) Code of conduct for employees, directors, and investor relations; and
- 18) Contact information of the agency or person responsible for investor relations, such as the name and telephone number of the contact person.

#### Section 5: Responsibilities of the Board of Directors

#### 1. Structure of the Board of Directors

- 1.1 The Board of Directors is composed of qualified persons who possess an array of skills, experience, and expertise that are conducive to the Company. The Board of Directors plays a significant role in determining the Company's policies, outlook, and operational plans, as well as overseeing, monitoring, and assessing the Company's operating performance to be in line with the specified goals. In addition, the Board of Directors must not have any prohibited characteristics prescribed in the Public Limited Companies Act B.E. 2535 (including the amendment thereto), the Securities and Exchange Act B.E. 2535 (including the amendment thereto), the regulations of the Office of the Securities and Exchange Commission and the Capital Market Supervisory Board, and the Company's Articles of Association.
- 1.2 The Board of Directors shall have a sufficient number of directors to supervise the Company's operations and shall consist of persons who have adequate knowledge, experience, and skills to perform their duties effectively. Pursuant to the law, there shall be no less than five and no more than nine directors, and at least half of the Board of Directors shall be non-executive directors to ensure an appropriate balance between executive and non-executive directors.
- 1.3 At present, the Board of Directors consists of three independent directors from a total of seven directors, hence constituting more than one-third of the total number of directors. The independent directors are entitled to freely express their opinions on the operations of the Management to maintain a balance of votes on various agenda items, as well as reviewing the management practices of the executives to optimize the Company's benefits. All three independent directors also assume the position of member of the Audit Committee, whereby the number of independent directors and Audit Committee's members are in accordance with the regulations of the Office of the Securities and Exchange Commission, which require at least one-third of the Company's directors to act as independent directors and at least three members of the Audit Committee. Furthermore, all independent directors and Audit Committee's members have satisfied the qualification requirements prescribed in applicable notifications of the Capital Market Supervisory Board.
- 1.4 The Board of Directors prescribes that each independent director shall hold office for a term of no more than nine years from the date of appointment. Nonetheless, in case of reappointment of independent directors for a second term, the Board of Directors will consider the necessity for such reappointment.
- 1.5 The Board of Directors has explicitly determined the division of power and responsibilities in stipulating the Company's corporate governance policy and day-to-day management. The Chairman and the Managing Director have been elected by the Board of Directors and are not the same person to ensure clarity of responsibilities in policy formulation, corporate governance, and day-to-day management. Additionally, the Company has clearly defined the roles and responsibilities of the Board of Directors and the executives to uphold the balance of power. The Board of Directors is responsible for stipulating policies and supervising the operations of the executives at the policy level. Alternatively, the executives are responsible for managing the Company's operations to align with the prescribed policies. The Chairman is not engaged in day-to-day management but provides support and suggestions to the Management, through the Managing Director, on a regular basis. Meanwhile, the Managing Director is responsible for the management of the Company within the scope of authority assigned by the Board of Directors.
- 1.6 The directors shall hold office for a term of three years. To ensure consistency with good corporate governance practices and that the directors devote sufficient time to perform their duties in the

companies and shall not exceed five listed companies.

Company, the Board of Directors will determine the number of companies in which each director may hold office, which shall be based on the performance of directors holding position in multiple

- 1.7 The Board of Directors has clearly stipulated policies and procedures on the Company's Managing Director and senior executives holding directorship in other companies, whereby they shall not be a director in a limited company or public limited company, or a partner in an ordinary partnership or limited partnership conducting business in the same nature as and in competition with the Company's business, unless advance notice is given to the shareholders' meeting prior to the resolution for appointment.
- 1.8 The Board of Directors has appointed a qualified and experienced person to act as the Company Secretary, undertaking duties and responsibilities as prescribed in the Securities and Exchange Act. Moreover, the Company Secretary is responsible for providing legal advices and informing the Board of Directors of relevant rules and regulations, as well as overseeing the activities of the Board of Directors and ensuring compliance with the Board of Directors' resolutions. The qualifications and experience of the Company Secretary are disclosed in the annual report and on the Company's website.
- 1.9 The Board of Directors encourages and promotes the Company Secretary to undergo continuous training and development of knowledge in laws, accounting, and secretarial duties.

#### Subcommittees

The Board of Directors has appointed subcommittees in accordance with the laws and regulations pertaining to business operations, which include the Audit Committee, the Executive Committee, the Nomination and Remuneration Committee, the Risk Management Committee and the Corporate Governance and Sustainability Committee.

#### 3. Meeting of the Board of Directors and Subcommittees

#### 3.1 Board of Directors

- 3.1.1 The Company convenes the Board of Directors' meeting at least 5 times per year, 4 of which are quarterly meetings. The schedules of the Board of Directors' meetings are determined in advance for the entire year and thereafter notified to all directors for acknowledgement. Such schedules are subject to change at any time as deemed appropriate and are exclusive of additional meetings that may be convened when necessary. Prior to each Board of Directors' meeting, the meeting notice and agenda are circulated to all directors at least 5 business days in advance. In 2022, the Board of Directors held a total of 5 meetings.
- 3.1.2 For every meeting of the Board of Directors, at least one-half of the total number of directors is required to constitute a quorum. The Chairman and the Managing Director and/or the Executive Committee will jointly consider the agenda items of the Board of Directors' meeting to ensure that important matters are included in the agenda and to provide opportunities for directors to freely propose matters that are beneficial to the Company for inclusion in the agenda.
- 3.1.3 Each director should attend the Board of Director's meetings at least 75 percent of the total number of meetings held during the year.

Each director should not only dedicate their time to attend the meeting but should also emphasize on exchanging opinions, suggestions, and experiences and enhancing relationships to benefit the Company's business.

#### 3.2 Audit Committee

The Company convenes the Audit Committee's meeting at least 4 times per year, consisting of:

- A meeting with the Company's auditor to review quarterly financial statements, annual
  financial statements and other related financial reports, and propose the audited financial
  statements to the Board of Directors for approval.
- A meeting with the department responsible for overseeing the performance of internal control activities and internal audit system to approve the internal audit plan and review the adequacy of the internal audit system and compliance with applicable laws and regulations.

The Audit Committee may hold additional meetings as deemed necessary, including a meeting with external auditors, without the presence of the Management, at least once a year. In 2022, the Audit Committee held a total of 4 meetings.

#### 3.3 Nomination and Remuneration Committee

The Board of Directors passed a resolution to approve the appointment of the Nomination and Remuneration Committee. The Nomination and Remuneration Committee is required to convene a meeting at least twice a year. In 2022, this committee held 2 meeting.

#### 3.4 Risk Management Committee

The Risk Management Committee holds a meeting at least once every 6 months to ensure that the risk management activities are implemented according to the plan and the Risk Management Working Group reports such risks to the Risk Management Committee. In 2022, the Risk Management Committee held a total of 2 meetings.

#### 3.5 Corporate Governance and Sustainability Committee

The Board of Directors passed a resolution to approve the appointment of the Corporate Governance and Sustainability Committee held on November 10, 2022. In 2022, this committee held 1 meeting.

3.6 Non-Executive Directors' Meeting

On December 16, 2022, the non-executive directors convened a meeting, without the presence of the Management, to discuss management issues that were of interest, and reported the meeting outcomes to the Executive Chairman for acknowledgement.

#### 4. Board of Directors' Reports

#### 4.1 Financial Reporting

The Board of Directors is accountable to the shareholders for the Company's financial statements and any and all financial information presented in the annual report. The Board of Directors is responsible for ensuring that the financial statements are prepared in accordance with applicable financial reporting standards and reviewed by a certified international auditor on a quarterly and yearly basis. Alternatively, the Audit Committee is responsible for conducting an independent review of the Company's financial reports and internal control systems with the auditor, as well as ensuring that significant information pertaining to the financial statements are accurately and completely disclosed in the notes to the financial statements.

#### 4.2 Minutes of Meeting

The minutes of the Board of Directors' meetings and subcommittees' meetings must be recorded in a complete and accurate manner, covering all significant matters, including the directors' opinions and inquiries. In addition, the meeting minutes and any other supporting documents must be kept in an appropriate and secured storage system.

#### 5. Consolidation or Separation of Position

The Board of Directors has required that the Chairman and Chairman of the Executive Committee must be two different persons in order to have a clear separation of roles and the balance of power in the administration.

#### 6. Remuneration of Directors and Executives

- 6.1 The remuneration of directors is consistent with the scope of duties and responsibilities, experience, and benefits expected to be provided by each director. The Company has established a set of well-defined and transparent policies on the remuneration of directors, which are proposed to the shareholders' meeting for approval on a yearly basis. The Nomination and Remuneration Committee is responsible for determining the remuneration of directors on an annual basis by taking into consideration the transparency, appropriateness, practices of other companies of similar size in the same industry, and adequacy to motivate and retain highly qualified directors. Furthermore, directors who hold membership in a subcommittee shall be considered for additional remuneration in accordance with the increased responsibilities.
- 6.2 The remuneration of the Managing Director and senior executives shall be in accordance with the criteria and policies prescribed by the Board of Directors and/or the Executive Committee. For optimal benefits of the Company, the remuneration, whether in a form of salary, bonus, or incentive compensation, should be appropriate and consistent with the performance of each executive. Executives who have been assigned additional responsibilities shall be entitled to receive additional remuneration in accordance with the increased responsibilities. In addition, the remuneration should be competitive with those of other companies in the same industry so as to retain highly qualified executives. Notwithstanding the foregoing, the interests of the Company and shareholders should be taken into consideration.

Details of the remuneration of directors and executives for the year 2022 are disclosed in the "Organizational Structure" section.

#### 7. Succession Plan

The Company determines a succession plan for essential executives as well as chief executive officer. It is clear for the business to be operated continuously with a policy of proper return payment as an incentive for the chief executive officers and essential executives of the organization to pay attention to work for the highest benefits of the Company and its shareholders. The performance will be assessed every year as criteria of return payment consideration and for the development of the capacity to enhance working efficiency. The Company has the policy to provide and enhance knowledge to important directors and executives by allocating each person to attend training arranged by sectors to increase awareness and new perspectives. It includes the provision of a program for executive development in favor of consideration for a succession plan.

#### 8. Monitoring and Evaluation of the Implementation of Corporate Governance Policy

The Board of Directors will oversee directors, executives and employees to implement the corporate governance policy in order to enhance and continuously improve the quality of corporate governance and to build stability and sustainability for the organization, all shareholders and stakeholders and also regularly review the corporate governance policy. The company has review and considers regulating a strategic plan and budget every year to ensure that such a budget is consistent with the economic condition and potentials of the organization and to promote innovation construction and innovation and technology implementation in the enterprise.

#### 9. Determining main objectives and goals of the enterprise with sustainability

The board of directors defines visions and missions of the organization clearly and suitably with the organization to communicate with stakeholders to understand the main objective and goals of the organization, that includes the personnel at every level to comply with duty performance to achieve such objectives and goals. The board of directors monitors and ensures that the Company's strategies are put into practice. At every quarterly meeting, the Board of Directors follows up on the management's performance and requires that there must be a report on the Company's operation and business performance.

## 10. Supervision of the Use of Inside Information

The Company attaches great importance to the supervision of the use of information to ensure compliance with the principles of good corporate governance. The Company has prescribed a policy to prevent the use of inside information, which has not been disclosed to the public, in a self-dealing manner and to ensure fairness for all stakeholders, as follows:

- The Company has established a set of written guidelines for keeping inside information and preventing the use of inside information for personal benefits, and have notified all members of the organization to abide by the said guidelines.
- The Company prohibits directors, executives, and employees from trading the Company's securities and/or engaging in any other legal acts by exploiting confidential and/or inside information to the extent that cause damage to the Company, whether directly or indirectly.
- Directors, executives, and employees who have access to the Company's inside information shall not use such information prior to the disclosure to the public. In addition, any persons in connection with inside information, including their spouses and minor children, are prohibited from trading the Company's securities, whether directly or indirectly (such as through a nominee or private fund), before one month of disclosure of the Company's quarterly and annual financial reports and at least three business days after the disclosure thereof.
- The Company has imposed disciplinary actions on those who exploited or disclosed the Company's inside information in such a way that may damage the Company; whereby such disciplinary actions will be considered on a case-by-case basis, which include verbal warning, written warning, probation, and termination of employment by means of discharge or dismissal, as the case may be.
- Directors and executives are obligated to report to the Office of the Securities and Exchange Commission their ownership of the Company's securities, including those of their spouses and minor children, within 30 days from the date of their appointment to the director or executive position. Any changes in their holding of the Company's securities must be informed at the Board of Directors' meeting and reported to the Office of the Securities and Exchange Commission within three business days from the date of trading or transfer so as to comply with Section 59 of the Securities and Exchange Act B.E. 2535 and to be thereafter disclosed to the public.

## 6.2 Code of Conduct

The Company has stipulated the Code of Conduct for which applies to its directors, executives and employees of the Company. The Code of Conduct covers subjects such as general etiquette, compliance with laws, compliance with rules and regulations, public reports, use of inside information, conflicts of interest, management of the Company's business opportunities, confidentiality, customer and supplier relations, health and safety, etc, The Company provides orientation for every new employee and organizes additional training on such matters from time to time to ensure employees' understanding of the Code of Conduct as well as to promote anti-corruption awareness.

# 6.3 The significant changes and developments of the Policies, Guidelines and the Corporate Governance Procedures in 2022

The Company reviews the Policies, Guidelines, and Corporate Governance Procedures annually to comply with the Corporate Governance Code (CG Code) for listed companies in 2017. In 2022, the Company reviewed the Charter of the subcommittee as well as reviewing the Anti-Corruption Guidelines to be appropriate and consistent with their responsibilities and in accordance with good corporate governance principles.

## Compliance with good corporate governance principles in other matters

- None -

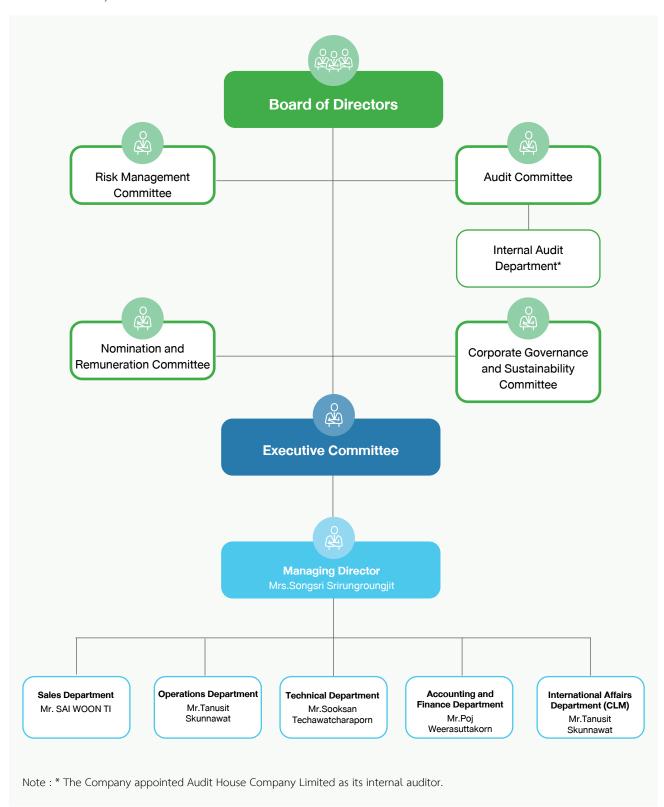
In 2022, some topics that have not been put into practice and have appropriate alternative protocols are as follows:

Topics not exercised	Reasons for not exercising/Substitute measures  The Board of Directors consists of more than half of the independent directors. The Chairman of the Board of Directors is not the same person as Managing Director. The Company clearly segregates the roles and responsibilities of the Board and Management team to ensure balance between management activity and good governance		
The Chairman of the Board of Directors is an independent director.			
The Board of Directors should determine that independent directors can continually assume director positions for not longer than 9 years since the date of the first appointment.	Even though the Company has set a policy that independent directors can continually assume director positions for not longer than 9 years since the date of the first appointment. However, the Board of Directors believes that every director has knowledge, ability, experience and an understanding in the business operations, with independence in expressing opinions deemed beneficial for the Company, and does not have any involvement with major shareholders, does not have controlling authority, is not persuaded or influenced by the management, thus has the qualifications to assume the independent director's position as stated in the regulations. Therefore, the Board of Directors may, consider appointing such directors further.		
Nomination and Remuneration Committee should comprise of all independent members	Nomination and Compensation Committee comprises of 3 members, 2 of whom are independent members. Chairman of the Committee must be independent director		

# Corporate Governance Structure and Important Information about the Board of Directors, Sub-committees and Others

# 7.1 Organization Chart

As of March 1, 2023



#### 7.2 Composition of the Board of Directors

The management structure of the Company is composed of the Board of Directors, the Audit Committee, the Nomination and Remuneration Committee, the Risk Management Committee, and the Executive Committee comprising competent individuals with qualifications pursuant to Section 68 of the Public Limited Companies Act B.E. 2535 and relevant notifications of the Capital Market Supervisory Board.

#### **Board of Directors**

As of December 31, 2022, the Board of Directors consisted of 7 members as follows:

Name	Position	
Mr.Narong Intanate	Director / Executive Chairman	
Mr.Sopon Punyaratabandhu	Director / Executive Director	
Mrs.Songsri Srirungroungjit	Director / Executive Director / Managing Director	
Mr.Sanpat Sopon	Independent Director / Chairman of the Audit Committee	
Mr.Thanachart Numnonda	Independent Director / Audit Committee Member	
Mr.Kriengkrai Boonlert U-Thai	Independent Director / Audit Committee Member	
Mr.Punn Kasemsup	Independent Director	

The Board of Directors consists of 4 independent directors, which exceed one-half of the total number of directors, and 3 of the independent directors are members of the Audit Committee. Mr.Thanachart Numnonda is the independent director with knowledge, experience, and expertise in computer technology and communication system. He currently holds a position of the Director General of IMC Institute, a research center aimed at developing competencies of personnel in the IT industry to accommodate business growth in the Digital Era.

#### **Authorized Directors**

Any two of the three directors, namely Mr.Narong Intanate, Mr.Sopon Punyaratabandhu and Mrs.Songsri Srirungroungjit, jointly sign their names with the Company's seal affixed.

#### Directors' Term of Office

At every annual general meeting of shareholders, one-third or the number nearest to one-third of the total number of directors shall retire by rotation. The directors to retire in the first and second years following the incorporation of the Company shall be drawn by lots. In subsequent years, the directors who have held office for the longest time shall retire. Directors retiring by rotation may be re-elected to continue office for another term.

# Scope of Authority, Duties and Responsibilities of the Board of Directors

The Board of Directors is authorized to supervise the Company's management to comply with applicable laws, objectives, Articles of Association, and resolutions of shareholders' meetings. The Board of Directors shall perform its duties with integrity and honesty in the best interest of the Company, as follows:

1) To perform its duties with responsibility, prudence and integrity, and comply with applicable laws, objectives, Articles of Association, and resolutions of shareholders' meetings, particularly on matters which require prior approval of the shareholders' meeting, such as matters legally required to obtain resolutions of shareholders' meetings and matters relating to connected transactions and purchase or sale of significant assets pursuant to the regulations of the Stock Exchange of Thailand or other government agencies.

- 2) To review and approve the Company's management structure and authority.
- 3) To review and approve the Company's policies, vision, mission, business plans, and annual budget, including investment, establishment of subsidiaries, acquisitions, investment in associate companies or other companies, and agreements between the Company and distributors.
- 4) To supervise the Company's management to achieve objectives and goals in an efficient and effective manner in conformity with the policies, action plans, and budget.
- 5) To appoint the Executive Committee and sub-committees as deemed appropriate and determine the scope of authority and duties thereof.
- 6) To establish reliable systems for accounting, financial reporting and auditing, including appropriate documentation to allow for subsequent verification.
- 7) To regularly assess the Management's performance and ensure a suitable compensation mechanism for executives and employees.
- 8) To ensure that the Company has efficient and effective internal control and internal audit systems, comprehensive risk management system with suitable guidelines and procedures, efficient performance reporting and monitoring, and mechanisms for complaint-handling and whistleblowing, as well as to oversee the Company's compliance with good corporate governance policy.
- 9) To supervise the Management to implement clear, transparent, and adequate disclosure of information regarding connected transactions to prevent potential conflicts of interest and to report such transactions to the Board of Directors regularly.
- 10) To authorize one or multiple directors or any persons, when deemed appropriate, to act on behalf and under supervision of the Board of Directors, or to give the power of attorney to such persons within an appropriate scope and period; whereby such authorization may be terminated, revoked, amended, or modified whenever deemed necessary by the Board of Directors.

The foregoing authorization shall not be in such a manner that allows the authorized person to approve connected or related-party transactions or transactions that are susceptible to conflicts of interest with respect to the Company or its subsidiaries, unless such transactions are part of the Company's normal business operations and conform to the terms of trade or policies and criteria approved by the Board of Directors pursuant to the notifications of the Capital Market Supervisory Board and/or the Stock Exchange of Thailand and/or relevant agencies.

#### Scope of Authority, Duties and Responsibilities of the Chairman

- 1. To supervise and oversee the performance of the Board of Directors, ensuring that it is efficient and conforms to the Company's main objectives and goals.
- 2. To encourage directors to perform their duties in accordance with the scope of authority, duties, and responsibilities of the Board of Directors, including applicable laws and good corporate governance, as well as to prompt all Board members to promote a corporate culture of ethical behaviors.
- 3. To convene and preside over a meeting of the Board of Directors, as well as to cast a casting vote in the event of equality of votes.
- 4. To ensure that the meeting is efficient and organized in such a way that provides sufficient time for the Management to propose and debate important matters, as well as to promote and give directors an opportunity to express their views and opinions freely.
- 5. To strengthen relationships between directors and between the Board of Directors and the Management.

#### Scope of Authority, Duties and Responsibilities of the Managing Director

- 1. Supervise, manage, and perform daily business tasks for the benefit of the Company and in accordance with its objectives, regulations, rules, and orders, as well as the resolutions of the Board of Directors' Meetings and the Company's shareholders' meetings;
- 2. Prepare and propose the vision & mission, business plan, and annual budgets to the Executive Committee for consideration before proposing them to the Board of Directors for approval;
- 3. Supervise and ensure that the operations of the Company are in accordance with its policies, vision and mission, as well as the approved budget;
- 4. Oversee, monitor, and control, as well as reporting the overall performance of the Company to the Executive Committee and the Board of Directors;
- 5. Supervise personnel in various departments to be able to operate efficiently and effectively, as well as ensure the continuous development of the organization and its personnel. along with maintaining a good image of the organization;
- 6. Have the power to hire and determine remuneration, appointments, and transfers, as well as approving resignations or dismissals of employees below the department director level;
- 7. Have the power to approve investments or expenses in the business of the Company or other expenses related to the Company's business operations within the limit set by the Board of Directors, for instance, entering contracts for provided services not exceeding THB 5 million, buying or selling any assets with a trading value not exceeding THB 1 million and entering a lease agreement/leasing/ hire-purchase or renting/providing hire-purchase of assets with a value not exceeding THB 1 million, etc.;
- 8. Perform any other duties as assigned by the Board of Directors. Executive Committee and/or Audit Committee; and
- 9. Subdelegate or assign a person or people to perform specific tasks in their place as deemed appropriate while also under the control and supervision of the Managing Director themselves, or may authorize such person to have the power within the period the Managing Director deems appropriate in which the Managing Director may cancel, revoke, change or amend the delegation of power as deemed appropriate.

#### 7.3 Subcommittees

The Board of Directors has reviewed the charter. Including the scope, duties and responsibilities of subcommittees regularly. The subcommittees of the company are as follows:

#### **Audit Committee**

As of December 31, 2022, the Audit Committee consisted of 3 members as follows:

Name Position	
Mr.Sanpat Sopon	Chairman of the Audit Committee
Mr.Thanachart Numnonda	Audit Committee Member
Mr.Kriengkrai Boonlert U-Thai	Audit Committee Member

Mr.Kriengkrai Boonlert U-Thai is sufficiently knowledgeable and experienced to review the Company's financial statements. Mr. Kriengkrai Boonlert U-Thai graduated with a Doctor of Philosophy in Business Administration from Oklahoma State University, a Master of Science in Accounting from Oklahoma State University, a Master of Accountancy from Chulalongkorn University, and a Bachelor of Business Administration in Accounting from Rajamangala University of Technology Thanyaburi. Not only had he completed the Director Accreditation Program (DAP), Class 106/2013, but also the Advanced Audit Committee Program (AACP), Class 23/2016. In addition, Mr.Poj Weerasuttakorn, Director of Accounting and Finance Department, acts as the Secretary to the Audit Committee.

#### Audit Committee's Term of Office

The Audit Committee is subject to a three-year term of office, commencing from the date of appointment. The Audit Committee members who retire by rotation are eligible for re-election. A retiring member shall remain in office until a new member has been appointed to replace his/her position. In case of vacancy in the office due to reasons other than retirement by rotation, the Board of Directors shall elect a qualified director who has no prohibited characteristics to fill the vacant position and act as a substitute member. The substitute member shall hold office for a term equal to the remaining term of office of the former member.

#### Scope of Authority, Duties and Responsibilities of the Audit Committee

#### 1. Authorities of the Audit Committee

The Audit Committee is authorized to convene a meeting with the Company's Management or staff to request for clarifications, opinions, or any necessary documents. Additional authorities of the Audit Committee include:

- 1.1 To select, propose, appoint and terminate of external auditors and the corresponding audit fee to the Board of Directors prior to seeking approval from the annual general meeting of shareholders, and to conduct annual performance evaluation of external auditors.
- 1.2 To consider and approve non-audit services and the corresponding service fees for external auditors, and to ensure that the provision of such services will not impair the independence of external auditors.
- 1.3 To consider and make decisions in the case where there is a disagreement between the Management and the external auditor with respect to financial reporting, or in the event of limitations in auditing practices.
- 1.4 To review corporate governance procedures, connected transactions, and transactions with potential conflicts of interest so as to ensure compliance with applicable laws or regulatory requirements.
- 1.5 To provide recommendations to the Board of Directors on the appointment, removal, transfer, or dismissal of the top management of the Internal Audit Office.
- 1.6 To consider and approve the appointment of external consultants or professional experts to obtain recommendations or opinions therefrom as deemed appropriate.
- 1.7 To consider and approve internal audit charter and annual action plans, as well as procurement of necessary resources.
- 1.8 To oversee the Anti-Bribery and Corruption Policy and its programme to ensure compliance with legal and ethical obligations.

## **Duties and Responsibilities of the Audit Committee**

#### 2.1 Financial Reporting

- 2.1.1 To hold a meeting with external auditors at least once a year without the presence of the Management.
- 2.1.2 To review the completeness and accuracy of the financial statements and evaluate the appropriateness of accounting principles adopted in financial reporting.
- 2.1.3 To review significant accounting and financial reporting issues, including complex or unusual transactions and items requiring judgement.
- 2.1.4 To discuss with the Management and external auditors regarding audit results, significant risks associated with financial reporting, and mitigation plans.
- 2.1.5 To review the effectiveness of internal control pertaining to financial reporting.

#### 2.2 Internal Control

- 2.2.1 To ensure that the Management arranges for appropriate internal control processes, including internal control of information technology system, guidelines for communicating the significance of internal control, and risk management.
- 2.2.2 To ensure that the recommendations on internal control proposed by internal and external auditors are implemented by the Management.

#### 2.3 Internal Audit

- 2.3.1 To review the activities, performance, and independence of the Internal Audit Office.
- 2.3.2 To review the effectiveness of internal audit practices, ensuring that they conform to the internal auditing standards.

#### 2.4 Compliance with Laws and Regulations

- 2.4.1 To regularly review and report to the Board of Directors any regulatory changes affecting the Company's operations as proposed by the Internal Audit Office.
- 2.4.2 To review and report to the Board of Directors the findings presented by regulatory agencies and the corresponding corrective actions.
- 2.4.3 To review the effectiveness of the system in monitoring compliance with laws and regulations and corresponding corrective actions in case of non-compliance.

#### 2.5 Risk Management

- 2.5.1 To review reports presented by the Risk Management Committee and discuss with the Management regarding the Company's risk assessment and management policies.
- 2.5.2 To review the adequacy of corporate governance and risk management practices of the Company and its subsidiaries.
- 2.5.3 To review the efficiency of the risk management system of the Company and its subsidiaries.

#### 2.6 Ethical Compliance for Executives and Employees

- 2.6.1 To ensure that the ethical standards and the conflict of interest policy have been made in writing and acknowledged by all executives and employees.
- 2.6.2 To promote compliance with business ethics and conflict of interest policy.

#### 2.7 Consideration of Connected Transactions

To review connected transactions or transactions with potential conflicts of interest in compliance with the regulations of the Stock Exchange of Thailand so as to ensure that they are reasonable and in the best interest of the Company.

#### 2.8 Preparation of Reports

2.8.1 To report and recommend to the Board of Directors the corrective actions for transactions that exhibit conflicts of interest, fraud, or material weaknesses of internal control, including non-compliant transactions that materially affect the Company's financial position and performance, in accordance with the requirements of the Office of the Securities and Exchange Commission and the Stock Exchange of Thailand and within the period deemed appropriate by the Board of Directors.

In the event that the Board of Directors fails to implement corrective actions for the aforementioned transactions within the specified period, any member of the Audit Committee may report such transactions to the Securities and Exchange Commission and the Stock Exchange of Thailand.

- 2.8.2 To prepare and disclose the Audit Committee's report in the Annual Report, whereby such report must be signed by the Chairman of the Audit Committee and contain at least the following information:
  - Opinions on the accuracy, completeness, and reliability of the Company's financial reports
  - Opinions on the adequacy of the Company's internal control system
  - Opinions on compliance with the Securities Exchange Act, regulations of the Stock Exchange of Thailand, and other laws pertaining to the Company's business
  - Opinions on the appropriateness of external auditors
  - Opinions on transactions that are susceptible to conflicts of interest
  - Number of the Audit Committee's meetings and attendance by each member of the Audit Committee
  - General opinions or observations obtained by the Audit Committee upon performance of duties in accordance with the Charter
  - Any other information which are deemed necessary to be reported to shareholders and investors within the scope of duties and responsibilities assigned by the Board of Directors

#### 2.9 Other Responsibilities

- 2.9.1 To perform any other tasks assigned by the Board of Directors.
- 2.9.2 To regularly review and evaluate the Audit Committee's Charter and propose to the Board of Directors for approval in case of any amendment thereto.
- 2.9.3 To conduct self-assessment at least once a year and propose the results thereof to the Board of Directors.

The Company has appointed Audit House Company Limited, a third party that is not in any way related to the Company, as an internal auditor to be responsible for monitoring and evaluating the adequacy and appropriateness of the Company's internal control system.

**Risk Management Committee** 

As of December 31, 2022, the Risk Management Committee consisted of 4 members as follows:

Name	Position
Mr.Thanachart Numnonda	Chairman of the Risk Management Committee (Independent Director)
Mr.Kriengkrai Boonlert U-Thai	Risk Management Committee Member (Independent Director)
Mrs.Songsri Srirungroungjit	Risk Management Committee Member (Managing Director)
Mr.Tanusit Skunnawat	Risk Management Committee Member

#### Risk Management Committee's Term of Office

The Risk Management Committee is composed of at least 1 independent director, 1 executive director, and 1 executive with sufficient knowledge and competency, wherein the independent director acts as the Chairman of the Risk Management Committee. The Risk Management Committee has a three-year term of office, commencing from the date of appointment. The Risk Management Committee members who retire by rotation are eligible for re-election. In case of vacancy in the office due to reasons other than retirement by rotation, the Board of Directors shall elect a qualified director to fill the vacant position and act as a substitute member. The substitute member shall hold office for a term equal to the remaining term of office of the former member.

## Scope of Authority, Duties and Responsibilities of the Risk Management Committee

- To formulate risk management policies, guidelines and framework, and review them at least once every 6 months.
- To prepare and propose risk management plans to the Audit Committee to be approved by the Board of Directors.
- To convene the Risk Management Committee's meeting every 6 months or whenever there is an incident that materially affects the Company's performance or whenever deemed appropriate by the Chairman of the Risk Management Committee.
- To regularly monitor, review, and assess events that significantly impact the Company's risk appetite.
- To advise and support the Board of Directors, the Management, and the Operations Department on overall risk management, as well as to promote continuous improvement and development of risk management systems.
- To oversee and ensure that the risk management plans are implemented throughout the organization.
- To report key risks of the Company, including risk profile, risk management guidelines, and status of the risk management process, to the Audit Committee every 6 months.
- To appoint a committee to be responsible for supporting risk management processes and activities whenever deemed appropriate and necessary.

#### **Nomination and Remuneration Committee**

As of December 31, 2022, the Nomination and Remuneration Committee (NRC) consisted of 3 members as follows:

Name	Position	
Mr.Punn Kasemsup	Chairman of the NRC (Independent Director)	
Mr.Thanachart Numnonda	NRC Member (Independent Director)	
Mr.Narong Intanate	NRC Member (Executive Chairman)	

#### Nomination and Remuneration Committee's Term of Office

The Nomination and Remuneration Committee (NRC) is composed of 3 members, of which at least 1 member must be an independent director. The Chairman of the NRC shall be an independent director and appointed by the Board of Directors. The NRC shall have the term of office as a director of the Company, commencing from the date of appointment. The NRC members who retire by rotation are eligible for re-election. In the event that a member of the NRC is due to retire by rotation or unable to serve a full term of office, the Board of Directors shall elect a qualified director to fill the vacant position immediately or within 3 months of vacancy, so as to ensure continuity in the performance of the NRC's activities.

#### Scope of Authority, Duties and Responsibilities of the Nomination and Remuneration Committee

- 1. To determine the qualifications and guidelines for selecting members of the Board of Directors (including members of sub-committees) and managing director and nominating qualified individuals with sufficient knowledge, experience, and expertise to be appointed by the Board of Directors and/ or at the shareholder's meeting, as the case may be.
- 2. To review guidelines and procedures with respect to the development of the managing director to be aligned with the Company's business and current situation.
- 3. To review guidelines and procedures for the payment of compensation (whether in a form of cash, securities, or any other arrangements) to directors, sub-committee members, and managing director, ensuring that they are appropriate and fair and comply with applicable laws.
- 4. To observe criteria for the performance evaluation of the managing director and propose to the non-executive committee for approval.
- 5. To review and recommend changes to the scope of authority, duties, and responsibilities of the Nomination and Remuneration Committee to be consistent with the current business situation.
- 6. To perform other activities assigned by the Board of Directors or in accordance with the policies prescribed by the Board of Directors.

#### **Corporate Governance and Sustainability Committee**

As of December 31, 2020, the Corporate Governance and Sustainability Committee consists of 3 members as follows:

name	position
Mr. Sanpat Sopon	Chairman of the Corporate Governance and Sustainability Committee (Independent Director)
Mr. Thanachart Numnonda	Member of Governance and Sustainability Committee (Independent Director)
Mr. Kriengkrai Boonlert-u-thai	Member of Governance and Sustainability Committee (Independent Director)

#### Term of Office of the Corporate Governance and Sustainability Committee

The Governance and Sustainability Committee is composed of 3 members who are also members of the Board of Directors and at least half of the members must be independent directors. Members of the Corporate Governance and Sustainability Committee serve for the same term as a director of the Company. Any member of the Corporate Governance and Sustainability Committee who retires by rotation may be reappointed. If a member of the Corporate Governance and Sustainability Committee completes the term of office or may not hold office until the end of the term, resulting in fewer than three committee members, a new member must be appointed to the committee no later than three months from the date that the number of members of the Corporate Governance and Sustainability Committee is insufficient. This is done to ensure that the Corporate Governance and Sustainability Committee's duties are carried out consistently.

# Scope of authority, duties, and responsibilities of the Corporate Governance and Sustainability Committee

- Review policies and guidelines related to corporate governance, business ethics, anti-corruption, and sustainability. The committee ensures that these policies comply with relevant laws and regulations set by government agencies, such as the Stock Exchange of Thailand (SET) and the Securities and Exchange Commission (SEC) and then recommends these policies to the Board of Directors for approval.
- Revise the policy of good corporate governance. business ethics anti-corruption and sustainability to keep it up-to-date at least once a year by comparing with the law, international practices, and recommendations of various institutions to propose to the Board of Directors for consideration and approval.
- 3. Prepare reports on performance and compliance with Good Corporate Governance, Code of Conduct, Anti-Corruption, and Sustainability policies, as well as other important issues relevant to the Board of Directors at least once a year.
- Encourage continuous communication among directors, executives, employees, and related parties for them to be informed of and fully understand the practices of Good Corporate Governance, Code of Conduct, Anti-Corruption, and Sustainability policies, as well as other pertinent practices.
- 5. Coordinate with the Corporate Governance and Sustainability Committee's various working groups to consider issues related to Good Corporate Governance, Code of Conduct, Anti-Corruption, and Sustainability policies, as well as supervise and monitor performance progress and provide necessary feedback and support.
- 6. Approve the sustainability report that will be presented to the Board of Directors for approval before it is made public.
- 7. Perform any other tasks as assigned by the Board of Directors or in accordance with the policies set by the Board of Directors.

#### 7.4 Management

#### **Executive Committee**

As of December 31, 2022, the Executive Committee consisted of 3 members as follows:

Mr.Narong Intanate	Position
Mr.Narong Intanate	Executive Chairman
Mr.Sopon Punyaratabandhu	Executive Director
Mrs.Songsri Srirungroungjit	Executive Director

#### **Executive Directors' Term of Office**

The Executive Committee is subject to a three-year term of office, commencing from the date of appointment. Executive directors retiring by rotation are eligible for re-election. In case of vacancy in the office due to reasons other than retirement by rotation, the Board of Directors shall elect a qualified person to fill the vacant position and act as a substitute director. The substitute director shall hold office for a term equal to the remaining term of office of the former executive director. An executive director shall vacate office after being terminated from the director position.

#### Scope of Authority, Duties and Responsibilities of the Executive Committee

- 1. To determine the Company's management structure and authority and propose to the Board of Directors for approval.
- 2. To define the Company's vision, direction, policies, and strategies by preparing and proposing business plans and annual budget plans to the Board of Directors for consideration and approval.
- 3. To manage and operate the Company's business in accordance with the objectives, goals, policies, and regulations of the Company as well as resolutions of the Board of Directors' meetings and/or of the shareholder's meetings.
- 4. To monitor and supervise departmental performance.
- 5. To appoint a working group to be responsible for scrutinizing reports submitted to the Executive Committee or to perform any tasks that are conducive to the performance of the Executive Committee.
- 6. To delegate or assign any person to perform specific tasks on behalf of the Executive Committee.
- 7. To approve the employment, remuneration, appointment, or transfer of executive officers, excluding transactions with potential conflicts of interest which must be proposed to the Board of Directors for approval.
- 8. To consider or perform any other duties assigned by the Board of Directors.

#### **Management**

As of March 1, 2023, the Management consisted of 4 members as follows:

Name	Position
Mrs.Songsri Srirungroungjit	Managing Director
Mr. SAI WOON TI	Sales Director
Mr.Tanusit Skunnawat	Operations Director
Mr.Sooksun Tachawatcharaporn	Technical Director
Mr.Poj Weerasuttakorn	Accounting and Finance Director

# **Company Secretary**

To comply with the Securities and Exchange Act B.E. 2535 and any amendment thereto, the Board of Directors has appointed Mr. Thanapol Narasetsataporn as the Company Secretary to perform the following duties:

- 1) To provide preliminary recommendations to the Board of Directors and executives regarding pertinent laws and regulations that must be abided by the Board of Directors.
- 2) To supervise the Board of Directors' activities, organize meetings of the Board of Directors and shareholders, record the minutes of such meetings, and coordinate with relevant persons to ensure compliance with the meeting resolutions.
- 3) To prepare and maintain important documents of the Company, comprising:
  - 3.1) Register of directors
    - 3.2) Notices and minutes of the Board of Directors' meetings and annual reports of the Company
    - 3.3) Notices and minutes of shareholders' meetings
- 4) To maintain reports on the interests of directors and executives who are responsible for reporting their interests, including those of related parties, to the Company.
- To perform any other duties required by the Capital Market Supervisory Board.

Mr. Thanapol Narasetsataporn has completed the Company Secretary Program (CSP), Class 66/2015.

#### 7.5 Personnel

#### A. Number of personnel

As on December 31, 2022, the Company and its subsidiaries had 294 employees (excluding executives). It can be classified by responsibility as follows:

	Number of employees			
Field of work	As at December 31,2019	As at December 31,2020	As at December 31,2021	As at December 31,2022
Vintcom Technology Public Company Limited				
Sales Department	12	13	9	11
Operations Department	11	11	14	14
Technical Department	16	13	11	14
Accounting and Financial Department	5	5	5	5
Office of Managing Director	7	8	8	7
Office of International Affair	6	6	7	7
vServePlus Company Limited*	173	145	143	130
Vintcom Technology (Myanmar) Company Limited	8	10	9	9
Vintcom Technology (SG) Company Limited	_	-	-	-
I-Secure Company Limited	79	101	86	97
Total	317	312	292	294

#### B. Employee compensation

In 2022, the Company paid compensation to employees totaling THB 81.8 million. The compensation is in the form of salaries, bonuses, overtime, social security, provident funds and so on.

#### C. Provident Fund

The Company has established a provident fund since 2016, under the management of Kasikorn Asset Management Company Limited. The purpose is to create morale for the employees and to motivate employees to work with the company in the long run. The Company has has contribution to the provident fund at a rate of 3 percent which is in an amount of THB 1.36 million.

#### D. Other compensation

None

#### E. Development and Training

The Company recognizes the importance of employees, taking into account that all employees are the company's most valuable asset. The Company is committed to the development potential of employees by giving priority to the development of knowledge, the ability, and the skills of every employee at all positions by organizing training, seminars, and field visits both domestic and international. The Company also strives to continuously improve employees' capabilities to meet the standards of the manufacturers, especially technicians who will be trained and tested regularly.

In 2022, the Company has a total budget for people development equal to THB 871,263.16, covering 65% of all employees with average learning hours at 32 per employee. Some of the development and training in the year 2022 are as follows:

Products	Course	Duration of Training
1.Oracle	Oracle Cloud Infrastructure Security 2021 Associate	(38 hours)
2.Oracle	Oracle PCA X9	(25 hours)
3.Oracle	Oracle Linux: System Administration on Oracle Cloud Infrastructur	(14 hours)
4.Splunk	Splunk 8.2 Cloud Administration	(38 hours)
5.Splunk	Splunk Sales Engineer I	(30 hours)
6.Splunk	Splunk Accredited Sales Rep I (20 hours)	
7.Splunk	Splunk Enterprise 8.2 Data Administration (13.5 hours)	
8.Informatica	Cloud Data and Application Integration R38	(60 hours)
9.Pure Storage	FlashBlade® Architect Associate	(6 hours)
10.Pure Storage	FlashArray Architect Associate #2	(4 hours)
11.Stellar Cyber	Stellar Cyber Open XDR 101	(6 hours)
12. Stellar Cyber	Stellar Cyber for SOC Analysts	(6 hours)

The company has a performance appraisal include indicators based on the goals of the work of the employee's competence, taking the results of the aforementioned assessment into consideration of compensation and career advancement, etc.

F. Working Environment

The Company pays attention to safety, sanitation, and working environment of the Company workplace. The company has an office located in an office building that meets safety standards and provides a security system in entering into the office for a safety reason. In terms of employees' health, the Company provides an annual health check-up, flu vaccination, resulting in zero statistic of accident, and illness from work throughout this year.

#### 7.6 Other significant information

# 7.6.1 Name of Person supervising accounting, Company Secretary, Head of Internal Audit and **Head of Compliance**

Name of Person supervising accounting Mr. Jaruwat lamsam-ang

Company Secretary Mr. Thanapol Narasetsataporn

Head of Internal Audit Mr. Thana Wongsangnak Head of Compliance Mrs. Songsri Srirungroungjit

Information in relation to the aforesaid persons are provided in the attachments of this Annual Registration Statements / Annual Report Form 56-1 One Report.

#### 7.6.2 Name of Head of Investor Relation and contact details

Name of Head of Investor Relation Mrs. Songsri Srirungroungjit

Contact details 159/21 Sermmit Tower, 14th Floor, Unit 1401,

Sukhumvit 21 Road (Asoke), Khlong Toei Nuea Subdistrict,

Watthana District, Bangkok 10110

Tel 02-661-7979

E-mail q a@vintcom.co.th

# 7.6.3 Remuneration for Auditors, Auditors' Firm and the related persons or businesses of the **Auditors and the Auditors' Firm**

In 2022, the remuneration of auditors is as detailed below.

Unit: THB

	2019	2020	2021	2022
Audit Fees	2,450,000	2,530,000	2,530,000	2,610,000
Other service fees (audit fees for special reports)	-	-	-	_
Total	2,450,000	2,530,000	2,530,000	2,610,000

#### 7.6.4 Name of the representative in Thailand (for foreign company)

-None-

# Significant Corporate Governance Report

## 8.1 Summary of Director Performance in 2021

The Company realizes the importance of good corporate governance. The Board of Directors has reviewed this corporate governance policy at least once a year in the latest review (December 16, 2022). The Company's activity is performed relatively, transparently with recognition of the highest benefit of every relevant party, and other stakeholders as a guideline for the administration of the organization.

#### 8.1.1 Nomination, Development

#### 1) Independent Directors

Independent directors shall be appointed by the Board of Directors or the shareholders' meeting, as the case may be. The Company has also put in place a policy on the appointment of independent directors, which prescribes that the number of independent directors shall be no less than three and shall constitute at least one-third of the total number of directors.

The criteria for selection of independent directors shall be in accordance with the criteria for selection of members of the Board of Directors. The candidates for the position of independent director shall be considered based on the qualifications and prohibited characteristics prescribed in the Public Limited Companies Act and the Securities and Exchange Act, including any other applicable notifications, rules and/or regulations. An independent director shall have educational qualifications, expertise, work experience, and other appropriate qualities to be proposed to the shareholders' meeting for consideration. In the event that an independent director vacates office prior to the expiration of the term thereof, the Board of Directors may appoint a person who has satisfied the foregoing qualification requirements as a replacement. In such case, the replacing independent director shall hold office for the term equal to the remaining term of office of the former independent director.

The Board of Directors has defined the qualifications of independent directors, whereby each independent director shall:

- 1. Hold no more than 0.5 percent of the total number of voting shares of the Company, its parent company, subsidiaries, associate companies, major shareholders, or controlling persons of the Company, including those held by related parties;
- 2. Not be or have been a director in connection with management affairs, staff, employees, consultants who receive regular salary, or controlling persons of the Company, its subsidiaries, associate companies, sister companies or major shareholders, unless the foregoing relationship has ended at least two years prior to assuming the position of independent director;
- 3. Not be related by blood or legal registration as a father, mother, spouse, sibling, and child, including spouse of the child, of an executive, major shareholder, controlling person of the Company, or person to be nominated as the executive or controlling person of the Company or its subsidiary;
- 4. Not have or have had a business relationship with the Company, parent company, subsidiary, associate company, major shareholder, or controlling person of the Company in a manner that may interfere with

their independent judgement, and shall not be or have been a significant shareholder or controlling person of any person having a business relationship with the Company, its parent company, subsidiary, associate company, major shareholder, or controlling person of the Company, unless the foregoing relationship has ended at least two years prior to assuming the position of independent director;

- Not be or have been an auditor of the Company, its parent company, subsidiary, associate company, major shareholder, or controlling person of the Company, and shall not be a significant shareholder, controlling person, or partner of an auditing firm that employs auditors of the Company, its parent company, subsidiary, associate company, major shareholder, or controlling person of the Company, unless the foregoing relationship has ended at least two years prior to assuming the position of independent director;
- 6. Not be or have been a provider of any professional services, including legal and financial consultancy services, who receives service fees of more than two million Baht per year from the Company, its parent company, subsidiary, associate company, major shareholder, or controlling person of the Company, and shall not be a significant shareholder, controlling person, or partner of the provider of such services, unless the foregoing relationship has ended at least two years prior to assuming the position of independent director;
- 7. Not be a director who has been appointed to act as a representative of the directors of the Company, major shareholders, or shareholders related to the major shareholders of the Company;
- Not engage in any business in the same nature as and in competition with the business of the Company or its subsidiaries, or not be a significant partner in a partnership or an executive, staff, employee, or consultant who receives regular salary or holds more than one percent of the total number of voting shares of another company that conducts business in the same nature as and in competition with the business of the Company or its subsidiaries; and
- 9. Not possess any characteristics that impede the ability to express independent opinions on the Company's business operations.

Independent directors shall review and certify their qualifications with respect to independence at least once a year, as well as reporting the profiles of directors at the end of the year for preparation of the annual registration statement (Form 56-1) and annual report of the Company.

#### 2) Executives

The Company has established a policy to recruit executives by selecting persons whose knowledge, skills, and experience are pertinent to the Company's business; whereby the procedures for selection of executives shall be in accordance with the regulations on human resource management and shall be approved by the Board of Directors or the person assigned by the Board of Directors.

The Board of Directors shall consider and select candidates to assume the position of managing director, and the appointment thereof shall be approved by the Board of Directors. The Managing Director shall be responsible for employing and appointing persons who have knowledge, skills and experience in the Company's business to assume the staff position at various levels.

The appointment of supervisors or persons responsible for internal audit and control shall be subjected to prior approval of the Audit Committee.

#### 3) Board of Directors

The Company appointed the Nomination and Remuneration Committee to nominate qualified candidates to assume the position of director or executive of the Company by taking into consideration the following qualifications:

- 1) A director shall possess knowledge, skills, and experience that are instrumental in the business operations, as well as adhering to the principles of honesty, integrity, and business ethics and having adequate time to fully devote knowledge, skills, and efforts to the Company.
- 2) A director shall be qualified and have no prohibited characteristics prescribed in the Public Limited Companies Act and the Securities and Exchange Act. Likewise, a director shall not possess characteristics that indicate a lack of appropriateness to be entrusted with the responsibilities of managing a public limited company as prescribed by the Securities and Exchange Commission. In addition, a director shall be a person whose name is listed in the database of directors and executives of a listed company pursuant to the Notification of the Capital Market Supervisory Board on the Procedures for Listing Names of Persons in the Database of Directors and Executives of a Listed Company.
- 3) A director shall not engage in any business which has the same nature as and is in competition with the business of the Company, or become a partner or a director in any other company operating business in the same nature as and in competition with the Company, whether for the benefits of oneself or others, unless advance notification is given to the shareholders' meeting prior to the resolution for appointment.
- 4) A director shall promptly notify the Company in the event that he/she has a vested interest, whether directly or indirectly, in the agreement executed by the Company, or in the event of any increase or decrease in the number of shares or debentures held in the Company or its subsidiaries.

The appointment of directors shall be in accordance with the procedures set forth in the Company's Articles of Association. The appointed directors shall be approved by the shareholders' meeting, whereby the meeting resolution shall be passed by the majority of votes of the shareholders present and entitled to vote.

- 1. The shareholders' meeting shall elect the Board of Directors, comprising at least five directors, to be responsible for managing all of the Company's affairs and have the authority to act within the scope of laws, objectives, Articles of Association, and resolutions of the annual general shareholders' meeting. In addition, the directors shall have the authority to engage in any act as specified in the Memorandum of Association or likewise. A director may or may not be a shareholder of the Company.
- 2. At least half of the total number of directors shall reside in the Kingdom of Thailand, and all directors of the Company shall have the qualifications and not have the prohibited characteristics as prescribed by the law.
- 3. The shareholders' meeting shall elect directors in accordance with the following criteria and procedures:
  - (1) Each shareholder shall have one vote per share.
  - (2) Each shareholder shall be entitled to exercise the votes he/she has to elect one or several candidates to assume the direction person. If several candidates are elected as directors, the shareholder shall not be entitled to distribute his/her votes unequally across the selected candidates.
  - (3) Candidates who receive the highest number of votes shall be elected in descending orders as directors according to the number of directors required at such meeting. In case where the number of candidates elected by equal number of votes exceeds the number of directors required at such meeting, the Chairman shall have a casting vote.

- At every annual ordinary shareholders' meeting, at least one-third of the total number of directors shall vacate office. If the number of directors is not a multiple of three, the number of directors nearest to one-third shall retire from office.
  - The directors to retire from office in the first and second years following the registration of the Company shall be drawn by lots. In subsequent years, the directors who have remained in office for the longest time shall vacate office; whereby a vacating director may be eligible for re-election.
- 5. Any director who wishes to resign from office shall submit a resignation letter to the Company. The resignation shall be effective from the date on which the Company receives the resignation letter. Directors who resigned under the preceding paragraph may additionally notify the Registrar of their resignation pursuant to the Public Limited Companies Act.
- 6. In case the director position is vacant due to reasons other than retirement by rotation, the Board of Directors may elect a person who has the qualifications and has no prohibited characteristics as prescribed by the Public Limited Companies Act and the Securities and Exchange Act to act as a substitute director at the subsequent Board of Directors' meeting, unless the remaining term of office of the former director is less than two months, in which case the substitute director shall hold office for the term equal to the remaining term of office of the former director.

The resolution of the Board of Directors under the preceding paragraph shall be passed by a vote of at least three-fourths of the number of remaining directors.

#### 4) Audit Committee

The Board of Directors or the shareholders' meeting, as the case may be, shall appoint at least three independent directors as members of the Audit Committee. Each member shall not be a director who has been assigned by the Board of Directors to make decisions on the business operations of the Company, its parent company, subsidiaries, associate companies or sister companies, or being a major shareholder or controlling person of the Company. In addition, each member shall not hold directorship in the parent company, subsidiary, or sister company that is a limited company. The Audit Committee shall have the duties and responsibilities as prescribed in the Notification of the Stock Exchange of Thailand on the Qualifications and Scope of Duties of the Audit Committee.

At least one member of the Audit Committee shall have an adequate level of knowledge and experience for reviewing the credibility of the Company's financial statements.

#### 5) Development of Directors and Executives

The Company encourages and promotes directors and executives to continually develop their knowledge by participating in seminars and training programs organized by related agencies, such as the Thai Institute of Directors, the Stock Exchange of Thailand, and the Office of the Securities and Exchange Commission; whereby the Company will deliver documents regarding seminars and training programs to the directors on an occasional basis, as well as any other relevant documents to provide directors with up-to-date information that are beneficial for their decision making.

In every appointment of a new director, the Management will provide relevant documents and information that are instrumental in the performance of duties of new directors, including information regarding the nature of business and business practices.

In 2022, the Company's directors conducted various training programs are as below:

Director name	Year	Training course
Mr.Sopon Punyaratabandhu	2022	<ul> <li>Derisking the CEO Transition by the Thai Institute of Directors</li> <li>Good Practice Guidelines for Audit Committee by Foundation for Industrial Development</li> </ul>
Mr.Kriengkrai Boonlert-u-thai	2022	<ul> <li>Trainer for executives at Thai Beverage Public Company Limited</li> <li>Trainer for executives at Central Retail Corporation</li> <li>Trainer for employee HAKUHODO BANGKOK</li> <li>Moderator, TAP-Net Talk for Students at Federation of Accounting Professions Under the Royal Patronage of His Majesty the King</li> <li>Trainer for executives at Principal Capital Public Company Limited</li> <li>Trainer for Accounting and Finance Lecturer for CBS Academy Executives and Other Businesses</li> </ul>
Mr.Thanachart Numnonda	2022	<ul> <li>Ethical Leadership Program (ELP) 25/2022 by the Thai Institute of Directors</li> </ul>
Mr.Punn Kasemsup 2022	2022	<ul> <li>Criminal responsibility of forensics Individuals and Juristic Person Representatives: Direction of Legislation in the Criminal Code by Thammasat University</li> <li>Strengthened capacity fo the Trade Competition Commission of Thailand (TCCT) for the application of the Competition regulatory framework in accordance with international best practices by International Trade Centre Ministry of Commerce, ARISE Plus Thailand</li> <li>Thai legal reform under European influence: present and future by Thammasat University.</li> <li>Cryptocurrency money? property? contract? by Thammasat University</li> </ul>

#### 6) Board of Directors' Self-Assessment

The Board of Directors and subcommittees conduct self-assessment at least once a year to jointly review their performance and problems for further improvement. The Company Secretary is responsible for distributing the assessment form to be completed and returned by each director. The names of directors are kept confidential to allow them to freely evaluate their performance, whereafter the results of self-assessment are proposed at the Board of Directors' meeting. The assessment forms of the Board of Directors and subcommittees consist of self-assessment of the Board as a whole and on an individual basis. The Company adopts the self-assessment form of the Stock Exchange of Thailand, which covers the following key topics:

#### 6.6.1 Self-assessment of the Board of Directors (as a whole) consists of:

- Structure and qualifications of the Board of Directors
- Roles, duties, and responsibilities of the Board of Directors
- Board of Directors' meeting
- Duties of directors
- Relationship with the Management
- Directors' self-development and management training

In 2022, the overall result of the self-assessment of the Board of Directors as a whole was highly satisfactory with a total score of 99.23%.

# 6.6.2 Self-assessment of the Board of Directors and subcommittees (on an individual basis) consists of:

- The structure and characteristics of the board
- The board meeting
- The roles and responsibilities of the board

In 2022, the overall result of the self-assessment of the Board of Directors on an individual basis was highly satisfactory with a total score of 100%.

#### 6.6.3 Self-assessment for Subcommittee

The committees which consist of the number of the directors more than one-half of total number of such committees are responsible for conducting an evaluation in order to evaluate the subcommittee's performance as a team. The Audit Committee, the Nomination Committee, the Remuneration Committee and the Risk Management Committee are responsible for conducting a self-evaluation under the areas of assessment of

- The structure and characteristics of the subcommittee
- The sub-committee meeting
- The roles and responsibilities of such subcommittee

Results of the evaluation for the year 2022

- (a) The Audit Committee
  - The results of the evaluation of the Audit Committee (as the whole) was highly satisfactory with a total score of 98.90%.
  - The results of the evaluation of an individual Audit Committee (self-assessment) was highly satisfactory with a total score of 99.67%.
- (b) The Nomination and Remuneration Committee
  - The results of the evaluation of the Audit Committee (as the whole) was highly satisfactory with a total score of 98.90%.
  - The results of the evaluation of an individual Audit Committee (self-assessment) was highly satisfactory with a total score of 96.75%.
- (c) The Risk Management Committee
  - The results of the evaluation of the Audit Committee (as the whole) was highly satisfactory with a total score of 98.90%.
  - The results of the evaluation of an individual Audit Committee (self-assessment) was highly satisfactory with a total score of 100%.
- (d) The Exclusive Committee
  - The results of the evaluation of the Audit Committee (as the whole) was highly satisfactory with a total score of 98.90%.
  - The results of the evaluation of an individual Audit Committee (self-assessment) was highly satisfactory with a total score of 100%.
- (e) The Corporate Governance and Sustainability Committee
  - The results of the evaluation of the Audit Committee (as the whole) was highly satisfactory with a total score of 98.90%.
  - The results of the evaluation of an individual Audit Committee (self-assessment) was highly satisfactory with a total score of 92.13%.

#### 6.6.4 Performance Evaluation of the Managing Director

All non-executive directors are responsible for evaluating the performance of the Managing Director on an annual basis, whereof the outcome is used to determine the Managing Director's remuneration. The performance evaluation of the Managing Director is conducted based on tangible criteria concurred with by the Managing Director. The criteria cover a variety of topics comprising: 1) Leadership 2) Strategy Formulation 3) Strategy Implementation 4) Financial Planning 5) Relationship with the Board of Directors 6) External Relations 7) Management and Personnel Relations 8) Succession 9) Product and Service Knowledge 10) Personal Characteristics. The performance evaluation outcome must be approved by the Board of Directors and thereafter notified to the Managing Director by the Chairman of the Board.

#### **8.1.2 The Meeting Attendance of the Board of Directors**

For the year 2022, the directors attended the meetings as follow:

List of Name	Position	Board of Directors	Audit Committee	Risk Management Committee	Nomination and Remuneration Committee	Executive Committee	Corporate Governance and Sustainability Committee	AGM
1. Mr.Narong Intanate	Chairman of the Board of Directors, Executive Director, Member of the Nomination and Remuneration Committee	5 Times 5/5	4 Times	2 Times	2/2	12 Times	-	1 ครั้ง 1/1
Mr.Sopon Punyaratabandhu     Mrs.Songsri Srirungroungjit	Executive Director  Managing Director,  Executive Director,  Member of the Risk  Management Committee	5/5 5/5	-	2/2	-	12/12 12/12	-	1/1
4. Mr.Sanpat Sopon	Independent Director, Chairman of the Audit Committee	4/5	3/4	-	-	-	1/1	1/1
5. Mr.Thanachart Numnonda	Independent Director, Audit Committee, Chairman of the Risk Management Committee, Member of the Nomination and Remuneration Committee	5/5	4/4	2/2	2/2	-	1/1	1/1
6 .Mr.Kriengkrai Boonlert U-Thai	Independent Director, Audit Committee, Member of the Risk Management Committee	5/5	4/4	2/2	-	-	1/1	1/1
7. Mr.Punn Kasemsup	Independent Director, Chairman of the Nomination and Remuneration Committee	5/5	-	-	2/2	-	-	1/1

#### Remuneration of Directors and Executives

The Board of Directors set up a fair and reasonable remuneration policy for the Company's Directors in accordance with good corporate governance principles. The Nomination and Remuneration Committee determines Directors' remunerations based on suitability of the Company's financial status and comparing with the other SET listed companies in the same industry and of similar size.

#### (1) Monetary Compensation

#### (a) Directors

On April 27, 2022, the Annual General Meeting of Shareholders approved the compensation for the Board of Directors and Sub-Committee at the amount not exceeding Baht 3,000,000 as follows:

	Rate of Remuneration (Baht)				
Details of Remuneration	Monthly Remuneration	Remuneration for Meeting Attendance per Time			
Chairman of the Board of Director	15,000	15,000			
Chairman of the Audit Committee	20,000	20,000			
Chairman of the Nomination and Remuneration	-	15,000			
Committee					
Chairman of the Risk Management Committee	-	15,000			
Board of Director	15,000	15,000			
Audit Committee	=	15,000			
Nomination and Remuneration Committee	=	15,000			
Risk management Committee	=	15,000			
Bonus	Base on the Comp	Base on the Company's operating result			

## (2) Compensation & Other Benefits

- None -

# Summary on the Directors' Remunerations in 2022

	Monthly Remuneration (Baht)		Remuneration for Meeting Attendance per Time (Baht)						
List of Name	Directors	Executive Committee	Directors	Audit Committee	Nomination and Remuneration Committee	Risk Management Committee	Corporate Governance and Sustainability Committee	Bonus (Baht)	Total (Baht)
1. Mr.Narong Intanate	180,000	-	75,000	-	30,000	-	-	30,000	315,000
2. Mr.Sopon Punyaratabandhu	180,000	-	75,000	-	-	-	-	30,000	285,000
3. Mrs.Songsri Srirungroungjit	180,000	-	75,000	-	-	30,000	-	30,000	315,000
4. Mr.Punn Kasemsup	180,000	-	75,000	-	30,000	-	-	30,000	315,000
5. Mr.Sanpat Sopon	240,000	-	80,000	60,000	-	-	15,000*	40,000	420,000
6 Mr.Thanachart Numnonda	180,000	-	75,000	60,000	30,000	30,000	15,000*	30,000	405,000
7. Mr.Kriengkrai Boonlert U-Thai	180,000	-	75,000	60,000	-	30,000	15,000*	30,000	375,000
Total	1,320,000	-	550,000	200,000	90,000	90,000	-	220,000	2,430,000

Note: The Company does not have a policy to pay remuneration to the Executive Committee.

<sup>\*</sup> The Corporate Governance and Sustainability Committee will receive a meeting allowance of 15,000 baht per meeting upon prior approval from the 2023 Annual General Meeting of Shareholders.

#### Remunerations for the Executives

The Company regularly reviews the performance of its executives by evaluating the implementation of long-term strategic objectives and the performance results of the Company. The Company also takes into account their duties, responsibilities and overall economic conditions to be criteria to determine the remuneration for their executives. The Board of Directors assigned the Nomination and Remuneration Committee to consider and determine the remuneration for the highest position of executives that is Managing Director. The other executives will be considered by the Managing Director.

In 2022, the Company paid remuneration to the executives as follows:

Remuneration		2022			
		Number of Executives	Amount (Million Baht)		
٠	Salary, bonus, namely contributions to the social security fund, contributions to the provident fund	5	22.37		
•	Other Remuneration	-	-		

#### 8.1.3 Supervision of Subsidiaries and Associate Companies

The Company has stipulated a policy on the investment in other businesses that are relevant or conducive to the Company's core business, whereby such businesses shall have the potential and ability to generate profits for the Company in the long run. In addition, the Company stringently supervises and monitors the management practices of its subsidiaries and associate companies with the aim to protect its interests on a continual and sustainable basis, as well as creating added value for and enhancing confidence of all stakeholders. Accordingly, the Company has prescribed a policy on the supervision of subsidiaries and associate companies as follows:

- 1. The Company has determined the management structure of its subsidiaries and associate companies to allow for supervision of their management practices and operations, as follows:

  Nomination of Directors and Executives of Subsidiaries and Associate Companies
  - 1.1 The Company will assign a person who has been approved by the Board of Directors' meeting to act as a director and executive of a subsidiary and to be responsible for supervising and formulating management policies to the extent as if such subsidiary is part of the Company. The number of persons to hold directorship in a subsidiary shall be in accordance with the Company's percentage of ownership in the subsidiary or as mutually agreed upon by both companies. With respect to investment in associate companies, the Company has not established a policy to exercise full control over the associate companies. The assignment of a person to act as a director of an associate company shall be considered on the basis of appropriateness and mutual agreement between both companies, whereby such person shall have the qualifications and experience relevant to the management of the business of that subsidiary and associate company.
  - 1.2 The scope of duties and responsibilities of directors and executives in the subsidiary and associate company is as follows:
    - To closely monitor the operations of the subsidiary and associate company to be in line with the Company's objectives;
    - To perform duties assigned by the Board of Directors of the subsidiary and associate company and/or by the shareholders' meeting of the subsidiary and associate company;

- To consider and cast votes at the Board of Directors' meeting of the subsidiary and associate company on matters pertaining to their ordinary business operations as deemed appropriate by the directors and executives thereof, for the optimal benefits of the subsidiary, associate company, and the Company. The consideration and voting on matters other than those specified hereinbelow shall be subjected to prior approval of the Board of Directors and/ or shareholders' meeting of the Company;
  - ((a) Transactions of a subsidiary pursuant to the Notification of Connected Transactions and the Notification of Acquisition and Disposal of Assets
  - (b) Transactions which may have a material adverse effect on the financial position and operating performance of a subsidiary, such as:
    - Sale or transfer of the entire or significant portion of the subsidiary's business to other parties;
    - Acquisition or acceptance of transfer of another company's business to be under the ownership of the subsidiary;
    - Dissolution of the subsidiary's business;
    - Transfer or wavier of rights or material claims against damages incurred by the subsidiary;
    - Borrowing, lending, provision of guarantees, occurrence of contingent liabilities, or provision of financial assistance to other companies which significantly affect the financial position of the subsidiary;
    - Amendment to the Articles of Association of the subsidiary; and
    - Capital increase, allotment of shares, and capital decrease of the subsidiary, including any other acts which cause the Company's shareholding, both direct and indirect, in the subsidiary to be decreased by more than 10 percent of the subsidiary's paid-up capital or until the percentage of shareholding is less than 50 percent of the subsidiary's paid-up capital.
- The directors and executives of the subsidiary, including persons relating thereto, shall be responsible for notifying the Company's Board of Directors of any relationships and transactions with the subsidiary that may result in a conflict of interest, and shall avoid any transactions that may result in a conflict of interest with the subsidiary; whereby the Board of Directors of the subsidiary shall be obligated to notify the Company of such matter.
  - The directors and executives of the subsidiary shall not participate in the approval of matters in which they have vested interest or conflict of interest.
- The subsidiary shall report to the Company its business plans, investment projects, and joint investment with other companies through its monthly operating performance report. In addition, the subsidiary shall submit information or documents relating to its operations upon request of the Company. In the event that the Company discovers any material issues, it will notify the subsidiary to provide clarifications and/or submit additional documents to support the Company's consideration.

- 4. The Company has established a policy on the financial control of its subsidiaries and associate companies, which prescribes that the subsidiaries and associate companies shall:
  - Submit to the Company the monthly operating performance report and the quarterly financial statements that have been audited by the auditor, along with supplementary information in relation to the financial statements of the subsidiary and associate company, for preparation of the quarterly or annual consolidated financial statements or operating performance report of the Company, as the case may be;
  - Prepare a report on the operating performance forecast and compare the forecasted performance with the actual performance on a quarterly basis, as well as monitoring the operating performance to be aligned with the plan in order to be reported to the Company; and
  - Report any financial issues that materially affect the Company once they have been discovered or upon request of the Company.

#### 8.1.4 Corporate Governance Policies Compliance Review

The Company assigns the Board of Directors to consider various reports, including the internal audit reports, at every Board of Directors' meeting. The Company also ensures the regulation compliance in regard of the disclosure of transactions that may have conflicts of interest in accordance with regulations stipulated by the SEC, the Stock Exchange of Thailand. and other related agencies. The Audit Committee is responsible for considering and providing opinions on transactions that may have conflicts of interest in accordance with the Company's policies.

#### 8.15 Responding to Cyber Threats

To respond to cyber threats, we follow the NIST Cybersecurity Framework's five areas: Identity, Protect, Detect, Respond, and Recover. To identify and protect, the Company has identified sensitive digital assets (and data stored in other formats) and implemented appropriate protection measures. We have invested significantly in protection, utilizing NG-Firewall with VPN for controlling access to critical systems and CrowdStrike's solution for Endpoint Protection. Additionally, we prioritize cybersecurity by fostering an organizational culture that regularly undergoes Cybersecurity Awareness Training. We utilize KnowBe4's Awareness Training and Simulated Phishing Platform, providing this training at least twice a year. To keep up with new threats and ensure all employees understand the risks, we will soon hold training quarterly. Ultimately, this helps build a strong cyber culture and increases immunity towards social engineering cyber threats. To detect and respond to cyber threats, we delegate this responsibility to our affiliated company, I-Secure. They perform yearly vulnerability assessments and 24/7 preventive surveillance and security monitoring. To respond and recover from cyber threats, we have prepared a Response and Recovery Plan as part of our Business Continuity Plan.

<sup>&</sup>lt;sup>1</sup> Notification of Connected Transactions means the Notification of the Capital Market Supervisory Board No. TorJor. 21/2551 on the Rules for Connected Transactions and the Notification of the Board of Governors of the Stock Exchange of Thailand on the Disclosure of Information and Other Acts of Listed Companies Concerning Connected Transactions B.E. 2546 and any amendments thereto.

<sup>&</sup>lt;sup>2</sup> Notification of the Acquisition and Disposal of Assets means the Notification of the Capital Market Supervisory Board No. TorJor. 20/2551 on the Rules for Significant Transactions Related to the Acquisition or Disposal of Assets and the Notification of the Board of Governors of the Stock Exchange of Thailand on the Disclosure of Information and Other Acts of Listed Companies Concerning the Acquisition and Disposal of Assets B.E. 2547 and any amendments thereto.

### 8.2 Report on the Audit Committee's performance in 2022

The Audit Committee consists of 3 independent directors. There is one Audit Committee of the Company has experiences and professional qualifications i.e. accounting and financial skills. In 2022 the Company held 4 Audit Committee meetings, the attendance of which was as follows:

List of Name	Position	No. of attendance No. of meetings in 2022
Mr. Sanpat Sopon	Independent Director, Chairman of the Audit Committee	3/4
Mr. Thanachart Numnonda	Independent Director	4/4
Mr. Kriengkrai Boonlert U-Thai	Independent Director	4/4

In 2022, the Audit Committee was responsible for reviewing the financial reporting system of the Company, the internal control system and internal audit system, considering, selecting, and nominating the Company's auditors and reviewing Connected Party Transactions or transactions which may lead to conflicts of interests, etc.

### 8.3 Report on the Subcommittee's performance in 2022

### **Nomination and Remuneration Committee**

The Nomination and Remuneration Committee is composed of 3 members, of which at least 1 member must be an independent director. The Chairman of the Nomination and Remuneration Committee shall be an independent director and appointed by the Board of Directors. The Nomination and Remuneration Committee meetings will be held at least twice a year. In 2022 the Company held 2 Nomination and Remuneration Committee meetings, the attendance of which was as follows:

List of Name	Position	No. of attendance / No. of meetings in 2022
Mr. Punn Kasemsup	Independent Director, Chairman of the Nomination and Remuneration Committee	2/2
Mr. Thanachart Numnonda	Independent Director	2/2
Mr. Narong Intanate	Executive / Chairman	2/2

In 2022, the Remuneration Committee was responsible for selection of qualified candidates to be nominated for election as Directors for considering and giving recommendation on remuneration of the directors, reviewing and recommending the remuneration packages and bonus scheme for the Managing Director by reviewing all appropriate factors and comparing them with the average fees paid in the industry and companies with the same size of revenue, responsibilities and current economic situation.

### **Risk Management Committee**

The Risk Management Committee is composed of at least 1 independent director, 1 executive director, and 1 executive with sufficient knowledge and competency, wherein the independent director acts as the Chairman of the Risk Management Committee. The Risk Management Committee meetings will be held at least twice a year. In 2022 the Company held 2 Risk Management Committee meetings, the attendance of which was as follows:

List of Name	Position	No. of attendance / No. of meetings in 2022
Mr. Thanachart Numnonda	Independent Director, Chairman of the Risk Management Committee	2/2
Mr. Kriengkrai Boonlert U-Thai	Independent Director	2/2
Mrs. Songsri Srirungroungjit	Executive / Managing Director	2/2
Mr. Tanusit Skunnawat	Operation Director	2/2

In 2022, the Risk Management Committee held a total of two meetings and has continuously monitored and reviewed performance in observance of the risk management plan. The Committee has analyzed the risk factors and their potential impacts to the Company, which encompass financial risks, operational risks, and external risks, so as to ensure that the risk management plan is up-to-date and consistent with the current condition.

### **Corporate Governance and Sustainability Committee**

The Governance and Sustainability Committee is composed of 3 members who are also members of the Board of Directors and at least half of the members must be independent directors. The Corporate Governance and Sustainability Committee meetings will be held at least twice a year. In 2022 the Company held 1 Corporate Governance and Sustainability Committee meetings, the attendance of which was as follows:

List of Name	Position	No. of attendance / No. of meetings in 2022
Mr. Sanpat Sopon	Independent Director / Chairman of the Corporate Governance and Sustainability Committee	1/1
Mr. Thanachart Numnonda	Independent Director	1/1
Mr. Kriengkrai Boonlert-u-thai	Independent Director	1/1

On November 10, 2022, the Company established the Corporate Governance and Sustainability Committee which Corporate Governance and Sustainability Committee is responsible for supporting the Board of Directors in supervising policies and guidelines for good corporate governance, code of conduct, anti-corruption, and sustainability. This is in accordance with the scope of responsibility according to the Charter and assigned by the Board of Directors. The Corporate Governance and Sustainability Committee shall review the corporate governance and anti-corruption policies, and study the appropriate scope necessary for the organization to be able to sustainably achieve profit goals.

### Internal Control and Connected Transactions

### 9.1 Internal Control

### Summary of the Board of Directors' Opinion Regarding the Company's Internal Control System

The Audit Committee is composed of independent directors who are responsible for overseeing the adequacy of the Company's internal control system and compliance with legal and regulatory requirements. The Audit Committee regularly undertakes a thorough review of the performance of internal and external auditors and proposes an audit report on internal control to the Board of Directors for consideration. The Audit Committee has been appointed in conformity with the requirements of the Securities and Exchange Commission, with the primary objectives to ensure good corporate governance and evaluate the adequacy of internal control system pursuant to the guidelines of the Stock Exchange of Thailand.

The Company appointed Audit House Company Limited as its internal auditor to be responsible for providing advice and reviewing and monitoring the Company's internal control system, risk management system, and corporate governance. The Company's corporate governance procedures are adequate, efficient, and in line with the predetermined objectives. The internal auditor is independent of the Company and has sufficient and appropriate resources to perform its internal audit functions in accordance with applicable laws and regulations; whereby all audit findings are reported to the Audit Committee on a regular basis.

At the Board of Directors' Meeting No. 1/2023 on February 24, 2023, the Board of Directors reviewed the adequacy of the Company's internal control system in five aspects, pursuant to the guidelines prescribed by the Securities and Exchange Commission. The Board of Directors concluded that the Company's internal control system was adequate and appropriate to the current operating conditions, as detailed below.

- Internal Control The Company has established an appropriate organizational structure and constantly promotes the Management to perform its duties with efficiency. The Company has formulated a clear set of policies, operating procedures, and a written code of ethics.
- 2. Risk Management The Company places emphasis on risk management and conducts a regular assessment of internal and external risk factors that may significantly impact the Company's operation. The Company analyzes both controllable and uncontrollable risk factors to identify appropriate preventive or mitigation measures, and all risk factors are regularly monitored to assess potential impact on the Company.
- 3. Control Activities The Company has clearly defined the scope of authorities of each level of management and places importance on the segregation of duties to prevent fraud and corruption. Monitoring measures have been implemented to ensure that the approval of connected transactions conforms to the regulations of the Securities and Exchange Commission and that such transactions are carried out in the best interest of the Company. In addition to reviewing the performance of subsidiaries on a regular basis, the Company has set a clear direction for directors or executives of the subsidiaries to adhere to. Furthermore, the Audit Committee attaches great importance to the oversight of legal and regulatory compliance in order to reduce business risks and maintain the Company's reputation.

- **4. Information and Communication** The Company has established an efficient system for internal and external communications, including accurate and comprehensive information systems with respect to accounting and finance. Moreover, the Company's accounting policies are appropriate to its business nature.
- 5. Monitoring The Company promotes a regular review of compliance with the internal control system by hiring an external auditor to perform the internal audit function. The internal audit report is directly submitted to the Audit Committee, and the copy is presented to the executives and relevant personnel to implement corrective actions recommended by the internal auditor. The effectiveness of such corrective actions is also monitored and reported to the Audit Committee for acknowledgement.

The Board of Directors reviewed the internal control system of the Company by taking into account the information presented by the Management regarding compliance matters and recommendations on the improvement of internal controls. The internal control system was reviewed based on five aspects, specifically internal control, risk management, control activities, information and communication, and monitoring. The Board of Directors was of the opinion that the Company's internal control system was adequate and appropriate for business operation; the risk management system was at a satisfactory level; the accounting and financial reporting systems were accurate and reliable; and the Company commanded compliance with applicable laws and regulations.

Report of the Audit Committee is provided in the attachment of this Annual Registration Statements / Annual Report Form 56-1 One Report.

### Risk Management

The Company places great value on risk management and thereby instituted the risk management policy with emphasis on developing a comprehensive risk management system that conforms to the principles of good corporate governance. The Company has also established the Risk Management Committee to be responsible for assessing and determining the significance of risks, as well as formulating appropriate risk management plans; however, in the past risk management was conducted by the Risk Management Working Group. Which has classified the types of risk as follows:

- 1) Strategic Risk
- 2) Business Interruption from external (Operational Risk)
- 3) Employee Risks (Operational Risk)
- 4) Information Risk
- 5) Compliance Risk
- 6) Financial Risk

The Risk Management Working Group has performed its duties in a systematic and continuous manner; it consists of executives from each department who are responsible for overseeing and ensuring that risk management practices are in line with the objectives and conform to the acceptable level of risk.

### **Information about Internal Audit**

The Company appointed an internal audit which operates independently by hiring Audit House Company Limited ("internal auditor") to act as the Company's internal auditor. Audit House Company Limited has assigned Mr. Thana Wongsangnak, the Managing Director as the primary responsible person for the performance of the Company's internal auditor. The Company's internal control system has been audited since the first quarter of 2015.

The Audit Committee has considered the qualifications of Mr. Thana Wongsaengnak and deemed him appropriate for such duty with regards to his independence, knowledge, capability, and years of experience in internal auditing. Additionally, Mr. Thana Wongsaengnak is a certified internal auditor who has been trained in several courses relevant to the practice of internal audits, for instance, Facilitating Results Using CSA, Internal Quality Assessment, Audit Project Management, and Operational Auditing, all of which provided by the Association of Internal Auditors of Thailand. He has also participated in Risk Assessment for Internal Audit Planning and PACK 5 & FAIR VALUE courses, both of which provided by the Federation of Accounting Professions.

### **Work and Responsibilities of Internal Auditor**

The internal auditor audits and reviews the Company's internal processes to ensure that the Company is able to effectively and efficiently achieve its objectives and goals, as well as, ensuring that there is an adequately precise and appropriate internal control system. It also ensures that the Company's financial statements are accurate, reliable and up-to-date and all departments of the Company have complied with the rules, regulations, and policies of the Company and related laws. In addition, it encourages the Company to have a good corporate governance process as well as assess the risks of various activities within the organization. The internal auditor is also responsible for preparing an annual work plan for submission to the Audit Committee. The internal audit process consists of audit planning, audit execution, audit result reporting, monitoring, follow-up, and risk assessment

The qualifications of Internal Auditor are included in the attachment of the Annual Registration Statements / Annual Report Form 56-1 One Report.

### 9.2 Related Transaction

### Normal business transaction

The Company has a business transaction which is purchase and sale of goods and services between the Company and its subsidiaries and the parties with a possible

conflict of interest in the f	The Company has a business dansaction which is purchase and sate of goods and services between the Company and its subsidiates and the parties with a possible conflict of interest in the future and related persons. This is in accordance with the commercial terms and conditions agreed upon in the normal course of business	goods ar nce with	the comme	oetween t ercial term	ne compa s and cond	rıy arıdıtıs Jitions agr	sate of goods and services between the Company and its subsidiaties and the parties with a possible coordance with the commercial terms and conditions agreed upon in the normal course of business
			Value (	Value (Thousand Baht)	3aht)		
Companies / individuals involved	Types of transactions	2022	Q4 / 2022	2021	2020	2019	Necessity and reasonableness
Vnet Capital Co., Ltd. ("VNET") Relationship: 73% shareholdine in	Revenue from sales and services     Provide maintenance services and     Cyber Security Monitoring services	322	92	100	24	24	It is reasonable because the service fee as normal business transaction and the price is based on the general commercial terms.
the Company and common directors	Office service fee     Pay service to VNET for office services.	325	85	324	361	367	It is reasonable because it can save a lot of money from sharing resources when compared to the price that the Company has to process itself and employing staff directly.
	<ul> <li>Other revenues</li> <li>Office space fee charged to VNET.</li> </ul>	228	57	228	19	1	It is reasonable because the price is agreed based on actual cost and general commercial terms.
	Other expenses     Management of support services such     as human resource services, recruiting     services, copying costs, etc.	535	152	360	240	311	It is reasonable because it can save a lot of money from sharing resources when compared to the price that the Company has to process itself and employing staff directly.
BCBG Co., Ltd. Relationship: Common shareholders	<ul> <li>Purchase of Assets         <ul> <li>VServePlus purchased used assets for use.</li> </ul> </li> <li>Other expenses</li> </ul>	ı	ı	ı	I	50	It is reasonable because the purchase price is based on the condition of assets.
(Common directors to December,2019)	Purchased products of BCBG to give to customers during the New Year. The price is the same price that BGBC sells to general customers.	1	1	13	4	67	It is reasonable as the normal business transaction and the price is the same price that BCBG sells to other customers.

:			Value (	Value (Thousand Baht)	3aht)		
Companies / individuals involved	Types of transactions	2022	Q4 / 2022	2021	2020	2019	Necessity and reasonableness
NTN Solution Co., Ltd. (NTN) Relationship: Common shareholders and directors	Revenue from Cyber Security     Monitoring services	58	15	74	36	93	It is reasonable as it is a normal business transaction as well as providing services to other customers The Company charges a price based on the general commercial terms.
(Common directors to June, 2018)	<ul> <li>Other revenues</li> <li>Office space fee charged to VNET.</li> </ul>	ı	ı	1	09	1	It is reasonable because the price is agreed based on actual cost and general commercial terms.
	Purchase of Assets     Pay for programming and royalties     to use the program.	602	440	26	336	246	It is reasonable because it is the same program that vServePlus used to run continuously, have a fully functional and inexpensive system compared to buying other programs. Programming fees and installation and implementing fees are charged at the same rate as for general customers.
NTN Solution Co., Ltd. (NTN) (continued) Relationship: Common shareholders and directors (Common directors to June, 2018)	Other expenses     Paid NTN to maintain the program     purchased from NTN to use.	2,162	547	1,032	1,032	982	It is necessary and reasonable because NTN is the developer of the program. When the problem occurs, NTN can maintain the program conveniently, quickly, in a timely manner and not cause business interruption.

- - - - - - -			Value (	Value (Thousand Baht)	saht)		
Companies / individuals involved	Types of transactions	2022	Q4 / 2022	2021	2020	2019	Necessity and reasonableness
Blue Fish Solution Co., Ltd. Relationship: Common shareholders	Revenue from services and Cyber Security Monitoring	∞	ω	15	143	1	It is reasonable as it is a normal business transaction as well as providing services to other customers.
and directors	Other revenues     vServePlus has revenue from space rental     and office space management services,     floor 1 - 2, and cargo space for Blue Fish.	1,516	385	1,491	1,330	1,427	It is reasonable because the Company benefits from the use of space to generate revenue and the Company charges a price based on the general commercial terms.
	<ul> <li>Cost of Sales and Services         Payment for document management services.     </li> </ul>	19	14	1	1	10	It is reasonable that the fee charged is based on the general commercial terms.
	Other expenses     Payment for document storage services     and document box	73	48	39	25	15	It is reasonable that the fee charged is lower than the fee charged by the third party.
Copperwired Public Company Limited Relationship:	Revenue from Cyber Security Monitoring services	1,186	276	559	50	1	It is reasonable because the purchase price is the same price as sold to the general public.
Common shareholders and directors	<ul> <li>Purchase of Assets     Purchase assets for use in normal price</li> </ul>	ı	1	1	20	38	It is reasonable that the rent of the meeting room allows the Company to save on the use of shared resources when compared to the
	Other expenses     Vintcom paid for Copperwired conference room services, which was lower than if the Company needed to have its own conference room and purchased Copperwired products for use in promotional campaigns.	62	78	М	47	102	price that the Company has to process itself and employ staff directly. The purchase price is the same as that sold to the general public.

- - - - -				Value (	Value (Thousand Baht)	3aht)		
Companies / Individuals involved		Types of transactions	2022	Q4 / 2022	2021	2020	2019	Necessity and reasonableness
V-Health Three-Sixty Co., Ltd. Relationship: Common shareholders	•	Revenue from Cyber Security Monitoring services	~	~	24		ı	It is reasonable as the normal business transaction and the price is based on the general commercial terms.
and directors	•	Other expenses Vintcom purchased V-Health's products to give to customers during the New Year. The price is the same price that V-Health sells to general customers.	ı	1	1	1	9	It is reasonable as the normal business transaction and the price is the same price that V-Health sells to other customers.
Logist Plus Co., Ltd. Relationship: Common shareholders	•	Revenue from Cyber Security Monitoring services	11	11	28	24	130	It is reasonable as the normal business transaction and the price is based on the general commercial terms.
	•	Cost of Sales and Services Payment for warehouse and inventory management services.	1,601	211	1,862	2,142	1,167	It is reasonable as the normal business transaction and the price is based on the market price.
	•	Other expenses Payment for inventory management and logistic services.	17	М	20	40	491	It is reasonable as the normal business transaction and the price is based on the market price.
VCM Advisory Co., Ltd. Relationship: Common shareholders and directors	•	Revenue from Cyber Security Monitoring services	2	2	_	ı	I	It is reasonable as the normal business transaction and the price is based on the general commercial terms.
(Former name : VNET Venture Capital Management Securities Co., Ltd.)	•	Other expenses Service fee to determine the company valuation and provide valuation report of the target company.	1	ı	ı	400	ı	It is reasonable as the normal business transaction and the price is based on the general commercial terms.

			Value (	Value (Thousand Baht)	3aht)		
Companies / individuals involved	Types of transactions	2022	Q4 / 2022	2021	2020	2019	Necessity and reasonableness
VNET Power Co., Ltd. Relationship: Common shareholders and directors	Revenue from Cyber Security Monitoring services	60	2	n	·	1	It is reasonable as the normal business transaction and the price is based on the general commercial terms.
Koan Co., Ltd. Relationship: Subsidiaries of Copperwired Public Company Limited and Common shareholders	Revenue from Cyber Security Monitoring services	22	22	8	ı	1	It is reasonable as the normal business transaction and the price is based on the general commercial terms.

### **Measures or Procedures of Approval for Connected Transactions**

The Company has set policy and procedure for approval of connected transactions between the Company and its subsidiaries with related parties. This is a person who may have conflicts of interest, any interest or potential conflict of interest in the future through considering the reasonableness, appropriateness of the price, and the terms and conditions of the transaction, in order to be transparent and beneficial to the Company. The Company has also paid attention to the prevention of conflict of interest.

Upon entering into any connected transaction, the Company shall comply with the law governing securities and exchange, regulations, announcements, orders or requirements of the Securities and Exchange Commission, the Capital Market Supervisory Board, and the Stock Exchange of Thailand related in such matters, including compliance with the disclosure requirements of the connected transactions of the Company or its subsidiaries in accordance with the accounting standards prescribed by the Federation of Accounting Professions. Those who may have a conflict of interest or have a stake in the transaction cannot participate or have no right to vote in the approval of the transaction.

In the case where the law requires the approval of entering into connected transactions from the Board of Directors or shareholders' meeting, the Company will arrange for the Audit Committee to attend the meeting to consider and give opinion on the matter required for transaction and reasonableness of the transaction.

### Policy and trend of connected transactions in the future.

### Policy of connected transactions

The connected transactions that are commercial transactions subject to general trading conditions, and transactions that do not comply with general trading conditions, or other transactions, shall have the following principles:

### Trade transactions with general trading conditions.

The Company has set the framework for trade transactions that are subject to normal trading conditions that are normally performed by the Company for business purposes or as trade transactions, in which such company is in the same business as the Company, is usually done to support its normal business which the price and conditions are fair and do not cause the transfer of benefits. This is considered and approved by the Audit Committee and has been approved by the Board of Directors. Upon such transaction, the Managing Director or the Executive Committee. ("Management") of the Company can approve the transaction.

### Trade transactions that are not general trade conditions. or other transactions.

Trade transactions that are not general trade conditions, or other transactions that the Company will have to propose to the Audit Committee to consider and give opinions on the necessity and appropriateness of entering into the transaction as well as the price and conditions of the transaction prior presented to the Board of Directors and/or shareholders, as the case may be for consideration and approval. It shall comply with the law governing securities and exchange, regulations, announcements, orders or requirements of the Securities and Exchange Commission, the Capital Market Supervisory Board, and the Stock Exchange of Thailand related in such matters.

In the event that the Audit Committee is unqualified in considering potential connected transactions, the Company will provide the independent expert or the auditor of the Company to comment on such connected transactions to be used for the decision of the Audit Committee, Board of Directors, and/or the shareholders' meeting as the case may be. Those who may have a conflict of interest or any interest in the transaction will not be able to participate or have no right to vote in approving the connected transaction.

### Trend of connected transactions in the future.

The Company expects the connected transactions resulting from the normal business operations and support the normal business of the Company, including sales of goods and services, purchase of goods and services, rental of space, etc. It is either an on-going existing connected transactions or an occurring of the new connected transactions in the future. The pricing policy will be clearly defined at fair and reasonable prices and market conditions and will not result in any transfer of benefits, as well as taking into account the interests of the Company and its subsidiaries. The Audit Committee of the Company will review and comment on connected transactions which are normal business transactions or normal business support on a quarterly basis.

The connected transactions that may occur in the future, the Board of Directors shall act in accordance with the law governing securities and exchange, regulations, announcements, orders or requirements of the Securities and Exchange Commission, the Capital Market Supervisory Board, and the Stock Exchange of Thailand related in such matters, including compliance with the disclosure requirements of the connected transactions of the Company or its subsidiaries in accordance with the accounting standards prescribed by the Federation of Accounting Professions.



### Independent Auditor's Report

### To the Shareholders of Vintcom Technology Public Company Limited

### Opinion

I have audited the consolidated and separate financial statements of Vintcom Technology Public Company Limited and its subsidiaries (the "Group") and of Vintcom Technology Public Company Limited (the "Company"), respectively, which comprise the consolidated and separate statements of financial position as at 31 December 2022, the consolidated and separate statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In my opinion, the accompanying consolidated and separate financial statements present fairly, in all material respects, the financial position of the Group and the Company, respectively, as at 31 December 2022 and their financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards (TFRSs).

### Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of my report. I am independent of the Group and the Company in accordance with the Code of Ethics for Professional Accountants including Independence Standards issued by the Federation of Accounting Professions (Code of Ethics for Professional Accountants) that is relevant to my audit of the consolidated and separate financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code of Ethics for Professional Accountants. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### Key Audit Matters

Key audit matters are those matters that, in my professional judgment, were of most significance in my audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of my audit of the consolidated and separate financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

Therefore, this matter is key area of focus in my audit.



Revenue recognition from contracts	
Refer to Notes 3 (q) and 21	
The key audit matter	How the matter was addressed in the audit
The Group has various customer contracts which several contracts involve multiple performance obligations that combines the sales of goods, rendering of services and subsequent services. The Group shall identify performance obligation and determine the transaction price and timing of revenue recognition.  I focused on this area as recognition of revenue involves judgment made by management including; determining performance obligations, determining the transaction price basis and timing of revenue recognition.	My audit procedures included:  understanding revenue recognition process, testing the design and implementation of relevant controls regarding revenue recognition of multiple performance obligations, including testing of control effectiveness;  reading the contracts for key terms, testing determination of performance obligations, testing transaction price calculation and timing of revenue recognition by sampling basis;  considering the adequacy of the disclosures in accordance with the Thai Financial Reporting Standards

Impairment of goodwill	
Refer to Notes 3 (i) and 14	8
The key audit matter	How the matter was addressed in the audit
The Group performs test impairment of goodwill annually in accordance with Thai Financial Reporting Standards (TFRSs). Carrying amount of goodwill as at 31 December 2022 is Baht 210 million which is material to the financial statements.  In testing the impairment, management involves a judgment in determining the key assumptions. Therefore, this matter is key area of focus in my audit.	<ul> <li>My audit procedures included:</li> <li>understanding and assessing impairment testing process including recoverable amount determination of management;</li> <li>evaluating appropriateness of valuation technique applied for recoverable amount determination of goodwill, and key assumptions such as forecast of revenue and expenses, growth rate and discount rate by comparing to historical data, operation plan including information derived from external source and testing calculation;</li> <li>considering the adequacy of the disclosures in accordance with the Thai Financial Reporting Standards</li> </ul>

### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated and separate financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the consolidated and separate financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

In connection with my audit of the consolidated and separate financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance and request that the correction be made.

Responsibilities of Management and Those Charged with Governance for the Consolidated and Separate Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with TFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

My objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with TSAs, I exercise professional judgment and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the group audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Vilam V.

(Vilaivan Pholprasert) Certified Public Accountant Registration No. 8420

KPMG Phoomchai Audit Ltd. Bangkok 24 February 2023

### Statement of financial position

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

		Conso	lidated	Sepa	arate
		financial :	statements	financial s	statements
		31 De	cember	31 De	cember
Assets	Note	2022	2021	2022	2021
			(în Be	aht)	
Current assets					
Cash and cash equivalents	5	214,617,198	170,027,995	23,025,164	21,782,905
Trade and other receivables	4, 7	603,645,528	518,667,121	419,586,297	244,178,332
Contract assets	4, 21	76,955,738	66,020,416	39,895,449	32,959,426
Short-term loans to related party	4	-	-	-	13,298,760
Inventories	8	21,375,785	18,027,570	6,517,674	1,103,685
Total current assets		916,594,249	772,743,102	489,024,584	313,323,108
Non-current assets					
Restricted deposits with financial institutions	6	19,001,450	30,501,450	18,725,000	30,225,000
Trade and other receivables	7	74,582,601	33,260,387	54,510,973	4,372,774
Contract assets	21	58,279,460	83,965,279	58,279,460	83,965,279
Investments in subsidiaries	10	-	-	455,281,470	426,752,238
Investments in associate	9	32,113,075	33,488,829	32,113,075	33,488,829
Leasehold improvements and equipment	12	20,918,063	22,047,204	5,703,980	6,498,902
Right-of-use assets	13	30,624,627	29,694,173	4,617,623	8,262,385
Goodwill	14	210,007,302	210,007,302	-	-
Other intangible assets	15	8,759,129	7,296,722	21,340	54,838
Deferred tax assets	23	11,162,179	11,929,487	7,813,742	10,687,748
Refundable corporate income tax and					
withholding tax		57,266,424	43,377,675	41,303,460	25,030,139
Other non-current assets		6,810,285	7,014,448	2,354,513	2,381,811
Total non-current assets		529,524,595	512,582,956	680,724,636	631,719,943
Total assets		1,446,118,844	1,285,326,058	1,169,749,220	945,043,051

The accompanying notes are an integral part of these financial statements.

### Statement of financial position

			lidated	-	nrate
			statements		statements
			cember		cember
Liabilities and equity	Note	2022	2021	2022	2021
			(în Ba	tht)	
Current liabilities					
Short-term borrowings from					
financial institutions	16	82,641,366	53,507,432	82,641,366	53,507,432
Trade and other payables	4, 17	398,325,412	307,913,321	298,837,275	141,059,533
Contract liabilities	21	156,647,971	163,353,653	78,859,745	83,791,537
Current portion of lease liabilities	16	14,373,007	13,942,626	3,414,572	3,685,920
Current income tax payable		12,202,228	11,089,632	3,128,033	3,128,033
Total current liabilities		664,189,984	549,806,664	466,880,991	285,172,455
Non-current liabilities					
Trade and other payables	17	96,615,920	76,418,459	96,615,920	76,418,459
Lease liabilities	16	17,222,119	17,483,018	1,341,309	4,797,717
Non-current provisions for employee benefits	18	29,942,503	28,574,538	19,326,823	17,428,173
Other non-current provisions	,	200,000	100,000	-	
Total non-current liabilities		143,980,542	122,576,015	117,284,052	98,644,349
Total liabilities	,	808,170,526	672,382,679	584,165,043	383,816,804

### Statement of financial position

		financial :	lidated statements cember	financial :	arate statements cember
Liabilities and equity	Note	2022	2021	2022	2021
			(în B	aht)	
Equity					
Share capital:	19				
Authorised share capital					
(307,005,200 ordinary shares					
par value at Baht 0.5 per share)		153,502,600	153,502,600	153,502,600	153,502,600
Issued and paid-up share capital					
(307,005,200 ordinary shares					
par value at Baht 0.5 per share)		153,502,600	153,502,600	153,502,600	153,502,600
Share premium:					
Share premium on ordinary shares	19	218,346,101	218,346,101	218,346,101	218,346,101
Retained earnings					
Appropriated					
Legal reserve	20	15,350,260	15,350,260	15,350,260	15,350,260
Unappropriated		194,229,818	171,349,762	194,348,677	171,468,621
Other component of equity	20	4,036,539	2,558,665	4,036,539	2,558,665
Equity attributable to owners of the parent		585,465,318	561,107,388	585,584,177	561,226,247
Non-controlling interests	11	52,483,000	51,835,991		
Total equity		637,948,318	612,943,379	585,584,177	561,226,247
Total liabilities and equity		1,446,118,844	1,285,326,058	1,169,749,220	945,043,051

### Statement of comprehensive income

			lidated statements	Sepa financial s	
			31 December	Year ended 3	
	Note	2022	2021	2022	2021
			(in Bo	aht)	
Revenue from sale of goods and					
rendering of services	4, 21	2,011,796,261	1,857,102,277	1,172,279,097	1,128,986,763
Cost of sale of goods and					
rendering of services	4	(1,607,073,946)	(1,454,917,752)	(1,026,164,300)	(977,196,734)
Gross profit		404,722,315	402,184,525	146,114,797	151,790,029
Other income	4	30,374,049	20,511,117	20,383,193	11,043,713
Distribution costs		(59,884,987)	(53,497,832)	(32,232,139)	(26,665,283)
Administrative expenses	4	(202,000,447)	(192,566,052)	(74,431,804)	(64,534,743)
Profit from operating activities		173,210,930	176,631,758	59,834,047	71,633,716
Finance costs		(9,118,786)	(7,716,951)	(7,492,110)	(6,404,965)
Reversal of impairment loss					
determined in accordance with TFRS 9	7	2,010,436	809,004	-	<b></b>
Share of profit (loss) of associate	9	(1,375,754)	16,221,956	(1,375,754)	16,221,956
Share of profit of subsidiaries	10	-		72,551,358	68,343,261
Profit before tax expense		164,726,826	185,945,767	123,517,541	149,793,968
Tax expense	23	(27,670,632)	(38,256,501)	(11,608,356)	(23,253,528)
Profit for the year		137,056,194	147,689,266	111,909,185	126,540,440

### Statement of comprehensive income

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

		financial	olidated statements	financial	arate statements
	37.		31 December		31 December
	Note	2022	2021	2022	2021
Other comprehensive income			(in B	anı)	
Items that will be reclassified					
subsequently to profit or loss					
Exchange differences on translating	10	1 477 074	4 422 000	1 477 074	4 422 000
financial statements	10	1,477,874	4,422,999	1,477,874	4,422,999
Items that will not be reclassified					
subsequently to profit or loss					
Gain (loss) on remeasurements of					
defined benefit plans	18	-	2,456,835	-	(955,171)
Share of other comprehensive income					
of subsidiaries		-	-	•	1,609,666
Income tax relating to items that					
will not be reclassified		-	(544,615)	**	(184,147)
		-	1,912,220	-	470,348
Other comprehensive income					
for the year, net of tax		1,477,874	6,335,219	1,477,874	4,893,347
Total comprehensive income for the year		138,534,068	154,024,485	113,387,059	131,433,787
Profit attributable to:					
Owners of the parent		111,909,185	126,540,440	111,909,185	126,540,440
Non-controlling interests	11	25,147,009	21,148,826	-	-
Ton contoning incresss	12	137,056,194	147,689,266	111,909,185	126,540,440
Total comprehensive income attributable to:					
Owners of parent		113,387,059	131,433,787	113,387,059	131,433,787
Non-controlling interests	11	25,147,009	22,590,698	-	
		138,534,068	154,024,485	113,387,059	131,433,787
Basic earnings per share	24	0.36	0.42	0.36	0.42

The accompanying notes are an integral part of these financial statements.

					Consolidated financial statements	ncial statement	so		
						Other			
						component			
			•	Retained earnings	earnings	of equity			
		Issued and					Equity attributable to	-doN	
		paid-up	Share	Legal		Translation	owners of	controlling	Total
	Note	share capital	premium	reserve	Unappropriated	reserve	the parent	interests	equity
					(in Baht)	aht)			
Year ended 31 December 2021									
Balance at 1 January 2021		150,000,000	182,453,164	15,000,000	105,382,404	(1,864,334)	450,971,234	53,745,293	504,716,527
Transactions with owners, recorded directly in equity									
Contribution by and distribution to									
owners of the parent									
Issue of ordinary shares	19	3,502,600	35,892,937	•	•	ı	39,395,537	•	39,395,537
Dividends to owners of the Company	25	ı	•	ı	(60,693,170)		(60,693,170)		(60,693,170)
Dividends of subsidiary to non-controlling interests		ī	•	ı		L		(24,500,000)	(24,500,000)
Total contribution by and distribution to									
owners of the parent	·	3,502,600	35,892,937		(60,693,170)		(21,297,633)	(24,500,000)	(45,797,633)
Comprehensive income for the year									
Profit or loss		í	ı	•	126,540,440	1	126,540,440	21,148,826	147,689,266
Other comprehensive income	•				470,348	4,422,999	4,893,347	1,441,872	6,335,219
Total comprehensive income for the year	•			•	127,010,788	4,422,999	131,433,787	22,590,698	154,024,485
Transfer to legal reserve	20	r	ı	350,260	(350,260)	•	•	•	,
Balance at 31 December 2021		153,502,600	218,346,101	15,350,260	171,349,762	2,558,665	561,107,388	51,835,991	612,943,379
	•								

The accompanying notes are an integral part of these financial statements.

					Consolidated financial statements	ncial statement			
						Other			
						component			
				Retained	Retained earnings	of equity			
		Issued and					Equity attributable to	Non-	
		paid-up	Share	Legal		Translation	owners of	controlling	Total
	Note	share capital	premium	reserve	Unappropriated	reserve	the parent	interests	equity
					(mpg m)	zna)			
Year ended 31 December 2022									
Balance at 1 January 2022		153,502,600	218,346,101	15,350,260	171,349,762	2,558,665	561,107,388	51,835,991	612,943,379
Transactions with owners, recorded directly in equity									
Distribution to owners									
Dividends to owners of the Company	25	ı	•	ı	(89,029,129)	1	(89,029,129)	ı	(89,029,129)
Dividends of subsidiary to non-controlling interests			,	,	•	•	,	(24,500,000)	(24,500,000)
Total distribution to owners		1		-	(89,029,129)		(89,029,129)	(24,500,000)	(113,529,129)
Comprehensive income for the year Profit or loss		,	•	,	111.909,185	•	111,909,185	25,147,009	137,056,194
Other comprehensive income		1	,	1	1	1,477,874	1,477,874	•	1,477,874
Total comprehensive income for the year		1	,	ı	111,909,185	1,477,874	113,387,059	25,147,009	138,534,068
Balance at 31 December 2022		153,502,600	218,346,101	15,350,260	194,229,818	4,036,539	585,465,318	52,483,000	637,948,318

The accompanying notes are an integral part of these financial statements.

				Separate financial statements	cial statements			
						Other		
						component		
			•	Retained	Retained earnings	of equity		
		Issued and	Sicological	1		200		
		dn-nad	Silate	Legal		TallStation	lotai	
	Note	share capital	premium	reserve	Unappropriated	reserve	equity	
				(in Baht)	aht)			
Year ended 31 December 2021								
Balance at 1 January 2021		150,000,000	182,453,164	15,000,000	105,501,263	(1,864,334)	451,090,093	
Transactions with owners, recorded directly in equity								
Contribution by and distribution to owners of the parent								
Issue of ordinary shares	19	3,502,600	35,892,937	1		ı	39,395,537	
Dividends to owners of the Company	25	,	1	•	(60,693,170)	,	(60,693,170)	
Total contribution by and distribution to								
owners of the parent		3,502,600	35,892,937	•	(60,693,170)	•	(21,297,633)	
Comprehensive income for the year								
Profit or loss		ı	1	1	126,540,440	1	126,540,440	
Other comprehensive income				•	470,348	4,422,999	4,893,347	
Total comprehensive income for the year		1		ø	127,010,788	4,422,999	131,433,787	
Transfer to legal reserve	20	ı	•	350,260	(350,260)	•	1	
Balance at 31 December 2021		153,502,600	218,346,101	15,350,260	171,468,621	2,558,665	561,226,247	

The accompanying notes are an integral part of these financial statements.

				Separate financial statements	ial statements	Other	
			1	Retained earnings	earnings	component of equity	
		Issued and paid-up	Share	Legal		Translation	Total
	Note	share capital	premium	reserve Un (in Baht)	Unappropriated tht)	reserve	equity
Year ended 31 December 2022 Balance at 1 January 2022		153,502,600	218,346,101	15,350,260	171,468,621	2,558,665	561,226,247
Transactions with owners, recorded directly in equity  Distribution to owners  Dividends to owners of the Company	25	1	,		(89,029,129)	E	(89,029,129)
Total distribution to owners				1	(89,029,129)		(89,029,129)
Comprehensive income for the year Profit or loss			,	ı	111,909,185	ı	111,909,185
Other comprehensive income Total comprehensive income for the year		1 1			111,909,185	1,477,874	113,387,059
Balance at 31 December 2022		153,502,600	218,346,101	15,350,260	194,348,677	4,036,539	585,584,177

The accompanying notes are an integral part of these financial statements.

### Statement of cash flows

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

	Consol	idated	Sepa	rate
	financial s	tatements	financial s	tatements
	Year ended 3	1 December	Year ended 3	31 December
	2022	2021	2022	2021
		(in Bo	aht)	
Cash flows from operating activities				
Profit for the year	137,056,194	147,689,266	111,909,185	126,540,440
Adjustments to reconcile profit to cash receipts				
(payments)				
Tax expense	27,670,632	38,256,501	11,608,356	23,253,528
Finance costs	9,118,786	7,716,951	7,492,110	6,404,965
Depreciation	23,157,301	25,600,610	6,098,762	6,503,080
Amortisation	1,849,730	1,979,571	33,498	62,284
Unrealised gain on foreign exchange	(1,163,594)	(12,783)	(619,846)	(8,894,191)
Share of (profit) loss of subsidiaries and associate				
accounted for using equity method	1,375,754	(16,221,956)	(71,175,604)	(84,565,217)
Reversal of expected credit loss	(2,010,436)	(809,004)	-	
Losses on inventories devaluation	14,510	162,169	22,032	83,643
(Gain) loss on disposals and written-off equipment	93,907	21,626	(25,075)	1,587
Difference from lease liabilities	(99,884)	(2,378,540)	125,560	(166,841)
Written-off withholding tax deducted at source	1,553,205	-	-	-
Interest income	(9,192,304)	(6,405,583)	(7,679,985)	(4,724,368)
Employee benefits expenses	4,347,835	6,188,709	1,898,650	2,407,016
	193,771,636	201,787,537	59,687,643	66,905,926
Changes in operating assets and liabilities				
Trade and other receivables	(122,885,666)	193,705,348	(225,703,319)	263,437,627
Contract assets	14,750,497	(120,333,705)	18,749,796	(110,705,925)
Inventories	(3,362,725)	(10,959,487)	(5,436,021)	(935,170)
Other non-current assets	204,163	396,536	27,298	(156,011)
Trade and other payables	111,605,462	31,763,061	178,878,627	(40,526,174)
Contract liabilities	(6,705,682)	(44,159,801)	(4,931,792)	(67,893,925)
Net cash generated from operating	187,377,685	252,199,489	21,272,232	110,126,348
Employee benefit paid	(2,979,870)	-	-	-
Taxes received	4,934,878	18,720,015	-	15,850,015
Taxes paid	(46,167,560)	(47,114,981)	(25,007,671)	(28,287,771)
Net cash from (used in) operating activities	143,165,133	223,804,523	(3,735,439)	97,688,592

The accompanying notes are an integral part of these financial statements.

### Statement of cash flows

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

		Consol	idated	Sepa	arate
		financial s	tatements	financial s	statements
		Year ended 3	1 December	Year ended	31 December
	Note	2022	2021	2022	2021
			(in Ba	uht)	
Cash flows from investing activities					
Payment for business acquisition payable	29	-	(61,570,544)	-	(61,570,544)
Payment for ordinary shares issuance fee		-	(604,155)	-	(604,155)
Proceeds from sale of equipment		54,982	-	25,075	-
Acquisition of equipment		(6,559,252)	(5,220,704)	(1,659,079)	(3,063,787)
Acquisition of intangible assets		(3,380,895)	(2,030,896)	-	-
Proceeds from repayment of short-term					
loans to related parties		-	-	13,228,000	194,647,000
Short-term loans to related parties		-	-	-	(49,605,000)
(Increase) decrease in restricted deposits					
with financial institutions		11,500,000	(3,500,000)	11,500,000	(3,500,000)
Dividend received		-	-	45,500,000	45,500,000
Interest received		9,191,616	6,403,387	7,763,098	6,146,614
Net cash from (used in) investing activities		10,806,451	(66,522,912)	76,357,094	127,950,128
Cash flows from financing activities					
Proceeds from short-term borrowings					
from financial institutions		349,347,919	502,632,076	315,155,540	502,632,076
Repayment of short-term borrowings					
from financial institutions		(320,213,985)	(669,124,644)	(286,021,606)	(669,124,644)
Repayment of loans from financial institution		-	(620,000)	-	-
Payment of lease liabilities		(17,575,319)	(14,614,755)	(4,035,813)	(3,800,644)
Dividends paid to owners of the Company	25	(89,029,129)	(60,693,170)	(89,029,129)	(60,693,170)
Dividends of subsidiary paid to					
non-controlling interests		(24,500,000)	(24,500,000)	-	-
Interest paid		(7,472,491)	(5,465,540)	(7,320,126)	(5,471,154)
Net cash used in financing activities		(109,443,005)	(272,386,033)	(71,251,134)	(236,457,536)

The accompanying notes are an integral part of these financial statements.

### Statement of cash flows

		Consol	idated	Sepa	ırate
		financial s	tatements	financial s	tatements
		Year ended 3	1 December	Year ended 3	31 December
	Note	2022	2021	2022	2021
			(in Bo	aht)	
Net increase (decrease) in cash and cash					
equivalents, before effect of exchange rates		44,528,579	(115,104,422)	1,370,521	(10,818,816)
Effect of exchange rate changes on					
cash and cash equivalents		60,624	146,082	(128,262)	22,695
Net increase (decrease) in cash and					
cash equivalents		44,589,203	(114,958,340)	1,242,259	(10,796,121)
Cash and cash equivalents at 1 January		170,027,995	284,986,335	21,782,905	32,579,026
Cash and cash equivalents at 31 December	5	214,617,198	170,027,995	23,025,164	21,782,905
Non-cash transactions					
Equipment and intangible assets payable		184,650	382,660	-	=
Lease liabilities for right-of-use assets		16,677,503	5,696,455	-	2,943,778
Ordinary share issuance and share premium		-	39,999,692	-	39,999,692

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

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### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

These notes form an integral part of the financial statements.

The financial statements issued for Thai statutory and regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the Board of Directors on 24 February 2023.

### 1 General information

Vintcom Technology Public Company Limited, the "Company", is incorporated in Thailand and was listed on the Stock Exchange of Thailand. The Company's registered office at 159/21 Serm-Mit Tower, 14th Floor, Sukhumvit 21 Road (Asoke), North-Klongtoey, Wattana, Bangkok.

The parent company during the financial year was Vnet Capital Co., Ltd. (62% shareholding) which was incorporated in Thailand.

The principal activities of the Company and its subsidiaries are trading computer and equipment including related software and related services for computer. Details of the Company's subsidiaries as at 31 December 2022 and 2021 are given in note 10.

### 2 Basis of preparation of the financial statements

The financial statements are prepared in accordance with Thai Financial Reporting Standards ("TFRS"), guidelines promulgated by the Federation of Accounting Professions and applicable rules and regulations of the Thai Securities and Exchange Commission. The financial statements are presented in Thai Baht, which is the Company's functional currency. The accounting policies, described in note 3, have been applied consistently to all periods presented in these financial statements.

The preparation of financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of the Group's accounting policies. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

### 3 Significant accounting policies

### Basis of consolidation (a)

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associate.

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

When the Group loses control over a subsidiary, it derecognises the assets and liabilities, any related non-controlling interests and other components of equity of the subsidiary. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

Associate is the entity in which the Group has significant influence, but not control or joint control, over the financial and operating policies.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

The Group recognised investments in associate using the equity method in the consolidated financial statements in which the equity method is applied. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements in which the equity method is applied include the Group's share of the profit or loss and other comprehensive income of equity—accounted investees, until the date on which significant influence ceases.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, when the group ceases to have significant influence over an associate, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset.

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated on consolidation. Unrealised gains arising from transactions with associate is eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### Business combinations

The Group applies the acquisition method when the Group assess that the acquired set of activities and assets include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. The acquisition date is the date on which control is transferred to the Group, other than business combinations with entities under common control. Expenses in connection with a business combination are recognised as incurred.

The Group elect to apply a 'concentration test' that permits a simplified assessment of whether an acquired set of activities and assets is an asset rather than a business acquisition when substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

Goodwill is measured as the fair value of the consideration transferred including the recognised amount of any non-controlling interest in the acquiree, less net fair value of the identifiable assets acquired and liabilities assumed. Any gain on bargain purchase is recognised in profit or loss immediately.

Consideration transferred includes assets transferred, liabilities incurred by the Group to the previous owners of the acquiree, any contingent consideration, share-based payment awards of the acquiree that are replaced mandatorily in the business combination and equity interests issued by the Group. If a business combination results in the termination of pre-existing relationships between the Group and the acquiree, then the lower of the termination amount, as contained in the agreement, and the value of the off-market element is deducted from the consideration transferred and recognised in other expenses.

Any contingent consideration is measured at fair value at the date of acquisition, and remeasured at fair value at each reporting date. Subsequent changes in the fair value are recognised in profit or loss.

A contingent liability of the acquiree is assumed in a business combination only if such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

### Investments in subsidiaries and associate **(b)**

Investments in subsidiaries and associate in the separate financial statements of the Company are accounted for using the equity method.

Disposal of investments in the separate financial statements

On disposal of an investment, the difference between net disposal proceeds and the carrying amount is recognised in profit or loss.

If the Company disposes of part of its holding of a particular investment, the deemed cost of the part sold is determined using the weighted average method applied to the carrying value of the total holding of the investment.

### (c) Foreign currencies

Transactions in foreign currencies including non-monetary assets and liabilities denominated in foreign currencies are translated to the respective functional currencies of each entity in the Group at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate at the reporting date.

Foreign currency differences are generally recognised in profit or loss.

### Foreign operations

The assets and liabilities of foreign operations are translated to Thai Baht at the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated to Thai Baht at rates approximating the exchange rates at the dates of the transactions.

Foreign exchange differences are recognised in other comprehensive income and accumulated in the translation reserve until disposal of the investment, except to the extent that the translation difference is allocated to non-controlling interests.

When a foreign operation is disposed of in its entirety or partially such that control, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is reattributed to non-controlling interests.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income, and presented in the translation reserve in equity until disposal of the investment.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### (d) Financial instruments

### (d.1) Classification and measurement

Financial assets and financial liabilities (except trade accounts receivables (see note 3(f))) are initially recognised when the Group becomes a party to the contractual provisions of the instrument, and measured at fair value, plus or minus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition.

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income (FVOCI); or FVTPL. Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified prospectively from the reclassification date.

On initial recognition, financial liabilities are classified as measured at amortised cost using the effective interest method. Interest expense, foreign exchange gains and losses and any gain or loss on derecognition are recognised in profit or loss.

Financial assets measured at amortised costs are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by expected credit losses. Interest income, foreign exchange gains and losses, expected credit loss and any gain or loss on derecognition are recognised in profit or loss.

### (d.2) Derecognition and Offsetting

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group/Company also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

The difference between the carrying amount extinguished and the consideration received or paid is recognised in profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and the Group intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

### (d.3) Derivatives

Derivative are recognised at fair value. At the end of each reporting period the fair value is measured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### (d.4) Impairment of financial assets other than trade accounts receivables

The Group recognises allowances for expected credit losses (ECLs) on financial assets measured at amortised cost, contract assets, lease receivables, and loan commitments issued which are not measured at FVTPL.

The Group recognises ECLs equal to 12-month ECLs unless there has been a significant increase in credit risk of the financial instrument since initial recognition or credit-impaired financial assets, in which case the loss allowance is measured at an amount equal to lifetime ECLs.

ECLs are a probability-weighted estimate of credit losses based on forward-looking and historical experience. Credit losses are measured as the present value of all cash shortfalls discounted by the effective interest rate of the financial asset.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due, significant deterioration in credit rating, significant deterioration in the operating results of the debtor and existing or forecast changes in the technological, market, economic or legal environment that have a significant adverse effect on the debtor's ability to meet its obligation to the Group.

The Group considers a financial asset to be in default when:

- the debtor is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to takes action such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

### (d.5) Write offs

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering. Subsequent recoveries of an asset that was previously written off, are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

### (d.6) Interest

Interest income and expense is recognised in profit or loss using the effective interest method. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

### Cash and cash equivalents (e)

Cash and cash equivalents comprise cash balances, call deposits and highly liquid short-term investments which have maturities of three months or less from the date of acquisition.

### (f)Trade accounts receivable

A trade receivable is recognised when the Group has an unconditional right to receive consideration. A trade receivable is measured at transaction price less allowance for expected credit loss. Bad debts are written off when incurred.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

The Group estimates lifetime expected credit losses (ECLs), using a provision matrix to find the ECLs rates. This method groups the debtors based on shared credit risk characteristics and past due status, taking into account historical credit loss data, adjusted for factors that are specific to the debtors and an assessment of both current economic conditions and forward-looking general economic conditions at the reporting date.

### (g) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost is calculated using specific identification basis in case of goods bought for specific customers and first in first out basis is applied for goods not specifically bought for specific customers. Cost includes direct costs incurred in acquiring the inventories. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs to complete and to make the sale.

### (h) Leasehold improvements and equipment

Leasehold improvements and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Differences between the proceeds from disposal and the carrying amount of leasehold improvements and equipment are recognised in profit or loss.

### Subsequent costs

The cost of replacing a part of an item of leasehold improvements and equipment is recognised in the carrying amount of the item when the future economic benefits embodied within the part will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of leasehold improvements and equipment are recognised in profit or loss as incurred.

### Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful lives of each component of an asset and recognised in profit or loss. No depreciation is provided on assets under construction.

The estimated useful lives are as follows:

3 - 10	years
1 - 6	years
5	years
1 - 6	years
5	years
	1 - 6 5 1 - 6

### (i) Goodwill

Goodwill is measured at cost less accumulated impairment losses. In respect of equity-accounted investee, the carrying amount of goodwill is included in the carrying amount of the investment.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### Research and development *(i)*

Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. Other development expenditure and expenditure on research activities are recognised in profit or loss as incurred.

Capitalised development expenditure is measured at cost less accumulated amortisation and impairment losses. The expenditure cost includes the cost of materials, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use, and borrowing costs. Subsequent expenditure is capitalised only when it increases the future economic benefits.

### Other Intangible assets (k)

Other intangible assets are measured at cost less accumulated amortisation and impairment losses. Subsequent expenditure is capitalised only when it will generate future economic benefits. Amortisation is calculated on a straight-line basis over the estimated useful lives of intangible assets and recognised in profit or loss.

The estimated useful lives are as follows:

Computer software Service agreement

3 - 5 years 5 years 11 months

### (l) Leases

At inception of a contract, the Group assesses that a contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

At commencement or on modification of a contract, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices of each component. For the leases of property, the Group has elected not to separate non-lease components and accounted for the lease and non-lease components wholly as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date, except for leases of low-value assets and short-term leases which are recognised an expenses on a straight-line basis over the respective lease terms.

Right-of-use asset is measured at cost, less any accumulated depreciation and impairment loss, and adjusted for any remeasurements of lease liability. The cost of right-of-use asset includes the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of restoration costs, less any lease incentives received. Depreciation is charged to profit or loss on a straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the Group will exercise a purchase option. In that case the rightof-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

The lease liability is initially measured at the present value of all lease payments that shall be paid under the lease. The Group uses the Group's incremental borrowing rate to discount the lease payments to the present value. The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a lease modification, or a change in the assessment of options specified in the lease. When the lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. However, for leases of that received COVID-19 related rent concessions and the Group elected not to assess that the rent concessions are lease modification.

### (m) Impairment of non-financial assets

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. For goodwill and intangible assets that have indefinite useful lives or are not yet available for use, the recoverable amount is estimated each year at the same time.

An impairment loss is recognised in profit or loss if the carrying amount of an asset exceeds its recoverable amount.

The recoverable amount is the greater of the asset's value in use and fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss of asset recognised in prior periods is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### (n) Employee benefits

Defined contribution plans

Obligations for contributions to the Group's provident funds are expensed as the related service is provided.

Defined benefit plans

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount. The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

Remeasurements of the net defined benefit liability, actuarial gain or loss are recognised immediately in OCI. The Group determines the interest expense on the net defined benefit liability for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the end of the reporting period, then they are discounted.

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### **Provisions**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

### **(p)** Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: inputs for the asset or liability that are based on unobservable input.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and asset positions at a bid price and liabilities and liability positions at an ask price.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price, the financial instrument is initially measured at fair value adjusted for the difference between the fair value on initial recognition and the transaction price and the difference is recognised in profit or loss immediately. However, for the fair value categorised as level 3, such difference is deferred and will be recognised in profit or loss on an appropriate basis over the life of the instrument or until the fair value level is transferred or the transaction is closed out.

### (q) Revenue from contracts with customer

### (1) Revenue recognition

Revenue is recognised when a customer obtains control of the goods or services in an amount that reflects the consideration to which the Group expects to be entitled, excluding those amounts collected on behalf of third parties, value added tax and is after deduction of any trade discounts and volume rebates.

Revenue from sales of goods is recognised on the date on which the goods are delivered to the customers.

Revenue for rendering of services is recognised over time based on stage of completion as the services are provided. The stage of completion is assessed based on surveys of work performed cost-to-cost method. The related costs are recognised in profit or loss when they are incurred.

For bundled packages, the Group recognises revenue from sales of products and rendering of services separately if a product or service is separately identifiable from other items and a customer can benefit from it or the multiple services are rendered in different reporting periods. The consideration received is allocated based on their relative stand-alone selling prices.

### Commission revenue

For the contracts that the Group is arranging for the provision of the goods or services on behalf of its customers and does not control the goods or services before the primary sellers or service providers will provide the goods or services to the customers. The Group acts in the capacity of an agent and recognises the net amount of consideration as commission revenue when its obligation to arrange for the provision of the specified good or service is fulfilled.

### (2) Contract balances

Contract assets are recognised when the Group has recognised revenue before it has an unconditional right to receive consideration. The contract assets are measured at the amount of consideration that the Group is entitled to, less allowance for expected credit loss. The contract assets are classified as trade receivables when the Group has an unconditional right to receive consideration.

Contract liabilities including advances received from customers are the obligation to transfer goods or services to the customer. The contract liabilities including advances received from customers are recognised when the Group receives or has an unconditional right to receive non-refundable consideration from the customer before the Group recognises the related revenue.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### Income tax (r)

Income tax expense for the year comprises current and deferred tax, which is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is recognised in respect of the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and differences relating to investments in subsidiaries and joint ventures to the extent that it is probable that they will not reverse in the foreseeable future.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities, using tax rates enacted or substantively enacted at the reporting date. Current deferred tax assets and liabilities are offset in the separate financial statements.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### Earnings per share

Basic earnings per share (EPS) is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

### Related parties (t)

A related party is a person or entity that has direct or indirect control, or has significant influence over the financial and managerial decision-making of the Group; a person or entity that are under common control or under the same significant influence as the Group; or the Group has direct or indirect control or has significant influence over the financial and managerial decision-making of a person or entity.

### Segment reporting (u)

Segment results that are reported to the Group's CEO (the chief operating decision maker) include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly assets, liabilities, other income, distribution costs, administrative expenses, finance costs, share of profit (loss) of associate and share of profit of subsidiaries.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 4 Related parties

Relationships with subsidiaries and associate are described in notes 9 and 10. Other related parties that the Group had significant transactions with during the year were as follows:

	Country of	
Name of entities	incorporation	Nature of relationships
Vnet Capital Co., Ltd.	Thailand	62% shareholding and having common directors
NTN Solution Limited	Thailand	Having common shareholders and directors
Blue Fish Solution Co., Ltd.	Thailand	Having common shareholders and directors
Copperwired Co., Ltd.	Thailand	Having common shareholders and directors
Vhealth Threesixty Co., Ltd.	Thailand	Having common shareholders and directors
Logistplus Co., Ltd.	Thailand	Having common shareholders
Vnet Venture Capital Management		
Securities Co., Ltd.	Thailand	Having common shareholders

Significant transactions with related parties Year ended 31 December		Consolidated financial statements 2022 2021 (in thousa		arate statements 2021
Parent				
Sales of goods or rendering of services	322	100	-	-
Other income	228	228	228	228
Lease	326	324	326	324
Other expenses	535	360	240	240
Subsidiaries				
Sales of goods or rendering of services	-	_	13,871	14,677
Other income	-	-	1,350	-
Purchases of goods or rendering of services		-	647	611
Dividend income	-	-	45,500	45,500
Interest income	-	-	78	1,051
Other expenses	-	_	3,126	2,975
Other related parties				
Sales of goods or rendering of services	1,270	2,201	-	-
Other income	1,516	-	-	-
Purchases of goods or rendering of services	1,620	1,862	308	341
Purchases of assets	602	26	-	-
Other expenses	2,314	1,106	1,281	97
Key management personnel				
Key management personnel compensation				
Short-term employee benefits				
(including director renumeration)	27,471	26,076	23,871	22,476
Post-employment benefits	706	1,072	706	1,072
Total key management personnel				<u>, ,, , , , , , , , , , , , , , , , , ,</u>
compensation	28,177	27,148	24,577	23,548

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

Balances with related parties At 31 December	Consolidated financial statements 2022 2021		-	arate statements 2021
Trade accounts receivable Parent Subsidiaries Other related parties Total	27 - 66 <b>93</b>	28 653 681	3,830 - 3,830	1,474 - 1,474
Other receivables Parent Subsidiaries Other related parties Total	- - 894 894	20 - 320 - 340	4,314 894 5,208	20 4,543 320 <b>4,883</b>
Total trade and other receivables	987	1,021	9,038	6,357
Contract assets Subsidiary	-		304	660
<i>Short-term loans</i> Subsidiary		<u> </u>	-	13,299

As at 31 December 2021, the Company had short-term loans to related party carry interest rate as at 2.50% per annum. However, the Company has received fully repayment in 2022.

Balances with related parties At 31 December		Consolidated financial statements 2022 2021 (in thousa		arate statements 2021
<i>Trade accounts payable</i> Subsidiary		<u> </u>	43	21
Other payables Parent Subsidiaries Other related parties Total	663 690	120 - 379 <b>499</b>	8,126 224 8,356	3,782 69 3,851
Total trade and other payables	690	499	8,399	3,872
Contract liabilities Parent Subsidiaries Other related parties	17 - 879	- - -	- 46 -	<u> </u>
Total	896	<del>-</del>	46	-

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

### Significant agreements with related parties

### Sales or services agreements

Coordination with customer services agreements

The Company and Vintcom Technology (SG) Pte. Ltd. entered into the Coordination with customer service agreement with Vintcom Technology (Myanmar) Co., Ltd. In this regards, Vintcom Technology (Myanmar) Co., Ltd. shall provide coordination with customer to build up sales opportunities in Myanmar. The service fee is fixed fee amounting to USD 6,000 and USD 14,000 per month, respectively. Both agreements had starting from 1 January 2022 to 31 December 2022. However, during the year, the Company and Vintcom Technology (SG) Pte. Ltd. entered into the agreement under the same conditions, the agreement period is 1 January 2023 to 31 December 2023.

### Office service contracts and employee payroll services

The Company entered into the Office and Payroll Service Agreement with Vnet Capital Co., Ltd. In this regards, Vnet Capital Co., Ltd. shall provide related office services such as office space support services, reception services, facility services, meeting room arrangement services including payroll services, withholding tax calculation, social security calculation and filing necessary tax forms. The service fee is fixed fee amounting to Baht 45,000 per month including the agreed amount eligible for reimbursement. The agreement had starting from 1 January 2022 to 31 December 2022. However, during the year, the Company entered into the agreement under the same conditions, the agreement period is 1 January 2023 to 31 December 2023.

### Equipment and spare parts management agreement

The Company entered into equipment and spare parts management agreement with vServePlus Co., Ltd. In this regards, vServePlus Co., Ltd. shall provide storage service and logistic service for equipment and spare parts as agreed. Moreover, the relating services included fire insurance and accident insurance for the equipment and spare parts. The service fee is fixed fee amounting to Baht 32,000 per month. The agreement had starting from 1 October 2021 to 30 September 2022. However, during the year, the Company entered into the agreement under the same conditions, the agreement period is 1 October 2022 to 30 September 2023.

### Software license agreement

vServePlus Co., Ltd. entered into a software license agreement with NTN Solution Limited granting right to use NIMBUS (ERP) for operation and providing relevant support services. The service fee is fixed fee amounting to Baht 80,000 per month. The agreement period is 1 February 2021 to 31 January 2022. However, during the year, the Company entered into the agreement under the same conditions, the agreement period is 1 February 2022 to 31 January 2023.

In 2023, the Company entered into the agreement under the same conditions. The agreement period is 1 February 2023 to 31 January 2024.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

Security Monitoring Service agreement

The Company entered into the Security Monitoring Service agreement with I-Secure Co., Ltd. In this regard, I-Secure Co., Ltd. shall provide monitoring, analyze and alert about computer security threats. The service fee is fixed fee amounting to Baht 39,000 per month. The agreement had starting from 1 February 2022 to 31 January 2023. Currently, the Company is in the process of renewing the contract.

### Cash and cash equivalents 5

	Conso	Consolidated		rate
	financial s	financial statements		tatements
	2022	2021	2022	2021
		(ìn thousa	ınd Baht)	
Cash on hand	4,291	1,548	171	290
Cash at banks	210,235	168,392	22,843	21,485
Highly liquid short-term investments	91	88	11	8
Total	214,617	170,028	23,025	21,783

### Restricted deposits with financial institutions 6

As at 31 December 2022, savings accounts and fixed deposit in the consolidated and separate financial statements amounting to Baht 19.00 million and Baht 18.73 million, respectively (2021: Baht 30.50 million and Baht 30.23 million, respectively) are pledged at banks due to the Group's bank overdraft, commitment and contingent liabilities.

### 7 Trade and other receivables

	Consolidated financial statements		-	rate statements
As at 31 December	2022	2021 (in thousa	2022 nd Baht)	2021
Trade accounts receivable		·	ŕ	
Within credit terms	418,303	190,060	343,247	48,100
Overdue:				
1 - 90 days	64,942	97,630	43,760	50,476
More than 90 days	1,421	70,846	-	69,331
Total	484,666	358,536	387,007	167,907
Less allowance for expected credit loss	(566)	(507)	-	-
Net	484,100	358,029	387,007	167,907
Finance lease receivables				
Within credit terms	37,257	41,959	_	_
Less allowance for expected credit loss	_	<u>-</u>	_	_
Net	37,257	41,959	-	-
Receivable under debt restructuring agreement				
Within credit terms	16,072	20,506	8,745	8,745
Less allowance for expected credit loss	(8,461)	(10,530)	(4,372)	(4,372)
Net	7,611	9,976	4,373	4,373
Other receivables	149,260	141,964	82,717	76,271
Total trade and other receivables	678,228	551,928	474,097	248,551

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

The normal credit term granted by the Group ranges from 30 days to 90 days.

Allowance for expected credit loss	Consolidated financial statements		ce for expected credit loss financial statements f		Separate financial stateme 2022 202	
	2022	2021		2021		
		(in thousa	and Baht)			
At 1 January	11,037	8,042	4,372	2,865		
Transfer from contract assets	-	3,804	-	1,507		
Addition	59	-	-	_		
Reversal	(2,069)	(809)	-	-		
At 31 December	9,027	11,037	4,372	4,372		

Information of credit risk is disclosed in note 26 (b.1)

### Receivable under debt restructuring agreement

A receivable of the Group which entered into the business rehabilitation process under the order of the Central Bankruptcy Court according to bankruptcy law. The Central Bankruptcy Court issued an order to approve the business rehabilitation plan in June 2021. The receivable will repay 100% of the outstanding principal. In this regard, the Group will receive debt repayment on semi-annual basis during 1 January 2024 to 31 December 2027. However, there was a partial payment during the year ended 31 December 2022 amounting to Baht 4.66 million.

Other receivables include as follows:

		Consolidated financial statements		arate statements	
	2022	2021	2022	2021	
		(in thousa	and Baht)		
Prepaid sales and services cost	104,183	107,333	58,049	63,376	
Input value added tax suspense and					
Revenue Department receivable	22,188	23,286	5,788	4,127	
Prepaid expense	10,572	8,633	5,166	2,486	
Advance payment	2,750	998	4,439	4,885	
Others	9,567	1,714	9,275	1,397	
Total	149,260	141,964	82,717	76,271	

### 8 Inventories

		Consolidated financial statements		rate tatements
	2022	2022 2021		2021
		(in thousa	nd Baht)	
Finished goods	11,963	1,714	7,132	1,714
Work in progress	9,054	13,291	-	-
Spare parts	2,029	4,678	985	967_
Total	23,046	19,683	8,117	2,681
Less allowance for declining in value	(1,670)	(1,655)	(1,599)	(1,577)
Net	21,376	18,028	6,518	1,104

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

		Consolidated financial statements		arate statements	
	2022	2022 2021		2021	
		(in thousa	and Baht)		
Inventories recognised in 'cost of sale of goods and rendering of services':					
- cost of sale of goods	1,070,423	1,040,938	716,432	751,541	
- write-down to net realisable value	15	162	22	84	
Total	1,070,438	1,041,100	716,454	751,625	

### 9 Investments in associate

	Consolidated/ Separate			
Material movement for the year	financial statements			
ended 31 December	2022 2021			
	(in thousand Baht)			
Share of net profits (losses)	(1,376) 16,222			

In Q4/2021 M Intelligence Co., Ltd. raised funds to finance its business expansion by way of a capital increase via an offer of 119,667 newly ordinary shares (par value of Baht 10). The Company waived rights to subscribe for these new shares, to allow the new investors to subscribe for all of these new shares at a price of Baht 600 per share, totaling Baht 71.80 million. M Intelligence Co., Ltd. has registered the increase of paid-up capital with the Department of Business Development on 13 December 2021. Following the waived of right pertaining to new shares subscription, the Company's shareholding in M Intelligence Co., Ltd. decreased from 22% to 18.34%. The Company also recognised gain from an increase in the associate's net assets, in proportion to The Company's shareholding, amounting to Baht 13.01 million which presented in share of profit of associate in the statements of comprehensive income. However, the Company still have a representative as a member of the associate's board of directors, and continue to participate in decision making regarding financial and operation policies of M Intelligence Co., Ltd.

# VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

## For the year ended 31 December 2022

Investments in associate as at 31 December 2022 and 2021 were as follows:

	Dividend income	for the year	2022 2021		•	•
	<u></u>		2021 2		33,489	33,489
		At equity method	2022	md Baht)	32,113	32,113
		**	2021	(in thousand Baht)	17,600	17,600
atements		Cost	2022		17,600	17,600
Consolidated/ Separate financial statemen		capital	2021		7,197	•
ted/ Separat		Paid-up capital	2022		7,197	
Consolida	Ownership	est	2021	2021	18.34	
	Оwnе	inter	2022	<u>స</u>	18.34	
	Country of	operation	•		(1) Thailand 18.34 18.34	
					(1)	
		Name of associate			M Intelligence Co., Ltd.	Total

### Type of business

(1) Trading, installation and maintenance services for software products specializing in analysis and data analytic for customer relationship management, including training services.

None of the Group's associate is publicly listed and consequently do not have published price quotation.



### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 10 Investments in subsidiaries

Material movement for the year ended 31 December	financial s 2022	arate statements 2021 and Baht)
Share of net profits Other component of equity Share of other comprehensive income Dividend income	72,551 1,478 - (45,500)	68,343 4,423 1,235 (45,500)

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

Investments in subsidiaries as at 31 December 2022 and 2021 were as follows:

	į		Sep	Separate financial statements	al statement	Ø					
Massa of mikridian	Country of	Owi	Ownership Interest	Paid-up capital/	capital/	ک	***	+ V	, mothod	Dividend incom	Dividend income
raine of Substituting	operation	2022	2021	2022	2021	2022	2021 2022 (in thousand Baht)	2022 2022 77 Baht)	2022 2021 2021 2041)	2022	2021
Vintcom Technology							-				
(Myanmar) Co., Ltd. (1)	Myanmar	100	100	16,556	16,556	16,556	16,556	2,736	887	ı	ı
Vintcom Technology (SG) Pte. Ltd. (2)	Singapore	100	100	513	513	513	513	88,034	61,916	ı	t
I-Secure Co., Ltd. (3)	Thailand	100	100	40,000	40,000	249,833	249,833	309,885	309,997	20,000	20,000
_:	Thailand	51	51	40,000	40,000	20,400	20,400	54,626	53,952	25,500	25,500
Total						287,302	287,302	455,281	426,752	45,500	45,500

### Type of business

- (1) Providing installation service, consulting service and computer system maintenance service
  (2) Trading computer and equipment including related software
  (3) Providing computer and network security monitoring services
  (4) Providing installation service, consulting service and computer system maintenance service

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 11 Non-controlling interests

The following table summarises the information relating to each of the Group's subsidiaries that has a material non-controlling interest, before any intra-group eliminations:

	vServePlus 2022	s Co., Ltd. 2021
	(in thousa	
Non-controlling interest percentage	49%	49%
Current assets	158,825	208,323
Non-current assets	28,483	32,888
Current liabilities	(69,003)	(122,674)
Non-current liabilities	(11,197)	(12,749)
Net assets	107,108	105,788
Carrying amount of non-controlling interest	52,483	51,836
Revenue	267,730	266,949
Profit	51,321	43,161
Other comprehensive income	-	2,943
Total comprehensive income	51,321	46,104
Profit allocated to non-controlling interest	25,147	21,149
Other comprehensive income allocated to non-controlling interest		1,442
Dividends to non-controlling interest	24,500	24,500
	50.202	65.260
Cash flows from operating activities	59,200	65,260
Cash flows from investing activities	(1,078)	(1,116)
Cash flows from financing activities	(58,655)	(54,222)

### Equipment 12

			Consolidat	ed financial sta	atements		
	Leasehold improvement	Office equipment	Spare parts (in	Furniture and fixtures thousand Baht)	Vehicles	Assets under installation	Total
Cost							
At 1 January 2021	17,696	53,239	9,970	11,607	3,700	-	96,212
Additions	263	4,149	299	273	-	23	5,007
Transfers	23	1,201	-	(1,201)	-	(23)	-
Disposals	(359)	(199)	(14)	(92)			(664)
At 31 December 2021							
and 1 January 2022	17,623	58,390	10,255	10,587	3,700	-	100,555
Additions	-	5,193	554	59	-	624	6,430
Transfers	174	363	-	-	-	(537)	-
Disposals	(306)	(1,064)		(308)			(1,678)
At 31 December 2022	17,491	62,882	10,809	10,338	3,700	87	105,307

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

			Consolidat	ted financial sta	tements		
	Leasehold improvement	Office equipment	Spare parts (in	Furniture and fixtures thousand Baht)	Vehicles	Assets under installation	Total
Depreciation							
At 1 January 2021	10,718	41,919	7,760	7,693	1,062	-	69,152
Depreciation charge for the year	2,171	4,874	996	1,217	740	_	9,998
Transfers	-,1,1	355	-	(355)	-	-	-
Disposals	(356)	(191)	(14)	(81)			(642)
At 31 December 2021 and 1 January 2022	12,533	46,957	8,742	8,474	1,802	-	78,508
Depreciation charge							
for the year	910	4,575	628	557	740	-	7,410
Disposals	(246)	(999)	_	(284)			(1,529)
At 31 December 2022	13,197	50,533_	9,370	8,747	2,542		84,389
Net book value At 31 December 2021							
Owned assets	5,090	11,433	1,513	2,113	1,898	-	22,047
At 31 December 2022							
Owned assets	4,294	12,349	1,439	1,591	1,158	87	20,918

		Separate f	inancial staten	nents Furniture	
	Leasehold	Office	Spare	and	
	improvement	equipment	parts	fixtures	Total
	•	(in th	ousand Baht)		
Cost					
At 1 January 2021	832	29,764	9,970	949	41,515
Additions	260	2,110	299	-	2,669
Disposals		(22)	(14)		(36)
At 31 December 2021 and 1 January 2022	1,092	31,852	10,255	949	44,148
Additions	-	1,092	554	13	1,659
Disposals		(23)_			(23)
At 31 December 2022	1,092	32,921	10,809	962	45,784
Depreciation					
At 1 January 2021	829	25,345	7,760	915	34,849
Depreciation charge for the year	29	1,790	996	19	2,834
Disposals	_	(20)	(14)	-	(34)
At 31 December 2021 and 1 January 2022	858	27,115	8,742	934	37,649
Depreciation charge for the year	108	1,708	628	10	2,454
Disposals	_	(23)	-	-	(23)
At 31 December 2022	966	28,800	9,370	944	40,080
Net hook value					
At 31 December 2021					
Owned assets	234	4,737	1,513	15_	6,499
At 31 December 2022					
Owned assets	126	4,121	1,439	18	5,704

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 13 Leases

Right-of-use assets		lidated statements	Sepa financial s	
At 31 December	2022	2021	2022	2021
		(in thousa	md Baht)	
Buildings	28,980	27,599	2,973	6,167
Equipment	1	1	1	1
Vehicles	1,644	2,094_	1,644	2,094
Total	30,625	29,694	4,618	8,262

In 2022, additions to the right-of-use assets of the Group was Baht 16.68 million (2021: additions to the right-of-use assets of the Group and the Company were Baht 5.70 million and Baht 2.94 million, respectively).

The Group leases a number of office buildings for 3 years, with extension options at the end of lease term. The rental is payable monthly as specified in the contract.

### Extension options

The Group has extension options on property leases exercisable up to one year before the end of the contract period. The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options and will regularly reassess so.

Year ended 31 December		olidated statements 2021		parate statements 2021	
Amounts recognised in profit or loss		(in inous	ana bana,		
COVID-19 related rent concessions	100	2,379	(126)	167	
Depreciation of right-of-use assets:					
- Buildings	15,297	15,128	3,195	3,195	
- Equipment	-	24	_	24	
- Vehicles	450	450	450	450	
Interest on lease liabilities	1,657	1,728	282	407	
Expenses relating to short-term leases	831	372	-	-	

In 2022, total cash outflow for leases of the Group and the Company were Baht 18.41 million and Baht 4.04 million, respectively (2021: Baht 14.98 million and Baht 3.80 million, respectively).

### 14 Goodwill

		olidated statements 2021 (in thouse	financial 2022	statements 2021	
Cost At 1 January At 31 December	210,007 210,007	210,007 210,007			
Impairment losses At 1 January Impairment loss At 31 December	-	<u>-</u>	- -	<u>-</u>	

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

	Conso	lidated	Sep	arate
	financial s	statements	financial	statements
	2022	2021	2022	2021
		(în thouse	and Baht)	
Net book value				
At 31 December	210,007	210,007	_	<b>-</b>

Goodwill arose from the Company's purchase of shares at 100% shareholding of I-Secure Co., Ltd. (see note 29).

### Impairment testing

The recoverable amount was based on the value in use of cash generating unit (CGU) with goodwill, determined by discounted future cash flows to be generated from the going concern of I-Secure Co., Ltd.

The values assigned to the key assumptions represented management's assessment of future trends in the relevant industries and were based on historical data from external and internal sources. The key assumptions used in the estimation of the recoverable amount were as follows:

### Discount rate

The discount rates were based on weighted average cost of capital comprised of key financial assumptions such as cost of debt and cost of equity with 10.83%.

### Forecast growth of NPAT

Forecast growth of NPAT were based on expectations of future outcomes taking into the past experience, adjusted for the anticipated revenue growth. Revenue growth was projected from past experience and estimate sale growth.

Management has identified that a reasonably possible change in two key assumptions, discount rate and forecast revenue growth rate, which in 2022 if discount rate increases by 0.57% or revenue growth rate decreases by 0.25% could cause the recoverable amount to be equal to the carrying amount.

Based on the impairment testing, the recoverable amount was estimated to be higher than its carrying amount. The Group did not recognise impairment in the financial statements.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

### 15 Other intangible assets

	Computer software	Service agreement	nancial statements Assets under development (in thousand Baht)	Total	Separate financial statements Computer software
Cost					
At 1 January 2021	12,867	9,819	-	22,686	6,253
Additions	374		1,658	2,032	
At 31 December 2021					
and 1 January 2022	13,241	9,819	1,658	24,718	6,253
Additions	215		3,097	3,312	
At 31 December 2022	13,456	9,819	4,755	28,030	6,253
Amortisation					
At 1 January 2021	7,920	7,521	-	15,441	6,137
Amortisation for the year	1,353	627	-	1,980	62
At 31 December 2021					
And 1 January 2022	9,273	8,148	_	17,421	6,199
Amortisation for the year	1,223	627	-	1,850	33
At 31 December 2022	10,496	8,775	<u> </u>	19,271	6,232
Net book value					
At 31 December 2021	3,968	1,671	1,658	7,297	54
At 31 December 2022	2,960	1,044	4,755	8,759	21

Service agreement above is assets from business combination during 2016 and 2018.

### Interest-bearing liabilities 16

		Conso 2022	lidated finar	icial statem	ents 2021	
	Secured	Unsecured	Total (in thousan	Secured ad Baht)	Unsecured	Total
Short-term loans from financial institutions Lease liabilities Total interest-bearing	82,641	31,595	82,641 31,595	53,507	31,426	53,507 31,426
liabilities	82,641	31,595	114,236	53,507	31,426	84,933
		Sep:	arate financi	ial statemer	nts 2021	
	Secured	Unsecured	Total (in thousan	Secured ad Baht)	Unsecured	Total
Short-term loans from financial institutions Lease liabilities	82,641	- 4,756	82,641 4,756	53,507	- 8,484_	53,507 8,484
Total interest-bearing liabilities	82,641	4,756	87,397	53,507	8,484	61,991

As at 31 December 2022, the Company has short-term borrowings from financial institutions amounting to Baht 50.00 million (2021: Baht 37.00 million), carry interest rates as at fixed rate per annum. The condition of repayment are on call.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

As at 31 December 2022, the Company has short-term borrowings from financial institutions which is Trust Receipt amounting to Baht 32.64 million (2021: Baht 16.51 million) for payment of goods, carry interest rate as at fixed rate per annum. The borrowings is repayable within March 2023.

As at 31 December 2022 the Group and the Company has unutilised credit facilities totalling Baht 945.41 million and Baht 741.36 million, respectively (2021: Baht 971.06 million and Baht 769.60 million, respectively).

### 17 Trade and other payables

		Consolidated financial statements		rate tatements
	2022	2021	2022	2021
		(in thouse	and Baht)	
Trade accounts payable	201,314	142,352	151,123	36,613
Other payables	293,627	241,980	244,330	180,865
Total trade and other payables	494,941	384,332	395,453	217,478

Other payables include as follows:

		Consolidated financial statements		rate tatements
	2022	2021	2022	2021
		(in thousa	ınd Baht)	
Accrued expenses	265,710	216,319	230,134	168,449
Revenue Department payable	9,010	8,340	4,776	3,441
Deposits and advances received	9,597	5,667	3,175	3,247
Others	9,310	11,654	6,245	5,728
Total	293,627	241,980	244,330	180,865

### 18 Non-current provisions for employee benefits

The Group and the Company operate a defined benefit plan based on the requirement of Thai Labour Protection Act B.E 2541 (1998) to provide retirement benefits to employees based on pensionable remuneration and length of service. The defined benefit plans expose the Group to actuarial risks, such as longevity risk and interest rate risk.

Present value of the defined benefit	Consc	lidated	Separate		
obligations	financial statements		financial s	tatements	
	2022	2021	2022	2021	
		(in thousa	nd Baht)		
At 1 January	28,575	24,843	17,428	14,066	
Include in profit or loss:					
Current service cost	3,640	5,602	1,494	2,051	
Interest on obligation	708	587	405	356_	
Ü	4,348	6,189	1,899	2,407	
Included in other comprehensive income					
Actuarial (gain) loss					
- Demographic assumptions	-	1,519	_	1,570	
- Financial assumptions	_	(294)	_	239	
- Experience adjustment	-	(3,682)	-	(854)	
	-	(2,457)	_	955	

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

Present value of the defined benefit obligations			idated tatements	Separate financial statements	
bouguious		2022	2021 (in thous	2022	2021
Others Benefit paid At 31 December		(2,980) 29,943	28,575	19,327	17,428
Principal actuarial assumptions		olidated statements 2021		Separa nancial sta )22	
Discount rate Future salary growth Employee turnover rate	2.32 - 2.87 5.00 1.91 - 28.65	2.32 - 2 5 1.91 - 28	.87 .00	2.32 5.00 - 22.92	2.32 5.00 1.91 - 22.92

Assumptions regarding future mortality have been based on published statistics and mortality tables.

At 31 December 2022 and 2021, the weighted-average duration of the defined benefit obligation of the Group were 14 - 20 years.

At 31 December 2022 and 2021, the weighted-average duration of the defined benefit obligation of the Company were 14 years.

### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

	Consolidated financial statements					
Effect to the defined benefit obligation		increase in a	ssumption	decrease in	assumption	
At 31 December		2022	2021	2022	2021	
			(in thousa	md Baht)		
Discount rate	1%	(2,958)	(2,732)	3,530	3,263	
Future salary growth	1%	3,704	3,123	(3,163)	(2,677)	
Employee turnover	20%	(2,679)	(2,218)	3,326	2,731	
Future mortality	20%	(372)	(317)	378	322	
			arated finan			
Effect to the defined benefit obligation		increase in a	ssumption	decrease in	assumption	

		Separated financial statements						
Effect to the defined benefit obligation		increase in a	ssumption	decrease in	assumption			
At 31 December		2022	2021	2022	2021			
			(in thousa	nd Baht)				
Discount rate	1%	(1,475)	(1,456)	1,735	1,714			
Future salary growth	1%	1,870	1,649	(1,623)	(1,434)			
Employee turnover	20%	(1,052)	(920)	1,203	1,045			
Future mortality	20%	(183)	(161)	186	164			

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 19 Share capital and share premium

	Par value	20	22	20	21
•	per share	Number	Amount	Number	Amount
	(in Baht)	(tho	usand shares	/in thousand E	Baht)
Authorised shares at 31 December		307,005	153,503	307,005	153,503
Issued and paid-up shares					
At 1 January					
- ordinary shares	0.50	307,005	153,503	300,000	150,000
Increase of new shares	0.50	-	-	7,005	3,503
At 31 December					
- ordinary shares	,	307,005	153,503	307,005	153,503

### Private placement

On 29 April 2021, the shareholders of the Company approved the increase of the Company's registered capital in an amount of Baht 3,502,600 from the current registered capital of Baht 150,000,000 to be the new registered capital of Baht 153,502,600 by issuance of 7,005,200 new ordinary shares of the Company with a par value of Baht 0.50 per share for offering to specific investors through private placement. This constitutes the final installment of share payment according to the agreement on acquisition of shares in I-Secure Co., Ltd. as approved by the Company's Extraordinary General Meeting of Shareholders No. 1/2018.

In May 2021, the Company sold such 7,005,200 million new ordinary shares at Baht 5.71 per share (Baht 0.50 paid in capital and Baht 5.21 share premium). Totalling is Baht 40 million divided into paid-up share capital of Baht 3.50 million and premium on share of Baht 36.50 million. The additional shares has been issued and paid on 18 May 2021. The Company registered the increase in paid-up share capital with the Ministry of Commerce on 20 May 2021.

Directly attributable expenses of the private placement amounting to Baht 0.60 million were deducted from the premium on share capital received from private placement.

### Share premium

Section 51 of the Public Companies Act B.E. 2535 requires companies to set aside share subscription monies received in excess of the par value of the shares issued to a reserve account ("share premium"). Share premium is not available for dividend distribution.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 20 Reserve

Reserves comprise:

Appropriations of profit and/or retained earnings

### Legal reserve

Section 116 of the Public Companies Act B.E. 2535 Section 116 requires that a public company shall allocate not less than 5% of its annual net profit, less any accumulated losses brought forward (if any), to a reserve account ("legal reserve"), until this account reaches an amount not less than 10% of the registered authorised capital. The legal reserve is not available for dividend distribution.

### Other components of equity

### Translation reserve

The translation reserves comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

### 21 Segment information and disaggregation of revenue

Management determined that the Group/Company has two reportable segments, as described below, which are the Group/Company's strategic divisions for different products and services, and are managed separately because they require different technology and marketing strategies. The following summary describes the operations in each of the Group/Company's reportable segments.

Segment 1 Sale of goods

Segment 2 Rendering of services

Each segment's performance is measured based on gross profit, as included in the internal management reports that are reviewed by the Group's CODM. Segment gross profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

	Consolidated financial statements							
	Sale o	f goods		eportable nents				
For the year ended 31 December	2022	2021	2022 (in thous	2021 and Baht)	2022	2021		
Information about reportable segments External revenue	1,229,638	1,222,177	782,158	634,925	2,011,796	1,857,102		
Disaggregation of revenue Primary geographical markets								
Thailand	904,211	907,058	676,698	564,190	1,580,909	1,471,248		
Cambodia	224,678	186,510	52,320	22,607	276,998	209,117		
Myanmar	85,620	66,047	32,690	23,477	118,310	89,524		
Malaysia	-	50,852	3,732	9,429	3,732	60,281		
Other countries	15,129	11,710	16,718	15,222	31,847	26,932		
Total revenue	1,229,638	1,222,177	<u>782,158</u>	634,925	2,011,796	1,857,102		
Major products and service lines Computer equipment and related software	1,229,638	1,222,177			1,229,638	1,222,177		
Computer and network security monitoring services	1,229,038	1,222,177	47,378	- 61,791	47,378	61,791		
Maintenance and other			•	•		•		
services	-		734,780	573,134	734,780	573,134		
Total revenue	1,229,638	1,222,177	<u>782,158</u>	634,925	<u>2,011,796</u>	1,857,102		
Timing of revenue recognition								
At a point in time	1,229,638	1,222,177	481,542	406,744	1,711,180	1,628,921		
Over time			300,616	_228,181_	300,616	228,181		
Total revenue	1,229,638	1,222,177	782,158	634,925	2,011,796	1,857,102		
Gross profit	153,029	174,426	251,693	227,759	404,722	402,185		

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

	Separate financial statements						
	Sale o	f goods	Rendering	of services		eportable nents	
For the year ended 31 December	2022	2021	2022	2021	2022	2021	
31 December	2022	2021	2022 (in thous	2021 and Baht)	2022	2021	
Information about			(======================================				
reportable segments							
External revenue	811,331	870,000	360,948	258,987	1,172,279	1,128,987	
<b>T</b>							
Disaggregation of revenue							
Primary geographical markets							
Thailand	792,853	807,113	354,978	242,387	1,147,831	1,049,500	
Cambodia	17,609	11,270	2,028	3,616	19,637	14,886	
Myanmar	869	765	10	3,555	879	4,320	
Malaysia	-	50,852	3,662	9,429	3,662	60,281	
Other countries		_	270	-	270		
Total revenue	811,331	870,000	360,948	258,987	1,172,279	1,128,987	
Major products and							
service lines							
Computer equipment and							
related software	811,331	870,000	<u></u>	_	811,331	870,000	
Maintenance and other	,	- · · <b>,</b> - · ·			<b>,</b>		
services			360,948	258,987	360,948	258,987	
Total revenue	811,331	870,000	360,948	258,987	1,172,279	1,128,987	
Timing of revenue							
recognition At a point in time	811,331	870,000	237,185	158,140	1,048,516	1,028,140	
Over time	011,531	570,000 -	123,763	100,847	123,763	100,847	
Total revenue	811,331	870,000	360,948	258,987	1,172,279	1,128,987	
	521,231				_,_,_,_	_,,	
Gross profit	93,587	116,720	52,528	35,070	146,115	151,790	

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

### (a) Reconciliations of reportable segment revenues, profit or loss

	Consolidated financial statements		Sepa financial s	rate statements
	2022	2021 (in thousa	2022 nd Baht)	2021
Profit or loss		,	ŕ	
Gross profit for reportable segments	404,722	402,185	146,115	151,790
Unallocated amounts:				
- Other income	30,375	20,511	20,384	11,044
- Distribution costs	(59,885)	(53,498)	(32,232)	(26,665)
- Administrative expenses	(202,000)	(192,566)	(74,432)	(64,535)
- Finance costs	(9,119)	(7,717)	(7,492)	(6,405)
- Reversal of impairment loss				
determined in accordance with TFRS 9	2,010	809	-	-
- Share of profit (loss) of associate	(1,376)	16,222	(1,376)	16,222
- Share of profit of subsidiaries			72,551	68,343
Profit before income tax	164,727	185,946	123,518	149,794

### (b) Major customer

Revenues from two customers of the Group's and the Company's 1 and 2 segments represents approximately Baht 319 million and Baht 314 million, respectively (2021: one customer; Baht 482 million) of the Group's and the Company's total revenues.

### (c) Promotional privileges

The Company has been granted a promotional certificate by the office of the Board of Investment for software business. The Company has been granted several privileges including exemption and/or reduction of income tax on net profit derived from promoted operations with certain terms and conditions prescribed in the promotional certificate, which the Company must comply with.

	Consolidated financial statements									
		2022			2021					
		Non-			Non-					
Year ended	Promoted	promoted		Promoted	promoted					
31 December	businesses	businesses	Total	businesses	businesses	Total				
			(in thouse	and Baht)						
Export sales	-	430,887	430,887	_	361,036	361,036				
Local sales	47,642	1,533,267	1,580,909	62,734	1,433,332	1,496,066				
Total	47,642	1,964,154	2,011,796	62,734	1,794,368	1,857,102				
=										

	Separate financial statements							
		2022			2021			
		Non-			Non-			
Year ended	Promoted	promoted		Promoted	promoted			
31 December	businesses	businesses	Total	businesses	businesses	Total		
			(in thouse	and Baht)				
Export sales	-	24,448	24,448	-	54,668	54,668		
Local sales		1,147,831	1,147,831		1,074,319	1,074,319		
Total	_	1,172,279	1,172,279	_	1,128,987	1,128,987		

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

### (d) Contract Balances

Contract assets		lidated statements 2021 (in thousa	Sepa financial s 2022 and Baht)	
Service contract  Less: allowance for expected credit loss  Net	135,235 - 135,235	149,986  149,986	98,175 - - 98,175	116,925 - 116,925
Material movement for the year ended 31 December Transfer to trade accounts receivables Recognised as revenue during the year Transfer allowance for expected credit loss to receivable under debt restructuring agreement	(155,727) 140,976	(238,655) 355,185 3,804	(125,172) 106,422	(51,190) 160,389 1,507

The contract assets comprising of unbilled trade accounts receivable primarily relate to the Group's rights to consideration for work completed but not billed at the reporting date on sales of goods under finance lease, maintenance, computer and network security and other services. The contract assets are transferred to receivables when the rights become unconditional to the Group. This usually occurs when an invoice is issued to the customer.

	Consol	Consolidated		rate
	financial s	tatements	financial st	tatements
Contract liabilities	2022	2021	2022	2021
		(in thouse	and Baht)	
Advance received	156,648	163,354	78,860	83,792

The contract liabilities comprising of unearned income primarily relate to the advance consideration received from customers for sales of goods and rendering of services. The Group recognises such contract liabilities as revenue when transferring control of the goods to the customers and consideration allocated to maintenance services, for which revenue is recognised on a straight-line basis over the term of the maintenance services.

The Group's and the Company's contract liabilities at 31 December 2021 amounted of Baht 132.46 million and Baht 65.64 million, respectively, have been recognised as revenue in 2022 (2021: Baht 173.71 million and Baht 125.07 million, respectively).

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### (e) Revenue expected to be recognised in the future related to performance obligations that are unsatisfied

	Consolidated			Separate		
	financial statements			financial statements		
Revenue expected to be		After 1			After 1	
recognised in the future		year but			year but	
related to performance	Within	within	After	Within	within	After
obligations that are unsatisfied	l year	5 years	5 years	1 year	5 years	5 years
•			(in thouse	and Baht)		
At 31 December 2022						
Sales of software license	2,815	2,002	-	-	-	-
Maintenance service						
and other services	87,867	62,895	1,069	60,929	_17,931_	-
Total	90,682	64,897	1,069	60,929	<u>17,931</u>	_
At 31 December 2021						
Sales of software license	4,991	3,172	-	1,107	1,107	-
Maintenance service						
and other services	123,482	31,666	43	65,311	16,267	
Total	128,473	34,838	43	66,418	17,374	_

Consideration from contracts with customers is included in the amounts presented above.

The Group applies the practical expedient not to disclose revenue expected to be recognised in the future related to performance obligations that are unsatisfied as at 31 December 2022 and 2021 when it is initially expected that the contracts have original durations of one year or less.

### 22 Expenses by nature

	Consolidated		Separate		
	financial	statements	financial	statements	
Note	2022	2021	2022	2021	
		(in thouse	and Baht)		
Purchase of services	462,885	315,323	293,424	158,266	
Employee benefit expenses	242,916	236,776	81,817	74,599	
Depreciation and amortisation 12, 13, 15	25,007	27,580	6,132	6,565	
Professional and consulting fees	8,678	9,210	6,960	6,592	
Sale promotion expenses	6,670	6,089	4,733	4,687	
Office and equipment rental and service	1,855	1,021	1,165	836	

During 2022, the Group and Company have contributed provident funds for its employees amounting to Baht 3.98 million and Baht 1.38 million, respectively (2021: Baht 4.34 million and Baht 1.29 million, respectively), which included in employee benefit expenses.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### 23 Income tax

Income tax recognised in profit or loss	Consolidated financial statements		_	arate statements
	2022	2021 (in thousa	2022 and Baht)	2021
Current tax expense Current year	26,904	29,311	8,734	13,572
Deferred tax expense  Movements in temporary differences  Total income tax expense	767 <b>27,671</b>	8,946 38,257	2,874 11,608	9,682 23,254

Reconciliation of effective tax rate	•	Consolidated fina 2022		cial statements 2021		
	Rate (%)	(in thousand Baht)	Rate (%)	(in thousand Baht)		
Profit before income tax expense		164,727		185,946		
Income tax using the Thai corporation tax rate	20	32,945	20	37,189		
Share of loss of associates accounted for using equity method		275		(3,244)		
Tax effect of income and expenses that are not taxable income or not deductible in				, , ,		
determining taxable profit, net and others		(5,549)		4,312		
Total	<b>1</b> 7	27,671	21	38,257		

Reconciliation of effective tax rate		Separate finance	ial statements 2021	
	Rate	(in thousand	Rate	(in thousand
	(%)	Baht)	(%)	Baht)
Profit before income tax expense		123,518		149,794
Income tax using the Thai corporation tax rate	20	24,704	20	29,959
Share of profit of subsidiaries and associate accounted for using equity method  Tax effect of income and expenses that are not		(14,235)		(16,913)
taxable income or not deductible in				
determining taxable profit, net and others		1,139		10,208
Total	9	11,608	16	23,254

	Consolidated financial statements				
Deferred tax	Ass	ilities			
as at 31 December	2022	2021	2022	2021	
		(in thouse	ınd Baht)		
Total	11,371	12,263	(209)	(334)	
Set off of tax	(209)	(334)	209	334	
Net deferred tax assets	11,162	11,929	-	_	

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

	S	Separate financial statements			
Deferred tax	Ass	Liabilities			
as at 31 December	2022	2021	2022	2021	
		(in thouse	and Baht)		
Total	7,814	10,688	-	-	
Set off of tax	-	-	-	-	
Net deferred tax assets	7,814	10,688	-	_	

	C		inancial statement	S
		Charge	l) / Credited to	
	At	Profit or	Other	At 3
Defensedon		loss	comprehensive income	Decem
Deferred tax	1 January		usand Baht)	Decen
2022		(in inoi	изина Бині)	
Deferred tax assets				
Trade accounts receivable	887	918	_	1,8
Inventories	331	3	-	3
Provisions	6,843	(156)	_	6,6
Unearned income	1,763	(949)	_	8
Others	2,439	(708)	_	1,7
Total	12,263	$\frac{(892)}{}$	-	11,3
~ <del>~ ~ ~ ~</del>		(0/2)		
Deferred tax liability				
Intangible assets	(334)	125		(2
Total	(334)	125	MARK - 1847/	(2
Net	11,929	(767)	-	11,1
2021				
Deferred tax assets				
Trade accounts receivable	903	(16)	-	8
Inventories	299	32	_	3
Provisions	6,304	1,084	(545)	6,8
Unearned income	2,556	(793)	-	1,7
Deferred interest expenses	1,086	(1,086)	-	-
Fair value adjustment of contingent				
consideration	8,954	(8,954)	-	-
Others	1,778	661		2,4
Total	21,880	(9,072)	(545)	12,2
Deferred tax liability				
Intangible assets	(460)	126	_	(3
Total	(460)	126	_	(3

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

		Separate fina (Charged		
Deferred tax	At 1 January	Profit or loss (in tho	Other comprehensive income usand Baht)	At 31 December
2022				
Deferred tax assets				
Trade accounts receivable	875	-	-	875
Inventories	315	4	-	319
Provisions	5,384	(820)	-	4,564
Unearned income	1,764	(949)	-	815
Others	2,350	(1,109)		1,241
Total	10,688	(2,874)	-	7,814
2021				
Deferred tax assets				
Trade accounts receivable	875	-	-	875
Inventories	299	16	-	315
Provisions	4,712	481	191	5,384
Unearned income	2,557	(793)	-	1,764
Deferred interest expenses	1,086	(1,086)	-	-
Fair value adjustment of contingent				
consideration	8,954	(8,954)	-	-
Others	1,696	654		2,350
Total	20,179	(9,682)	191	10,688

### 24 Basic earnings per share

The calculations of basic earnings per share for the years ended 31 December 2022 and 2021 were based on the profit for the years attributable to ordinary shareholders of the Company and the number of ordinary shares outstanding during the years as follows:

	Consolidated financial statements		-	arate statements
	2022	2021	2022	2021
	(in	thousand Baht/	thousand sha	red)
Profit attributable to ordinary shareholders				
of the Company (basic)	111,909	126,540	111,909	126,540
Ordinary shares outstanding				
Number of ordinary shares outstanding at				
1 January	307,005	300,000	307,005	300,000
Effect of shares issued on 18 May 2021	-	4,376		4,376
Weighted average number of ordinary				
shares outstanding (basic) at 31 December	307,005	304,376	307,005	304,376
Basic earnings per share (in Baht)	0.36	0.42	0.36	0.42

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

### 25 Dividends

The dividends paid by the Company to the shareholders are as follows:

	Approval date	Payment schedule	Dividend rate per share (Baht)	Amount (in million Baht)
2022				
Parent				
Annual dividend	27 April 2022	May 2022	0.17	52.19
Interim dividend	8 August 2022	September 2022	0.12	36.84
Subsidiaries				
I-Secure Co., Ltd.				
Annual dividend	27 April 2022	May 2022	50.00	20.00
vServePlus Co., Ltd.				<b>5</b> 0.00
Annual dividend	27 April 2022	May 2022	125.00	50.00
2021				
Parent				
Annual dividend	29 April 2021	May 2021	0.10	30.00
Interim dividend	12 August 2021	September 2021	0.10	30.70
Subsidiary				
I-Secure Co., Ltd.				
Interim dividend	2 February 2021	February 2021	50.00	20.00
	_ 1 001	1001441, 2021	<b>D</b> 0.000	2000
vServePlus Co., Ltd.				
Annual dividend	12 April 2021	April 2021	125.00	50.00

### 26 Financial instruments

### (a) Carrying amounts and fair values

The Group has no significant financial assets and financial liabilities measured at fair value. Fair value of financial assets and financial liabilities measured at amortised cost are taken to reasonable approximate the carrying values.

### (b) Financial risk management policies

### Risk management framework

The Group's board of directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The board of directors has established the risk management committee, which is responsible for developing and monitoring the Group's risk management policies. The committee reports regularly to the board of directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group's, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group's, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

The Group's audit committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group's. The Group's audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

### (b.1) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

### (b.1.1) Trade accounts receivables and contract assets

The Group exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk associated with the industry and country in which customers operate. Detail of concentration of revenue are included in note 21.

The risk management committee has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group standard payment and commercial terms and conditions are offered. The Group review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references. Sale limits are established for each customer and reviewed quarterly. Any sales exceeding those limits require approval from the risk management committee.

The Group limits its exposure to credit risk from trade accounts receivables by establishing a maximum payment period of 3 months. Outstanding trade receivables are regularly monitored by the Group. An impairment analysis is performed by the Group at each reporting date. The provision rates of expected credit loss are based on days past due for individual trade receivables to reflect differences between economic conditions in the past, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

### (b.1.2) Cash and cash equivalent and derivatives

The Group's exposure to credit risk arising from cash and cash equivalents and derivative assets is limited because the counterparties are banks and financial institutions, which the Group considers to have low credit risk.

### (b.1.3) Guarantees

The Company's policy is to provide financial guarantees only for subsidiaries' liabilities. At 31 December 2022, the Company has issued a guarantee to certain banks in respect of credit facilities granted to one subsidiary (see note 28).

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### (b.2) Liquidity risk

The Group monitors its liquidity risk and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and to mitigate the effects of fluctuations in cash flows.

The following table are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted and include contractual interest payments and exclude the impact of netting agreements.

At 31 December	Con Carrying amount	Contractual 1 year or less	nancial statemental cash flows More than I years but less than 5 years sand Baht)	ents Total
Non-derivative financial liabilities Trade and other payables Loans from financial institutions Lease liabilities	494,941 82,641 31,595 609,177	398,325 83,263 15,580 497,168	96,616 18,116 114,732	494,941 83,263 33,696 611,900
Non-derivative financial liabilities Trade and other payables Loans from financial institutions Lease liabilities	384,332 53,507 31,426 469,265	307,913 54,036 15,079 377,028	76,419 - 18,194 <b>94,613</b>	384,332 54,036 33,273 <b>471,641</b>

	S	eparate fina	ncial statemen	ts
At 31 December	Carrying amount	1 year or less	al cash flows More than 1 years but less than 5 years sand Baht)	Total
2022				
Non-derivative financial liabilities				
Trade and other payables	395,453	298,837	96,616	395,453
Loans from financial institutions	82,641	83,263	-	83,263
Lease liabilities	4,756	3,570	1,468	5,038
	482,850	385,670	98,084	483,754
2021				
Non-derivative financial liabilities				
Trade and other payables	217,478	141,060	76,418	217,478
Loans from financial institutions	53,507	54,036	-	54,036
Lease liabilities	8,484	3,970	5,001	8,971
20000 11114	279,469	198,066	81,419	280,485

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### (b.3) Market risk

The Group is exposed to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is as follows:

### (b.3.1) Foreign currency risk

The Group is exposed to foreign currency risk relating to purchases and sales which are denominated in foreign currencies. The Group primarily utilizes forward exchange contracts with maturities of less than one year to hedge such financial assets and liabilities denominated in foreign currencies. The forward exchange contracts entered into at the reporting date also relate to anticipated purchases and sales, denominated in foreign currencies, for the subsequent period.

	Conso	olidated fina	ncial statem	ents
Exposure to foreign currency	USD	SGD	MMK	Total
		(in thousar	nd Baht)	
At 31 December 2022				
Cash and cash equivalents	37,028	8,543	10	45,581
Trade and other receivables	96,138	687	115	96,940
Trade and other payables	(169,431)	(790)	(173)	(170,394)
Net statement of financial position				
exposure	(36,265)	8,440	(48)	(27,873)
Currency forwards purchase (sell) - net	(2,788)	_	_	(2,788)
Net exposure	(39,053)	8,440	(48)	(30,661)
At 31 December 2021				
Cash and cash equivalents	28,118	9,514	14	37,646
Trade and other receivables	129,954	3,791	115	133,860
Trade and other payables	(54,118)	(497)	(404)	(55,019)
Net statement of financial position				
exposure	103,954	12,808	(275)	116,487
Currency forwards purchase (sell) - net	(25)	-	<del>-</del>	(25)
Net exposure	103,929	12,808	(275)	116,462

	Separate financial statements		
	2022	2021	
Exposure to foreign currency at 31 December	USD	USD	
	(in thouse	and Baht)	
Cash and cash equivalents	5,085	2,047	
Trade and other receivables	7,518	7,518	
Short-term loans to related party	-	13,299	
Trade and other payables	(136,565)	(13,927)	
Net statement of financial position exposure	(123,962)	8,937	
Currency forwards purchase (sell) - net	(2,788)	(25)	
Net exposure	(126,750)	8,912	

Sensitivity analysis

A reasonably possible strengthening (weakening) of Thai Baht against all other foreign currencies at the reporting date would have affected the measurement of financial instruments denominated in a foreign currency. This analysis assumes that all other variables, in particular interest rates, remain constant.

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED For the year ended 31 December 2022

Impact to profit or loss	Movement	Consoli financial st Strengthening	atements Weakening	Separ financial st Strengthening	atements
2022	(%)		(in inous	and Baht)	
			(0.00.5)		(4.6. 4.8.)
USD	10	3,905	(3,905)	12,675	(12,675)
SGD	10	844	(844)	-	-
MMK	10	5	(5)	-	-
2021					
USD	10	10,398	(10,398)	891	(891)
SGD	10	1,281	(1,281)		-
MMK	10	28	(28)	-	-

### (b.3.2) Interest rate risk

Interest rate risk is the risk that future movements in market interest rates will affect the results of the Group's operations and its cash flows because loan interest rates (see note 16) are mainly fixed. So the Group has low interest rate risk. The sensitivity impact to the increase or decrease in interest expenses from borrowings, as a result of changes in interest rates is immaterial on financial statements of the Group.

### 27 Capital management

The Board of Directors' policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board regularly monitors the return on capital, by evaluating result from operating activities divided by total shareholders' equity, excluding non-controlling interests and also monitors the level of dividends to ordinary shareholders.

### 28 Commitments with non-related parties

	Consolidated financial statements		Separate financial statements			
	2022	2021	2022	2021		
	(in thousand Baht)					
Other commitments						
Short-term lease commitments	282	372	-	-		
Purchase orders for goods and services	102,069	207,149	64,954	159,837		
Bank guarantees	8,297	9,055	-	893		
Total	110,648	216,576	64,954	160,730		

### Related party guarantees

As at 31 December 2022, the credit facilities from financial institution amounting to US Dollars 3.00 million of a subsidiary are guaranteed by the Company (31 December 2021: US Dollars 3.00 million).

### Notes to the financial statements

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

### Other service agreements

Service agreement from business acquisition

As vServePlus Co., Ltd. purchased IT service business from VST ECS (Thailand) Co., Ltd. On 23 August 2016 amount Baht 14.45 million (book value as at 21 December 2018) which will be paid in 2019. The Company acquired transferred employees, equipment and service agreement in accordance with the Business Transfer Agreement and Service Level Agreement. VST ECS (Thailand) Co., Ltd. granted permission to vServePlus Co., Ltd. to provide services to clients and agreed to share revenue of each agreement as agreed rate. The agreement's period is 1 September 2016 to 31 July 2023. vServePlus Co., Ltd. fully paid for business acquisition payable in 2019.

In August 2017, VST ECS (Thailand) Co., Ltd. entered into novation agreement to certain transfer right and obligations under Business Transfer Agreement date 23 August 2016 to VST ECS Services (Thailand) Co., Ltd. (its subsidiary).

Service Level Agreement

vServePlus Co., Ltd. entered into Service Level Agreement with VST ECS Services (Thailand) Co., Ltd. granting right to provide services to VST ECS Services (Thailand) Co., Ltd. and agreed to share revenue of each agreement as agreed rate. The agreement's period is 1 January 2020 to 31 December 2022. Currently is in the process of renewing the contract.

### 29 **Business acquisition agreement**

On 17 October 2018 the Group obtained control of I-Secure Co., Ltd., a managed security service provider (MSSP), security operation center (SOC) and security consultancy by acquiring 100% of the shares and voting interests in the company from non-related persons of the Company (the "sellers").

The Company has agreed to pay the additional consideration to selling shareholders as stipulated in the agreement. The major factor is audited net profit after tax (NPAT) of I-Secure Co., Ltd. of the year 2019 and 2020 which have maturity date within year 2021.

In 2020, the Company paid for business acquisition payable amounting to Baht 84.28 million.

In 2021, the Company paid for business acquisition payable amount to Baht 101.57 million. The payment was paid by cash amount to Baht 61.57 million and by newly issued ordinary shares Baht 40.00 million, comprising 7,005,200 shares at the offering price of Baht 5.71 per shares.

### **30** Contingent liabilities

In 2011, the Company was sued at the Civil Court by another company on tort claim requesting for damage recovery of Baht 120.12 million and in 2012, by the same company at the Criminal Court for a criminal action on the same ground.

In 2013, the Company against that company on offense of taking false information for criminal case, and claimed of greater amount of damage recovery than the amount sued for by the company. The Criminal Court and Civil Court issued a temporary order to suspend the case awaiting result of the criminal case taken against the Company which is now pending at hearing process at the Criminal Court.

In 2016, the Criminal Court had order to dismiss the criminal case of which the Company was sued.

### Notes to the financial statements

### VINTCOM TECHNOLOGY PUBLIC COMPANY LIMITED

### For the year ended 31 December 2022

On 27 January 2017, the prosecutor had appealed, and the Company had cross-appealed on 16 May 2017. Currently, the case is at appeal court.

On 15 November 2018, the Court of Appeal dismissed the case and all of the 10 defendants were adjudged not guilty.

On 26 June 2019, such Criminal Case has rendered the final judgement by the Court of Appeal and the plaintiff has not been permitted to file to the Supreme Court. The Company has brought the result of this case to the Civil Court of Southern Bangkok of litigation proceeding civil case.

Then, the Civil Court of Southern Bangkok has issued the notification dated on 7 October 2019, ordered the case to be await for the result of other cases with same cause of action from Central Administrative Court on other litigant's case with same cause of action. Later, the Supreme Administrative Court has rendered the final judgement for that case on 17 February 2022.

On 20 July 2022, The Civil Court of Southern Bangkok had ordered to dismiss the civil case above. The plaintiff did not exercise the right to appeal within the period specified by law. The Civil Court of Southern Bangkok issued a certificate confirming the termination of the case on 2 November 2022, so this case was final.

### 31 Events after the reporting period

At the Board of Directors' meeting held on 24 February 2023, the Board approved to submit for approval at the Annual General Meeting of the Shareholders, a full year 2022 dividend payment at the rate of Baht 0.18 per share, amounting to Baht 55.26 million. This dividend is subject to the approval of the Shareholders at the Annual General Meeting.



### Certification of Information Accuracy

The Company has reviewed the information in this Annual Registration Statements / Annual Report Form 56-1 One Report with care. The Company certifies that such information is truthful, accurate, and complete, and it does neither mislead nor lack essential information that is required to be disclosed. In addition, the Company certifies that;

- (1) The financial statements and financial information summarized in the Annual Registration Statements / Annual Report Form 56-1 One Report have accurately and completely presented information on the financial position, performance, and cash flows of the Company and its subsidiaries.
- (2) The Company has established a good information disclosure system to ensure that the Company fully and accurately discloses the essential information of the Company and its subsidiaries, as well as ensuring compliance with such a system.
- (3) The Company has established a good internal control system and ensures compliance with such a system. The Company also informed the information on the internal control system assessment to the auditor and the Audit Committee of the Company at the Audit Committee's meeting on February 24, 2023. This covered deficiencies and significant changes in the internal control system including wrongful acts that may affect the financial reports of the Company and its subsidiaries.

In this regard, as evidence that this document is identical to the document certified by the Company, the Company has assigned Mr. Poj Weerasuttakorn to sign this document on every page. If any page of the document does not have the signature of Mr. Poj Weerasuttakorn, the Company shall deem it not the information certified by the Company as mentioned above.

	Name	Position	n Signature
1.	Mr. Sopon Punyaratabandhu	Director	Sopon Punyaratabandhu
2.	Mrs. Songsri Srirungroungjit	Director	Songsri Srirungruangjit

### Attorney-in-fact

	Name	Position	Signature
1.	Mr. Poj Weerasuttakorn	Director of Accounting and Finance	Poj Weerasuttakorn



### **Board of Directors**



### мг.Narong Intanate

Age 65 years Nationality Thai
Chairman of the Board of Directors,
Executive Director, Member of the Nomination and
Remuneration Committee (Authorized Director)

### Date of appointment to the Board

29 September 1992

### **Education/Training**

- Master of Business Administration,
   California State University USA
- Director Accreditation Program (DAP) 97/2012

### % of shareholdings as of 31 December 2022

219,999,800 shares (71.66%) Indirectly through Vnet Capital Co., Ltd. Thai Automotive VCF Co., Ltd.

Family Relations among Executives -None-

### Work experience

Vintcom Technology Public Company Limited

1992 - Present Chairman of the Board of Directors,

Executive Director (Authorized Director)

Dec. 2019 - Present Member of the Nomination and

Remuneration Committee

Subsidiaries

Aug. 2016 - Present Chairman of the Board of Directors,

vServePlus Co., Ltd.

Oct. 2018 – Present Chairman of the Board of Directors,

I-Secure Co., Ltd.

### Positions in listed companies

2008 - Present Chairman of the Board of Directors

Copperwired Public Company Limited

### Positions in non-listed companies

1991 - Present Chairman of the Board of Directors,

Vnet Capital Co., Ltd.

2009 - Present Chairman of the Board of Directors,

vHealth threesixty Co., Ltd.

2016 - Present Chairman of the Board of Director,

VNET Seed Capital (Singapore) PTE., LTD.



### мr.Sopon Punyaratabandhu

Age 60 years Nationality Thai **Executive Director (Authorized Director)** 

### Date of appointment to the Board

2 May 2000

### **Education/Training**

- Bachelor in Accounting (Hons) and Master in Accounting, Thammasat University
- Certified Public Accountant Registration No. 3821
- Fellow Member, Thai Institute of Directors (IOD)
- Director Certification Program (DCP) 17/2002
- Role of the Compensation Committee (RCC) 1/2006, 2/2007
- Corporate Governance for Capital Market Intermediaries (CGI) 5/2015
- IT Governance and Cyber Resilience Program (ITG) 15/2020

% of shareholdings as of 31 December 2022 -None-

Family Relations among Executives -None-

### Work experience

Vintcom Technology Public Company Limited

Executive Director (Authorized Director) 2000 - Present

Subsidiaries

Aug. 2016 - Present Director, vServePlus Co., Ltd. Oct. 2018 - Present Director, I-Secure Co., Ltd.

Associated Company

Sep. 2020 - Present Director, M Intelligence Co., Ltd.

### Positions in listed companies

2008 - Present Director,

Copperwired Public Company Limited

1999 - Present Independent Director, Audit Committee and

Chairman of the Risk Management Committee,

Asia Plus Group Holdings Public

Company Limited

Jul.2019 - Present Independent Director,

Audit Committee and Chairman of the Corporate Governance and Sustainable Development Committee,

SVI Public Company Limited

### Positions in non-listed companies, including:

1999 - Present President, Vnet Capital Co., Ltd.

2013 - Present Independent Director,

Frasers Property Industrial REIT Management

(Thailand) Company Limited

2016 - Present Independent Director, Chairman of Audit

Committee,

Asset Plus Fund Management Co., Ltd.



### мгs.Songsri Srirungroungjit

Age 59 years Nationality Thai

Managing Director, Executive Director,

Member of the Risk Management Committee
(Authorized Director)

### Date of appointment to the Board

1 June 2001

### **Education/Training**

- Bachelor of Business Administration in Marketing, Southeast Asia University
- Director Accreditation Program (DAP) 119/2015

% of shareholdings as of 31 December 2022 -None-

Family Relations among Executives -None-

### Work experience

Vintcom Technology Public Company Limited

2001 - Present Managing Director, Executive Director

(Authorized Director)

Dec.2019 - Present Member of the Risk Management

Committee

Subsidiaries

2015 - Present Director,

Vintcom Technology (Myanmar) Co., Ltd.

2016 - Present Director, vServePlus Co., Ltd.

May. 2018 - Present Director,

Vintcom Technology (SG) Co., Ltd.

Oct. 2018 - Present Director, I-Secure Co., Ltd.

Positions in listed companies

-None-

Positions in listed companies

-None-



### мг.Sanpat Sopon

Age 69 years Nationality Thai Independent Director, Chairman of the Audit Committee, Chairman of the Corporate Governance and Sustainability Committee

### Date of appointment to the Board

16 March 2015

### **Education/Training**

- · Master of Business Administration, Western Michigan University - USA
- Director Certification Program (DCP) 49/2004
- Role of the Chairman Program (RCP) 2015
- Advanced Audit Committee Program (AACP) 23/2016

% of shareholdings as of 31 December 2022 -None-

Family Relations among Executives -None-

### Work experience

### Vintcom Technology Public Company Limited

2015 - Present Independent Director,

Chairman of the Audit Committee

Nov.2022 - Present Chairman of the Corporate Governance

and Sustainability Committee

### Subsidiaries

-None-

### Positions in listed companies

Feb. 2019 - Present Chairman of the Board of Directors,

Masterkool International Public Company

Limited

### Positions in non-listed companies

2010 - Present Director, Ratchaburi Future Co., Ltd. 2012 - Present Director, Sanpat and Associates Co., Ltd. 2014 - Present Director, Moustache Trang Co., Ltd.



### мr.Thanachart Numnonda

Age 57 years Nationality Thai
Independent Director, Audit Committee,
Chairman of the Risk Management Committee,
Member of the Nomination and Remuneration
Committee, Member of the Corporate Governance
and Sustainability Committee

### Date of appointment to the Board

16 March 2015

### **Education/Training**

- Doctor of Philosophy in Engineering,
   University of Auckland, New Zealand
- Master of Engineering (Electrical and Electronic), University of Auckland, New Zealand
- Bachelor of Engineering, Khon Kaen University
- Director Accreditation Program (DAP) 121/2015
- Driving Company Success with IT Governance (ITG) 6/2017
- Director Certification Program (DCP) 242/2017
- Role of the Chairman Program (RCP) 41/2017
- Advanced Audit Committee Program (AACP) 25/2017
- Financial Statement for Directors (FSD) 34/2017
- Strategic Board Master Class (SBM) 5/2018
- Risk Management Program for Corporate Leader (RCL) 19/2020
- Director Leadership Certification Program (DLCP) 2/2021
- Successful Formulation and Execution of Strategy (SFE) 36/2021
- Ethical Leadership Program (ELP) 25/2022

% of shareholdings as of 31 December 2022 -None-

Family Relations among Executives -None-

### Work experience

### Vintcom Technology Public Company Limited

2015 - Present Independent Director, Audit Committee
Dec.2019 - Present Chairman of the Risk Management

Committee

Dec.2019 - Present Member of the Nomination and

Remuneration Committee

Nov.2022 - Present Member of the Corporate Governance

and Sustainability Committee

### Subsidiaries

-None-

### Positions in listed companies

2015 - Present Independent Director, Audit Committee,

Humanica Public Company Limited

2016 – Present Chairman of the Board of Directors,

Audit Committee Chairman,

Siameast Solutions Public Company Limited

2019 - Present Independent Director, Chairman of

the Risk Management Committee,

Thanachart Capital Public Company Limited.

### Positions in non-listed companies

2013 - Present Authorized Director,

IMC Outsourcing (Thailand) Co., Ltd.

2013 – Present Councilor Council,

Ubon Ratchathani University Honorary

2019 - Present Councilor Council, Khon Kaen University
 2021 - Present Councilor Council, Burapha University





### мг.Kriengkrai Boonlert-u-thai

Age 51 years Nationality Thai Independent Director, Audit Committee, Member of the Risk Management Committee, Member of the Corporate Governance and Sustainability Committee

Doto of			40 460	Doord
Date of	addoor	nuneni	to me	DOMICI

16 March 2015

### **Education/Training**

- Doctor of Philosophy Business Administration (Accounting), Oklahoma State University
- Director Accreditation Program (DAP) 106/2013
- Advanced Audit Committee Program (AACP) 23/2016

### % of shareholdings as of 31 December 2022 -None-

### Family Relations among Executives -None-

### Work experience

Vintcom Technology	<sup>,</sup> Public	Company	Limited
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2015 - Present Independent Director, Audit Committee Dec.2019 - Present Member of the Risk Management

Nov.2022 - Present Member of the Corporate Governance

and Sustainability Committee

Subsidiaries

-None-

### Positions in listed companies

2563 - Present Independent Director, Chairman of

the Audit Committee,

AssetWise Public Company Limited

### Positions in non-listed companies

1995 - 2019

2011 - 2018

2019 - Present Vice Dean for Academic of the Faculty of

> Commerce and Accountancy Chulalongkorn University

2019 - Present Associate Professor,

Chulalongkorn University

2017 - Present Advisor of the Professional Accounting

Committee for Education and

Accounting Technology

Federation of Accounting Professions

Under The Royal Patronage of

His Majesty The King

Assistant Professor, Chulalongkorn University

Vocational Education Commission

Department of Vocational Education

Ministry of Education

2011 - 2017 Assistant to the President Chulalongkorn

2011 - 2017 Secretary of the Professional Accounting

Committee for Education and

Accounting Technology Federation of Accounting Professions Under The Royal Patronage of His Majesty The King



### мг.Punn Kasemsup

Age 54 years Nationality Thai Independent Director,
Chairman of the Nomination and Remuneration
Committee

### Date of appointment to the Board

18 April 2016

### **Education/Training**

- Master of Laws International and Comparative Law, Southern Methodist University – USA
- Director Certification Program (DCP) 140/2010
- Financial Statements for Directors (FSD) 10/2010
- Audit Committee Program (ACP) 37/2011
- Advanced Audit Committee Program (AACP 8/2012)
- Monitoring Fraud Risk Management (MFM) 6/2011
- Monitoring the Internal Audit Function (MIA) 11/2011
- Monitoring Quality of Financial reporting (MFR) 14/2012
- Monitoring the System of Internal Control and Risk Management (MIR) 12/2012

% of shareholdings as of 31 December 2022 -None-

Family Relations among Executives -None-

### Work experience

Vintcom Technology Public Company Limited

2016 - Present Independent Director

Dec.2019 - Present Chairman of the Nomination and

Remuneration Committee

Subsidiaries

2013 - Present

-None-

### Positions in listed companies

Jun. 2018 - Present Independent Director,

Member of the Nomination and Remuneration Committee,

Copperwired Public Company Limited Independent Director, Audit Committee,

City Sports and Recreation Public

Company Limited

May. 2018 - Present Independent Director, Audit Committee,

Chairman of the Nomination and

Remuneration and Investment Committee,

Demco Public Company Limited

April 2021 – Present Independent Director, Audit Committee,

Investment Committee Bg Container

Glass Public Company Limited

### Positions in non-listed companies

2002 – Present Director, HNP Legal & Litigation Co., Ltd.

2002 - Present Law (Partner)/Managing Director

Kompass Law Co., Ltd.

2009 – Present Director, Perseverance Co., Ltd.

### **Management and Company Secretary**



### мr.Sai Woon Ti

Age 39 years Nationality Burmese Sale Director,

### **Date of being Executive**

1 March 2023

### **Education/Training**

• Bachelor of Engineering Programme in Computer Engineering, Mae Fah Luang University

% of shareholdings as of 31 December 2022 2,000 shares

### Work experience

Vintcom Technology Public Company Limited

Mar. 2023 - Present

Sale Director

July. 2016 - Feb. 2023

Country Manager, Myanmar

Subsidiaries

-None-

Positions in listed companies

-None-

Positions in non-listed companies

-None-



### мr.Tanusit Skunnawat

Age 65 years Nationality Thai

Operation Director,

Member of the Risk Management Committee

### **Date of being Executive**

1 September 2011

### **Education/Training**

- Bachelor's degree (Honors), Engineering/Computer, Chulalongkorn University
- Bachelor of Science in Management Science/Management, Sukhothai Thammathirat Open University
- Master of Commerce and Accountancy, Thammasat University
- D.B.A. College of Commerce/Information System, Burapa university

### % of shareholdings as of 31 December 2022

100,000 shares

### Work experience

Vintcom Technology Public Company Limited

2005 - Present Operation Director

Dec. 2019 – Present Member of the Risk Management Committee

Subsidiaries

2015 – Present Managing Director,

Vintcom Technology (Myamar) Co., Ltd.

May. 2018 - Present Director,

Vintcom Technology (SG) Co., Ltd.

### Positions in listed companies

-None-

### Positions in non-listed companies

-None-







Age 56 years Nationality Thai **Technical Director** 

### **Date of being Executive**

1 October 2003

### **Education/Training**

• Bachelor of Science/Mathematics, King Mongkut's Institute of Technology Bangmod Campus

### % of shareholdings as of 31 December 2022

200,000 shares

### Work experience

Vintcom Technology Public Company Limited

2002 - Present Technical Director

Subsidiaries

-None-

Positions in listed companies

-None-

Positions in non-listed companies



### мг.Рој Weerasuttakorn

Age 50 years Nationality Thai Finance and Accounting Director

### **Date of being Executive**

1 December 2016

### **Education/Training**

- Bachelor of Commerce and Accounting/Accounting, Thammasat University
- Master of Business Administration/Accounting, Chiang Mai University
- Certified Public Accountant Registration No. 5352

### % of shareholdings as of 31 December 2022

-None-

### Work experience

### Vintcom Technology Public Company Limited

2016 - Present Finance and Accounting Director

Subsidiaries

May 2018 - Present Director,

Vintcom Technology (SG) Co., Ltd.

Aug 2020 - Present Director,

Vintcom Technology (Myanmar) Co., Ltd.

### Positions in listed companies

-None-

### Positions in non-listed companies

2016 – 2016 Finance and Accounting Director,

President Automobile Industries Co., Ltd.

2016 – 2016 Quality Control Reviewer,

AST Master Co., Ltd.

2014 – 2015 Lecturer, Faculty of Accounting,

Rangsit University

2008 – 2014 Academic accounting standards and

auditing standards,

Federation of Accounting Professions

Under The Royal Patronage of

His Majesty The King



### **Mr.Thanapol** Narasetsataporn

Nationality Thai Age 39 years Company Secretary

### **Date of being Executive**

17 August 2015

### **Education/Training**

- · Bachelor of Laws Ramkhamhaeng university
- · Barrister at Law, Thai Bar Association
- Company Secretary Program (CSP) #66

### % of shareholdings as of 31 December 2022 -None-

### Work experience

Vintcom Technology Public Company Limited

2015 - Present Company Secretary

Subsidiaries

-None-

### Positions in listed companies

### Positions in non-listed companies

May 2021- Present Director, VCM Advisory Co., Ltd. Jun 2020 - Present Director, Blue Fish Solution Co., Ltd. Jun 2020 - Present Director, Vnet SG Power Co., Ltd. Apr. 2018 - Present Director, Vnet Power Co., Ltd. 2013 - Present Legal Counsel, Vnet Capital Co., Ltd. 2010 - Present Legal Counsel, VST ECS (THAILAND) CO., LTD.

### Scope of Duties and Responsibilities of the Company Secretary

- 1) To provide preliminary recommendations to the Board of Directors and executives regarding pertinent laws and regulations that must be abided by the Board of Directors.
- 2) To supervise the Board of Directors' activities, organize meetings of the Board of Directors and shareholders, record the minutes of such meetings, and coordinate with relevant persons to ensure compliance with the meeting resolutions.
- 3) To prepare and maintain important documents of the Company, comprising:
  - 3.1) Register of directors
  - 3.2) Notices and minutes of the Board of Directors' meetings and annual reports of the Company
  - 3.3) Notices and minutes of shareholders' meetings
- 4) To maintain reports on the interests of directors and executives who are responsible for reporting their interests, including those of related parties, to the Company.
- 5) To perform any other duties required by the Capital Market Supervisory Board.

Mr. Thanapol Narasetsataporn has completed the Company Secretary Program (CSP), Class 66/2015.

In case the Company Secretary retires or is unable to perform his or her duties, the Board of Directors shall appoint the new Company Secretary within 90 days from the date which the Company Secretary retired or was unable to perform his or her duties

The change of shareholding of the Directors and Executives of Vintcom Technology Public Company Limited (Details as of 31 December 2022)

Name	Position	Number of Shareholding Number of Shareholding Number of Shareholding as of 31 December 2022	er of Shareholding 1 December 2021	Number of Shareholding as of 31 December 2022	Changing 2021–2022 increased / (decreased)	% of Shareholding as of 31 December 2022
1. Mr.Narong Intanate1¹	Chairman of the Board of Directors, Executive Director Member of the Nomination and Remuneration Committee	219,999,800	219,999,800	219,999,800	,	71.659%
Spouse and minor children			-	-	-	1
2. Mr.Sopon Punyaratabandhu	u Executive Director	=	1	<b>I</b>	-	1
Spouse and minor children		-	1			1
3. Mrs.Songsri Srirungroungjit	Managing Director, Executive Director, Member of the Risk Management	ı	ı	1	ı	ı
	Committee					
Spouse and minor children		-	-	-	1	-
4. Mr.Sanpat Sopon	Independent Director, Chairman of the Audit Committee	1	ı	1	ı	ı
Spouse and minor children		-	ı	-	1	1
5. Mr.Thanachart Numnonda	Independent Director, Audit Committee, Chairman of the Risk Management Committee, Member of the Nomination and Remuneration Committee	100,000	1	1	,	
Spouse and minor children		-	1			-
6. Mr.Kriengkrai Boonlert-u-thai	ai Independent Director, Audit Committee, Member of the Risk Management Committee	1	1	ı	1	1
Spouse and minor children			-		_	hannannannannannannannannannannannannann
7. Mr.Punn Kasemsup	Independent Director, Chairman of the Nomination and Remuneration Committee	100,000	1	ı		1
Spouse and minor children		-	-		***************************************	-
Remark <sup>1</sup> Indirectly through	<sup>1</sup> Indirectly through Vnet Capital Co Ltd. and Thai Automotive VCF	tive VCF Co. Ltd.	d			
					,	

Name	Position	Number of Shareholding as of 31 December 2020 a	lumber of Shareholding is of 31 December 2021	Number of Shareholding as of 31 December 2022	of Shareholding Number of Shareholding Number of Shareholding Changing 2021-2022 December 2020 as of 31 December 2021 as of 31 December 2022 increased / (decreased)	% of Shareholding as of 31 December 2022
1. Mr.Tanusit Skunnawat	Operation Director, Member of the Risk Management Committee	100,000	100,000	100,000	1	0.0325%
Spouse and minor children			ı	ı	ı	ı
2. Mr.Sooksun Tachawatcharaporn Technical Director	n Technical Director	200,000	200,000	200,000	1	0.0651%
Spouse and minor children		1	-	-	1	-
3. Mr.Poj Weerasuttakorn	Finance and Accounting Director	-	-	-	-	-
Spouse and minor children						
4. Mr. SAI WOON TI	Sales Director		•	2,000	=	0.001%
Spouse and minor children			•			

# Information about the person assigned to the highest responsibility in Accounting and Finance

Name/ Position/	Age	Educational cualifications/	Proportion of shareholding	Family relationship		Work experience	rience
Appointment date	(year)	Training	in the Company (%)	with directors and executives	Period	Position	Name of organization/company/ business type
Mr. Poj Weerasuttakorn Director of Accounting and Finance	50	Bachelor's degree:     Commerce and     Acommerce and	1	none	2016 - present	Director of Accounting and Finance	Vintcom Technology Public Company Limited / Computer network
Appointment date: 1 December 2016 The Board of Directors and		Accounting, Accounting, Thammasat University Master's degree: Business			2018 – present	Director	equipment setting business Vintcom Technology (SG) Co., Ltd. / Computer network equipment selling
the Addit Confinitiee are of the opinion that he has sufficient expertise that would be beneficial to the Company's business		Administration/Accounting, Chiang Mai University Certified Public Accountant Registration No. 5352			2020 - present	Director	ousiness Vintcom Technology (Myanmar) Co., Ltd. / Computer systems installation, consulting, and maintenance business
					2016	Director of Accounting and Finance	President Automobile Industries Co., Ltd. / A business in manufacturing and selling automotive air conditioning equipment
			addinananananananananananananananananana		2016	Quality Control Auditor	Aster Company Limited / Auditing service business
					2014 - 2015	Full-time lecturer	Faculty of Accounting, Rangsit University / Educational Institution
					2008 - 2014	Academics in Accounting Standards and Auditing Standards	Federation of Accounting Professions Under The Royal Patronage / Professional Organization

# Continuous knowledge development in accounting for 2022

Number	Course name	Training organization	Accounting hours
1	CFO 2022	NYC Management Co., Ltd.	3.50
2	2 TFRS 15 and TFRS 16 Accounting and Auditing Issues	Federation of Accounting Professions Under the Royal Patronage of His Majesty the King	6.00
3	Business health check through financial statements	ш	7.00
		Total	16.50

automotive industry

# Information about the person assigned to be directly responsible for the supervision of accounting process

			Proportion of	Family relationship		Work experience	
Name / Position/ Appointment date	Age (year)	Educational qualifications/ Training	shareholding in the Company (%)	with directors and executives	Period	Position	Name of organization/company/ business type
Mr. Jaruwat lamsam-ang Accounting and Finance Manager	51	Bachelor's Degree: Faculty of Accounting, Cost Accounting Program,	ı	none	2017 - present	Accounting and Finance Manager	Vintcom Technology Public Company Limited / Computer network equipment selling
Appointment date 18 September 2019		<ul> <li>University of the Thai Chamber of Commerce</li> </ul>			11 און 2016 – 31 און 2017	Senior Accounting -	business Ray Tel Co., Ltd. / Distributing
An accountant with qualifications in		<ul> <li>Master's degree : Faculty of Economics, Business</li> </ul>				Finance Manager	and providing services related to computers and
accordance with the rules prescribed in the notification		Economics Program, University of the Thai			1 Sep 2015 – 30 Jun 2016	Head of Accounting -	telecommunication businesses Head of Accounting - Prsogo Co., I td. / Sales of goods
of the Department of Business		Chamber of Commerce				Finance	and services via the Internet
Development.					15 Jul 2008 – 31 Aug 2015	Account Manager	network Bentler Distribution (Thailand)
					)	and Superviser	Co., Ltd. / Procurement of raw
							materials, components and parts for wholesale in the domestic

# Continuous knowledge development in accounting for 2022

Number	Course name	Training organization	Accounting hours
1	Create understanding of new financial reporting standards, TFRS 16 Leases, Class 2/2022	Federation of Accounting Professions Under the Royal Patronage of His Majesty the King	9
2	Preparation of Consolidated Financial Statements (Workshop) Class 2/2022	Federation of Accounting Professions Under the Royal Patronage of His Majesty the King	12
3	Deferred income tax, Class 2/2022	Federation of Accounting Professions Under the Royal Patronage of His Majesty the King	9
		Total	24

Information about directors and management of subsidiaries and related companies

Name Lists	Mr. Kriengkrai Boonlert-u-thai Mr. Punn Kasemsup Mr. Sooksun Tachawatcharaporn Mr. Poj Weerasuttakorn	111 111 111														
	Mr. Narong Intanate Mr. Sanpat Sopon Mr. Thanachart Numnonda	/ / // X		X			· ×			×		×				X
	Mrs. Songsri Srirungroungjit	X 11,111 11,111 X			/	/	/ /		/	// //	/	////	/	/	/	
		1. Vintcom Technology Public Company Limited.	Subsidiaries Companies	2. vServePlus Company Limited	3. Vintcom Technology (Myanmar) Company Limited	4. Vintcom Technology (SG) Company Limited	5. I-Secure Company Limited	Related companies	6. Asia Plus Group Holdings Public Company Limited	7. Vnet Capital Company Limited	8. Thai Automotive Vcf Company Limited	9. Copperwired Public Company Limited	10. M Intelligence Company Limited	11. Vnet SG Power Company Limited	12. SVI Public Company Limited	13. Vhealth Threesixty Company Limited

	ilgnuorgnuring inggno	pon Punyaratabandhu	k.Narong Intanate	Nr. Sanpat Sopon	S angler and the state of the s	ت. Punn Kasemsup	IT NOOW IAS. "M	Tanusit Skunnawat	kann Tachawatcharaporn	Poj Weerasuttakorn
	Mrs. 9					M 	ı	Mr.	Mr. Soo	Mr.
14. Koan Company Limited		,	×							
15. Frasers Property Industrial REIT Management (Thailand) Company Limited		/		**************************************	111111111111111111111111111111111111111	***************************************		Australia de la composição de la composi	111111111111111111111111111111111111111	
16. Blue Fish Solution Company Limited		_								
17. Asia Plus Securities Company Limited		/								
18. Asset Plus Fund Management Company Limited		/		The state of the s				Maria de la companya	***************************************	
19. VNET Seed Capital (Singapore) PTE. LTD.		/	×							
20. Foresight Holdings Company Limited		/, X								
21. Vnet Power Company Limited		/, X								
22. HIIP PTE. LTD.		/								
23. Techtonic Trading Company Limited		/							***************************************	
24. Moustache Trang Company Limited				/						
25. Masterkool International Public Company Limited				×						
26. Sanpat & Associates Company Limited				/						
27. Ratchaburi Future Company Limited				/					***************************************	
28. IMC Outsourcing (Thailand) Company Limited										
29. Ubon Ratchathani University									***************************************	
30. Burapha University										
31. SiamEast Solutions Public Company Limited				×						
32. Humanica Public Company Limited										

				N	Name Lists					
	Mrs. Songsri Srirungroungjit	Mr. Sopon Punyaratabandhu Mr. Narong Intanate	Mr. Sanpat Sopon	Mr. Thanachart Numnonda	Mr. Kriengkrai Boonlert-u-thai	Mr. Punn Kasemsup	IT NOOW IAS. 'M	Mr. Tanusit Skunnawat	Mr. Sooksun Tachawatcharaporn	Mr. Poj Weerasuttakorn
33. Thanachart Capital Public Company Limited				_						
34. Thep Thani Kritha Public Company Limited										
35. Perseverance Company Limited						/				
36. Kompass Law Company Limited						/////				
37. Hnp Legal & Litigation Limited				1		/				
38. Demco Public Company Limited						/			1	

Note / = Director X = Chairman // = Executive Director /// = Management

## **Details of Directors of Subsidiaries Companies**

		Subsidiaries Companies	Companies	
Name Lists	vServePlus Company Limited	I-Secure Company Limited	Vintcom Technology (Myanmar) Company Limited	Vintcom Technology (SG) Company Limited
1. Mr. Narong Intanate	/	/		
2. Mr. Sopon Punyaratabandhu				
3. Mrs. Songsri Srirungroungjit			/	
4. Mr. Tanusit Skunnawat			/	
5. Mr. Somsak Pejthaveeporndej				
6. Mr. Ong Wei Hiam	/			
7. Mr. Pong Trakulthong		/		
8. Mr. Pakasit Wattana				
9. Mr. Poj Weerasuttakorn			/	
10. Mr. Andrew Kwa Hian Djoe				

/ = Director Note

## Detail of Head of Internal Audit

as the Head of Internal Audit of the Company

The Company has appointed an outsource agency Audit House Company Limited as the Company's internal auditor. And this following person has been assigned

perience	Work experience    Name of organization/company/ business type				
Work ex	Position				
Period					
Family	Family relationship with directors and executives				
Proportion of	shareholding in the Company (%)				
	Educational qualifications/Training				
	Age (year)				
	Name / Position/ Appointment date				

Mr. Thana Wongsangnak
Position: Managing Director
Appointment date:

February 16, 2016 - present

62

Educational qualificationsMaster of Accounting, Utah State University, USA

Audit House Company Limited A business in auditing and internal audit services

1991 - present xManaging Director

-none-

-none-

Graduate Diploma in Auditing, Thammasat University

Bachelor of Accounting, Thammasat University

Seminar / Diploma / Certificate

Certified Internal Auditor Certified Public Accountant

Facilitating Results Using CSA provided by

the Association of Internal Auditors of Thailand

Internal Quality Assessment provided by the Association of Internal Auditors of Thailand Audit Project Management provided by the Association of Internal Auditors of Thailand Operational Auditing provided by the Association of

Operational Auditors of Thailand

 Risk Assessment for Internal Audit Planning provided by the Federation of Accounting Professions

 PACK 5 & FAIR VALUE provided by the Federation of Accounting Professions

Tax Law Certificate

Provided by the Central Tax Court

Taxes for International Transactions

provided by the Federation of Accounting Professions

Updated Thai Auditing Standards (TSA)

provided by the Federation of Accounting Professions

### **Assets for Business Operations and Details of Assets Assessment**

### 1. Assets Used in Business Operations

### 1.1 Fixed Assets Used in Business Operations

The core business assets of the Company and its subsidiaries as of December 31, 2022, can be summarized as follows:

Type of Assets	Net Book Value (Thousand Baht)	Ownership	Obligations
Office equipment	12,349	Own	None
Spare parts	1,439	Own	None
Furniture and fixtures	1,591	Own	None
Leasehold improvements	4,294	Own	None
• Vehicles	1,158	Own	None
Assets under installation	87	Own	None
Total	20,918		

### 1.2 1.1 Right-of-Use Assets

The right-of-use assets of the Company and its subsidiaries as of December 31, 2022, were as follows:

Type of Assets	Net Book Value (Thousand Baht)	Ownership	Obligations
<ul> <li>Buildings</li> </ul>	28,980	Financial lease	None
Office equipment	1	Financial lease	None
• Vehicles	1,644	Financial lease	None
Total	30,625		•

### 1.3 Intangible Assets

As of December 31, 2022, the intangible assets of the Company and its subsidiaries consisted of computer software and service level agreements, as detailed below.

Type of Assets	Net Book Value (Thousand Baht)	Ownership	Obligations
Computer software	2,960	Own	None
Service level agreements	1,044	Own	None
Assets under development	4,755	Own	None
Total	8,759		

### 1.4 Key Trademarks / Service Marks

As of December 31, 2022, the Company owned the following trademarks:

Trademark/ Service Mark	Owner	Registration Number	For Product / Service	Duration
VINT (VINTCOM TECHNOLOGY	Company	Bor65312	Sale of computers and computer software	10 years (from September 4, 2013 to September 3, 2023)
		Bor65313	Computer repair and maintenance and installation of computer equipment and parts	10 years (from September 4, 2013 to September 3, 2023)
		Bor65314	Training related to the business	10 years (from September 4, 2013 to September 3, 2023)
		Bor65315	Consultation and design of data communication networks	10 years (from September 4, 2013 to September 3, 2023)
		Bor72543	Computer software services	10 years (from October 8, 2014 to October 7, 2024)

### 1.5 Major Agreements Relating to the Business Operations of the Company and Its Subsidiaries

### 1.5.1 Commercial Lease Agreement

The Company entered into a commercial lease agreement with a third party who is independent of the Company and its subsidiaries. The agreement was made for the purpose of renting a commercial space to be used as the Company's office. The details of the agreement are as follows:

Contract Douby	Duamiaaa		Term of Leas	se	1 aaaa Awaa
Contract Party	Premises	Duration	Start Date	End Date	Lease Area
1. S.P. Building Company Limited	14 <sup>th</sup> Floor (Unit 1401), No. 159/21, Serm-Mit Tower, Sukhumvit 21 Road (Asoke), Khlong Toei Subdistrict Watthana District, Bangkok 10110	3 years	November 1, 2020	October 31, 2023	350.00 square meters

The subsidiary (vServePlus) entered into the commercial lease agreements with third parties who are independent of the Company and its subsidiaries. The agreements were made for the purpose of renting a commercial space to be used as its head office, branch office, and service center. The details of the agreements are as follows:

Service Center /	Contract Books (Leanny)		Term of Leas	е	
Address	Contract Party (Lessor)	Duration	Start Date	End Date	Lease Area
1. Romklao Head Office Building A, S.V. Logistics Center 2, No. 88/1, Patthana Chonabot 3 Road, Khlong Song Ton Nun Subdistrict, Lat Krabang District, Bangkok 10520	Saengvivat Housing Company Limited	3 years	October 1, 2020	September 30, 2023	3,911.90 square meters

Service Center /	Contract Party (Lessor)		Term of Leas	se	Lease Area
Address	Contract Larry (Lessor)	Duration	Start Date	End Date	Lease Alea
2. Chiang Mai Brach Office 2/1, 2/2 Village No. 3, Chiangmai-Lampang Road, Chang Phueak Subdistrict, Mueang District, Chiang Mai 50300	Mr. Wiwat Kittipornpanich	6 months	March 1, 2023	August 31, 2023	2-unit commercial building (3.5 stories)
3. Nakhon Ratchasima Branch Office 1630/10 Mittraphap Road, Nai Mueang Subdistrict, Mueang District, Nakhon Ratchasima 30000	Ordinary partnership, Miss Ketsada Srisawat and Miss Naphitsara Jaturongkakul	1 year	September 1, 2022	August 31, 2023	1-unit commercial building (4 stories)
4. Khon Kaen Branch Office 79/104 Lao Na Di Road, Tambon Nai Mueang, Amphuoe Mueang Khon Kaen, Khon Kaen 40000, Thailand	Miss Chananpat Netiananantapat	3 year	August 1, 2023	July 31, 2025	1-unit commercial building (3 stories)
5. Hat Yai Branch Office 85 Soi 10 (Phetkasem), Hat Yai Subdistrict, Hat Yai District, Songkhla 90110	Mr. Panumart Kaimarn	1 year	July 1, 2022	June 30, 2023	1-unit commercial building (4.5 stories)
6. Xiaomi Service Center Managed By vServePlus No. 5, Fortune Town IT Mall, 2nd Floor, Room No. 003, Ratchadaphisek Road, Din Daeng Subdistrict, Din Daeng District, Bangkok 10400	C.P. Tower Growth Leasehold Property Fund	3 years	May 16, 2021	May 15, 2024	96.00 square meters
7. Lenovo Service Center Managed By vServePlus No. 5, Fortune Town IT Mall, 3rd Floor, Room No. 3C92, Ratchadaphisek Road, Din Daeng Subdistrict, Din Daeng District, Bangkok 10400	C.P. Tower Growth Leasehold Property Fund	3 years	April 1, 2022	March 31, 2025	142.00 square meters
8. Lenovo Service Center Managed By vServePlus No. 5, Fortune Town IT Mall, 4th Floor, Room No. 4E75, Ratchadaphisek Road, Din Daeng Subdistrict, Din Daeng District, Bangkok 10400	C.P. Tower Growth Leasehold Property Fund	3 years	May 1, 2022	April 30, 2025	120.00 square meters

The subsidiary (I-SECURE) entered into the commercial lease agreements with a third party who is independent of the Company and its subsidiaries. The agreements were made for the purpose of renting a commercial space to be used as its office. The details of the agreements are as follows:

Contract	Double	Dyamiaaa		Term of Leas	е	Lanca Avan
Contract	Party	Premises	Duration	Start Date	End Date	Lease Area
1. Rajanakarn Manageme Company l	ent	6 <sup>th</sup> Floor, Block 602, 33 Space Building, Tower B, No. 55, Soi Pradiphat 17, Pradiphat Road, Phaya Thai Subdistrict, Phaya Thai District, Bangkok	1 year	January 1, 2023	December 31, 2023	593 square meters of office area  97.29 square meters of terrace area
2. Rajanakarr Manageme Company	ent	6 <sup>th</sup> Floor, Block 602 (extension), 33 Space Building, Tower B, No. 55, Soi Pradiphat 17, Pradiphat Road, Phaya Thai Subdistrict, Phaya Thai District, Bangkok	1 year	January 1, 2023	December 31, 2023	<ul><li>24</li><li>square meters of office area</li><li>24</li><li>square meters of terrace area</li></ul>

### 1.5.2 Distributor Agreement

### a. Agreements regarding the appointment of Vintcom Technology Public Company Limited ("Company") as the distributor

The Company was appointed as the distributor and service provider, as detailed below.

Co	ontract Party of the Company	Details	Term of Agreement
	Oracle Corporation (Thailand) Company Limited ("Oracle")	Value-Added Distributor Agreement – Oracle products  • Oracle appointed the Company as its value-added distributor and granted the Company the non-exclusive and non-transferable right to sell Oracle products in Thailand, Cambodia, Laos, and Myanmar.	• 3 years (December 1, 2022 – December 1, 2025)
	Hitachi Vantara Pte Limited ("HV")	<ul> <li>Distributor Agreement – Hitachi Data Systems</li> <li>HV appointed the Company as its distributor with the non-exclusive right to sell HV products and services in Thailand.</li> </ul>	1 year, which is renewed automatically each year for successive terms of 12 month. The upcoming expiry date of the agreement is September 2, 2023.
	Palo Alto Networks (Netherlands) B.V. ("Palo Alto Networks")	Distributor Agreement – Palo Alto Networks products  Palo Alto Networks appointed the Company as its distributor with the non-exclusive right to sell its products and services in Cambodia, Laos, and Myanmar.	1 year, which is renewed automatically each year for successive terms of 1 year.  The upcoming expiry date of the agreement is November 30, 2023.



### b. Agreements regarding the appointment of vServePlus Company Limited as the distributor

vServePlus was appointed as the distributor and service provider, as detailed below.

	Contract Party of vServePlus	Details	Term of Agreement	
1.	EMC Information Systems (Thailand) Company Limited ("EMC" or "Dell EMC")	Service Provider Agreement for EMC / Dell EMC Products  • EMC appointed vServePlus as the channel partner for EMC products in Thailand.	From July 1, 2017 until termination of the agreement	
2.	Fujitsu (Thailand) Company Limited ("Fujitsu")	Service Provider Agreement for Repair and Maintenance of Fujitsu Products  Fujitsu appointed vServePlus as its service provider for repair and maintenance of Fujitsu scanners.	<ul> <li>1 years (March 1, 2022 – February 28, 2023)</li> <li>Can be renewed automatically each year but not exceeding 5 successive years.</li> </ul>	
3.	Hangzhou Hikvision Technology Co., Ltd. ("Hikvision")	Service Provider Agreement for HIKVISION products  HIKVISION appointed vServePlus as its maintenance service center for HIKVISION products in Thailand.	• 2 years (January 1, 2021 – December 31, 2023)	
4.	Hewlett-Packard (Thailand) Ltd. ("HPE")	<ul> <li>Partnership Agreement for HPE Products</li> <li>HPE appointed vServePlus as its partner with the non-exclusive right to provide services for HPE products in Thailand.</li> </ul>	From December 9, 2016 until termination of the agreement	
5.	HP Inc. (Thailand) Ltd. ("HP")	<ul> <li>Service Provider Agreement for HP INC products</li> <li>HP INC appointed vServePlus as its authorized supplies replacement center (ASRC), which includes replacement of toners, inks, and data storage devices.</li> </ul>	• 1 year (November 1, 2022 – October 31, 2023)	
6.	Huawei Technologies (Thailand) Company Limited ("Huawei")	Service Provider Agreement for Huawei Products  Huawei appointed vServePlus as its service provider for Huawei products in Thailand. With regards to the Master Procurement Agreement, Huawei appointed vServePlus as its authorized provider of specialized services such as maintenance and installation of equipment and systems, management of spare parts and inventory, and other related supporting services.	• Master Procurement  Agreement: 2 years (June 1, 2020 –  May 30, 2022), which is renewed automatically each year for successive terms of 1 year, until termination of the agreement	
7.	Intermec Technologies (S) Pte Ltd. ("Intermec")	Service Provider Agreement for Intermec Products  Intermec appointed vServePlus as the non-exclusive service center for Intermec and Honeywell products in Thailand.	1 year, which is renewed automatically each year for successive terms of 1 year	
8.	Lenovo (Thailand) Company Limited ("Lenovo")	Service Provider Agreement for Lenovo Products Lenovo Distributor Agreement Lenovo appointed vServePlus as its service provider for Lenovo products in Thailand.  Master Agreement for Services vServePlus is obligated to comply with the Statement of Work as prescribed by Lenovo.	<ul> <li>Lenovo Distributor Agreement</li> <li>1 year, which is renewed         automatically each year for         successive terms of 1 year</li> <li>Master Agreement for Services</li> <li>1 year, which is renewed         automatically each year for         successive terms of 1 year</li> </ul>	



Contract Party of vServePlus	Details	Term of Agreement
	Service Parts Distributor Agreement Lenovo appointed vServePlus as the service parts distributor for Lenovo products.	Service Parts Distributor  Agreement  2 years (February 1, 2022 – January 31, 2024)
9. ASUS Global PTE LTD.	<ul> <li>Service Provider Agreement for ASUS Products</li> <li>ASUS appointed vServePlus as its service provider for ASUS laptops in Thailand.</li> </ul>	ASUS Service Agreement  • 1 year (January 1, 2023 – December 31, 2023)

### 1.5.3 Joint Venture Agreement

Joint Venture Agreement	
1. Company	
2. VST ECS	
August 9, 2016	
<ul> <li>The Company and VST ECS jointly established a company in Thailand, namely vServePlus Company Limited, with the primary objective to engage in the IT business and other related businesses, including but not limited to the distribution of IT products, sale of maintenance service agreements, and any other businesses in which VST ECS is not authorized to engage under the laws of Thailand. During the term of this agreement, vServePlus agrees to not engage in any business that is in competition with the business of VST ECS, whether directly or indirectly.</li> <li>vServePlus has a paid-up capital of THB 40 million, which is divided into 400,000 shares with a par value of THB 100.</li> <li>The Company (Shareholder Group A) holds 51% and VST ECS (Shareholder Group B) holds 49% of the paid-up capital.</li> <li>The Board of Directors of vServePlus consists of five directors, three of whom were appointed by Shareholder Group A and the other two were appointed by Shareholder Group B.</li> <li>The board chairman of vServePlus was appointed by Shareholder Group A.</li> </ul>	
In the event that the chairman position becomes vacant, Shareholder Group A hall appoint its representative as a replacement to fill such vacancy.	
The authorized signatories of vServePlus are any director from Group A and any director from Group B, totaling two directors. The foregoing directors shall jointly set their hands with the company's seal affixed to legally bind the company.	
This agreement shall remain in effect until termination.	
This agreement shall be terminated only on the following conditions:	
• Either party violates or commits a material breach of any obligation set forth under this agreement.	
<ul> <li>Both parties mutually agree to terminate the agreement.</li> <li>In the event that either party is declared insolvent or bankrupt by a court of</li> </ul>	
competent jurisdiction, or has performed structural reorganization, the other	
party shall have the right to terminate the agreement by giving the breaching party a written notice.	

### 1.5.4 Business Transfer Agreement

Contract Name	Business Transfer Agreement	
Contract Parties	1. VST ECS	
	2. vServePlus	
Execution Date	August 23, 2016	
Effective Date	September 1, 2016	
Essence of Contract	<ul> <li>On the effective date of the agreement, VST ECS shall transfer and vServePlus</li> </ul>	
	shall accept the transfer of business assets, consisting of computer equipment,	
	furniture, fixtures, and office equipment, at the price of THB 13,936,052.	
	vServePlus shall pay to VST ECS the cost of such assets after a period of three	
	years, commencing from the effective date of the agreement.	
	<ul> <li>VST ECS shall transfer to vServePlus a total of 155 employees whose names</li> </ul>	
	are set forth in the agreement. VST ECS agrees to be responsible for the expenses	
	relating to the resignation of employees who agree to be transferred to	
	vServePlus, along with the expenses relating to the termination of employees	
	who are not willing to be transferred.	
	<ul> <li>VST ECS shall hire vServePlus to provide services to customers according to</li> </ul>	
	the service level agreements that VST ECS had made with its customers (totaling	
	1,195 agreements, as set forth in this agreement). VST ECS shall pay vServePlus for	
	the provision of such services according to the rate prescribed in the agreement.	

Remark:

On August 1, 2018, all three parties, consisting of (1) VST ECS ("transferor"), (2) VST ECS Services (Thailand) Company Limited ("transferee"), and (3) vServePlus, entered into a novation agreement to certain rights and obligations under the Business Transfer Agreement, dated August 23, 2016. All three parties agree to change the party in the Business Transfer Agreement by replacing VST ECS with VSTS, whereby VSTS shall take up the rights and obligations duplicating those of VST ECS under the Business Transfer Agreement. More specifically, VSTS shall be responsible for paying compensation to vServePlus for the provision of three types of services, namely (1) MA – advanced billing, (2) MA – periodic billing, and (3) Cloud service, according to the rate specified in the Business Transfer Agreement between VST ECS and vServePlus (dated August 23, 2016). Payment for the foregoing services pursuant to the novation agreement shall be in effect from August 14, 2018. In addition, VST ECS shall remain responsible for paying compensation to vServePlus for (1) service level agreement renewals and (2) Fortinet services, according to the Business Transfer Agreement, until expiration thereof.

1.5.5 Service Level Agreement

### Service Level Agreement – VST ECS

Contract Name	Service Level Agreement	
Contract Parties	VST ECS     vServePlus	
Execution Date	February 28, 2023	
Effective Date	fective Date January 1, 2023	
Essence of Contract	<ul> <li>VST ECS has appointed vServePlus as its service provider with the exclusive right to provide the following services:</li> <li>Call Center services and validation of problem cases</li> <li>In-warranty services</li> <li>Management of products and spare parts for in-warranty services</li> <li>Help Desk services</li> <li>Customer complaint handling</li> <li>Product quality inspection for in-warranty services</li> <li>Other services such as proof of concept support, user acceptance test (UAT), and product training and demonstration.</li> </ul>	
Term of Contract	The agreement shall have a term of one year (January 1, 2023 – December 31, 2023). Upon mutual agreement of both parties, the agreement can be extended for a successive term of one year, commencing from the expiry date thereof.	
Termination of Contract	ination of Contract The agreement may be terminated upon mutual consent of both parties.	

### 2. 1. **List of Asset Appraisals**

- None -

### Policy and Guideline for Corporate Governance and Code of Conduct of the Company

### **Corporate Governance Policy and Ethical Business Practices**

The Company values a management system that embraces efficiency and transparency in the belief that good management that adheres to ethical standards and relevant laws is instrumental in fortifying the confidence of all stakeholders and achieving sustainable growth. With that respect, the Company has prescribed a good corporate governance policy and Ethical Business Practices to enhance its existing operations while maintaining clear standards of practice to be complied by employees at all levels, hence promoting a culture of corporate governance. The company has adopted the principles of good corporate governance pursuant to the Corporate Governance Code for listed companies 2017 of The Securities and Exchange Commission which reflects the corporate governance principles in the following 5 sections:

Section 1 Rights of Shareholders

Section 2 Equitable Treatment of Shareholders

Section 3 Roles of Stakeholders

Section 4 Disclosure and Transparency

Section 5 Responsibilities of the Board of Directors

In addition, the Board of Directors has established the Ethical Business Practices, including Anti-Corruption and such policies and principles of conduct are published on the Company's website at www.vintcom.co.th



### Report of the Audit Committee

The Audit Committee was established with the primary objective to assist the Board of Directors in its oversight of the Company's financial reporting, internal control system, internal audit functions, and compliance with applicable laws, regulations, and code of ethics so as to promote good corporate governance in the Company and its subsidiaries. In addition, the Audit Committee is responsible for reviewing the adequacy and effectiveness of risk management of the Company and its subsidiaries. To ensure efficient performance, the Audit Committee conducts performance evaluation and self-assessment at the end of each fiscal year, which encompass various matters such as its performance of duties in accordance with the scope of responsibilities. This year's result indicates that the performance of the Audit Committee was satisfactory and is relatively similar to the last year's performance. The composition of the Audit Committee is in line with the requirements of the Stock Exchange of Thailand, which stipulate that the Audit Committee shall consist of qualified independent directors with expertise in business administration and at least one member who is sufficiently knowledgeable and experienced to review the reliability of financial statements. More specifically, the Company's Audit Committee comprises three independent directors, namely Mr.Sanpat Sopon (Meeting attendence 3/4) who serves as the Chairman and Mr.Thanachart Numnonda (Meeting attendence 4/4) and Mr.Kriengkrai Boonlert U-Thai (Meeting attendence 4/4) who serve as members. In 2022, the Audit Committee held a total of four meetings, of which significant matters are summarized below.

- 1. The Audit Committee reviewed the Company's quarterly and annual financial statements and held the same opinion as the external auditor that these financial statements were accurate and reliable in all material respects and provided adequate disclosure of information in accordance with the financial reporting standards.
- 2. The Audit Committee reviewed all connected transactions undertaken by the Company and its subsidiaries in accordance with the guidelines of the Stock Exchange of Thailand. The Audit Committee was of the opinion that these transactions were undertaken in the normal course of business and had been completely disclosed in the financial statements.
- 3. The Audit Committee considered and approved the internal audit plan submitted by the internal auditor, and acknowledged the results of assessment of internal control system. The Audit Committee reviewed corrective actions towards significant issues encountered in the course of internal audits and provided recommendations to the Management regarding the plan for improvement and development of internal control system so as to ensure the Company's compliance with applicable laws and regulations. The assessment results confirmed that the Company's internal control system and risk management were adequate and effective.
- 4. The Audit Committee had examined the performance, knowledge, expertise and independence of the external auditor, as well as the appropriateness of the audit fee, and thus appointed KPMG Phoomchai Audit Limited as the Company's external auditor for the year 2023.

In summary, the Audit Committee performed its duties with due care and independence in the interest of shareholders. The Audit Committee was of the opinion that the Company's internal control system was adequate and effective; the financial statements accurately represent the Company's financial position, performance and cash flows in all material respects in accordance with the financial reporting standards; and the Company commanded compliance with applicable laws and regulatory requirements and provided adequate disclosure of connected transactions.

(Mr.Sanpat Sopon)

Chairman of the Audit Committee

### Report of the Board of Directors' Responsibilities for Financial Reporting

The Board of Directors is responsible for financial reporting, including financial information contained in the annual report and financial statements of Vintcom Technology Public Company Limited. The consolidated and separate financial statements for the year ended December 31, 2022 have been audited by KPMG Phoomchai Audit Company Limited. The Board of Directors has provided all necessary information and documents to the external auditor to review and express opinions in accordance with the auditing standards. The foregoing audited financial statements accurately represent the Company's financial position and performance in all material respects in accordance with the financial reporting standards. The Board of Directors considers the accounting policies pursued to be appropriate and that they have been applied consistently with adequate disclosure of significant information in the notes to the financial statements for the benefits of shareholders and investors.

The Board of Directors has appointed the Audit Committee, consisting of independent directors who are responsible for overseeing and evaluating the internal control system, as well as reviewing financial reports and connected transactions. The Audit Committee has expressed its opinion on such matter in the Report of the Audit Committee as presented in this Annual Report.

The Board of Directors is of the opinion that the Company's internal control system is satisfactory and sufficient to assure that the consolidated and separate financial statements of Vintcom Technology Public Company Limited for the year ended December 31, 2022 are reliable and have been prepared in accordance with the financial reporting standards, as well as applicable laws and regulations.

(Mr.Narong Intanate)

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Chairman of the Board of Directors

### Report of the Risk Management Committee

The Risk Management Committee was appointed by the Board of Directors to manage the Company's risks in accordance with the scope of duties outlined in the Risk Management Committee Charter. Such duties include identifying, analyzing, and assessing all potential risks, as well as establishing appropriate measures for managing and monitoring significant risks. The Risk Management Committee consists of two independent directors, one managing director, and one department director, with the independent director acting as the Chairman.

1. Mr.Thanachart Numnonda Chairman of the Risk Management Committee (Independent Director)

2. Mr. Kriengkrai Boonlert-u-thai Member of the Risk Management Committee (Independent Director)

3. Mrs. Songsri Srirungroungjit Member of the Risk Management Committee (Managing Director)

4. Mr. Tanusit Skunnawat Member of the Risk Management Committee (Operation Director)

In 2021, the Risk Management Committee held a total of two meetings Mr. Thanachart Numnonda (Meeting attendence 2/2) and Kriengkrai Boonlert-u-thai (Meeting attendence 2/2) and Mrs. Songsri Srirungroungjit (Meeting attendence 2/2) and Mr. Tanusit Skunnawat (Meeting attendence 2/2) and has continuously monitored and reviewed performance in observance of the risk management plan. The Committee has analyzed the risk factors and their potential impacts to the Company, which encompass financial risks, operational risks, and external risks, so as to ensure that the risk management plan is up-to-date and consistent with the current condition.

The Risk Management Committee has duly performed its duties as assigned by the Board of Directors and is of the opinion that the Company has sufficient risk management policy and framework.

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(Mr.Thanachart Numnonda)
Chairman of the Risk Management Committee

### Report of the Nomination and Remuneration Committee

The nomination and remuneration committee of the Company has been appointed by the board of directors, following the good corporate governance guidelines of listed companies. A committee is a person who has complete qualifications according to the company's charter, not having prohibited characteristics under the relevant laws; have the knowledge, ability, experience, and understanding of qualifications, duties, and responsibilities, including knowledge of corporate governance, and able to devote sufficient time to perform duties, so that the performance of the nominating committee achieved according to objectives. The nomination and remuneration committee has 3 members as follows:

1.	Mr.Punn Kasemsup	Chairman of the Nomination and Remuneration Committee
		(Independent Director)
2.	Mr.Thanachart Numnonda	Member of the Nomination and Remuneration Committee
		(Independent Director)
3.	Mr.Narong Intanate	Member of the Nomination and Remuneration Committee
		(Independent Director)

For the year 2022, the Nomination and Remuneration Committee held a total of two meetings Mr. Punn Kasemsup (Meeting attendence 2/2) and Mr. Thanachart Numnonda (Meeting attendence 2/2) and Mr.Narong Intanate (Meeting attendence 2/2) the meeting was held to consider and report the results together with the opinions to the board of directors to consider. The Summary of essences that is considered is as follows.

- 1. Review and nominate people who are legally qualified and pass the rules relating to the positioning of the board of directors as replacement of persons retire by rotation, by recruiting, selecting, and nominating persons with qualifications, experience, knowledge, and abilities that benefit and suit the nature of the business of the company, to propose to the board of directors meeting and the general meeting of shareholders for further consideration. The directors who have interests will abstain from voting.
- Review and nominate people who are legally qualified and pass the rules relating to the positioning of the board of directors as replacement of persons retire by rotation, by recruiting, selecting, and nominating persons with qualifications, experience, knowledge, and abilities that benefit and suit the nature of the business of the company, to propose to the board of directors meeting and the general meeting of shareholders for further consideration. The directors who have interests will abstain from voting.
- 3. Encourage and support the company to allow shareholders to propose agendas for the 2023 Annual General Meeting of Shareholders and nominate qualified persons to be considered for election as a director according to the criteria disclosed on the company's website from 18 November 2022 to 18 January 2023.

- 4. Consider the remuneration of the Managing Director, and consider it as appropriate with the assigned duties, responsibilities, and the performance of the company in comparison with the goals of the company, including economic reality situation by comparing with the rate of remuneration of companies in similar industries.
- 5. Evaluate the performance of the Nomination and Remuneration Committee on a group and individual basis for the year 2022, which the overall assessment results are at a "Very Good" level, and report the evaluation results to the Board of Directors in order to develop effective operations and disclose the assessment results in the form of 56-1 One Report / Annual Report.
- 6. Review the Charter of the Nomination and Remuneration Committee in line with the principles of good corporate governance.
- 7. Follow up and supervise the company in part of a succession plan and appropriate management continuity for senior management positions and important positions to prepare personnel to support and comply with business expansion.

The nomination and remuneration committee has performed the duties assigned with care, prudence, transparency, fairness, and gives honest, independent opinions, according to the principles of good corporate governance, for the best interest of shareholders, investors and all stakeholders are important.

Mr.Punn Kasemsup

Chairman of the Nomination and Remuneration Committee

### Corporate Governance and Sustainability Committee Report

As the Board of Directors Meeting No. 4/2022 held on November 10, 2022, resolved to appoint the Corporate Governance and Sustainability Committee and approved the Corporate Governance and Sustainability Committee Charter. The committee consists of 3 independent directors, namely Mr. Sanpat Sopon (attendance 1/1 time) as the Chairman of the Corporate Governance and Sustainability Committee, and Mr. Thanachart Numnonda (attendance 1/1 time) and Mr Kriengkrai Boonlert-u-thai (attendance 1/1 time) as members of the Corporate Governance and Sustainability Committee.

Corporate Governance and Sustainability Committee are responsible for supporting the Board of Directors in supervising policies and guidelines for good corporate governance, code of conduct, anti-corruption, and sustainability. This is in accordance with the scope of responsibility according to the Charter and assigned by the Board of Directors. The Corporate Governance and Sustainability Committee shall review the corporate governance and anti-corruption policies, and study the appropriate scope necessary for the organization to be able to sustainably achieve profit goals.

The Corporate Governance and Sustainability Committee is in charge of assisting the Board of Directors in the oversight of policies and guidelines for good corporate governance, code of conduct, anti-corruption, and sustainability. This is in accordance with the charter and the Board of Directors assigned scope of responsibility. The Corporate Governance and Sustainability Committee shall review corporate governance and anti-corruption policies and investigate the appropriate scope required for the organisation to achieve profit goals sustainably.

(Mr. Sanpat Sopon)

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Chairman of the Corporate Governance and Sustainability Committee



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